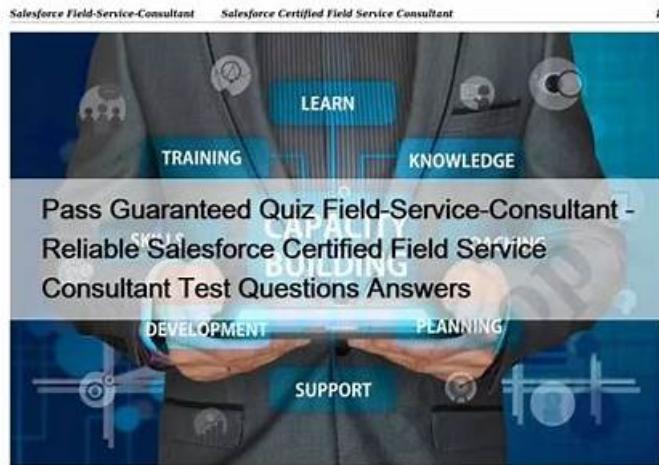


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Salesforce Certified Field Service Consultant Sample Questions (Q43-Q48):

NEW QUESTION # 43

Universal Containers currently tracks its customers' entitlements to support utilizing Salesforce Service Cloud.

Service calls that require a Technician to go to the customer's location require the creation of a Work Order.

Once the Agent confirms that the customer and product are eligible for on-site support, a Work Order is manually created.

On which object should the Consultant define a Quick Action to create the Work Order?

- A. Case
- B. Opportunity
- C. Entitlement
- D. Contact

Answer: A

Explanation:

A quick action is used to create a record from another record with predefined field values. By defining a quick action to create a work order from a case, the agent can easily create a work order for on-site support after verifying the customer's entitlement and product.

References: https://help.salesforce.com/s/articleView?id=sf.fsl_quick_actions.htm&type=5

NEW QUESTION # 44

Northern Trail Outfitters received an email about reaching API limits within Salesforce and they think this is caused by the Integrated Marketing Cloud account.

Which two types of API calls are counted against the rolling 24-hour limit?

Choose 2 answers

- A. SOAP API Calls updating objects
- B. CreateSalesforceObject() AMPscript
- C. Bulk API
- D. Login Calls

Answer: A,C

NEW QUESTION # 45

Universal containers plans to deploy field service lightning to 100 external contractors. There are 75 contractors who need access to work Orders assets mobile app, and chatter. the remaining 25 contractors are paid a commission on sales of containers and need to schedule resources.

Which license types and quantities should the consultant recommend?

- A. 25 contractors
100 contractors
- B. 25 contractors
75 contractors
25 contractors
- C. 100 contractors

100 contractors

Answer: A

NEW QUESTION # 46

A Universal Containers customer is having issues with three containers at the customer's site. Each container is tracked as an Asset on the customer's Account.

Which two methods should the Consultant recommend to ensure the service associated with each container can be handled independently?

Choose 2 answers

- A. Add each Asset to a separate Work Order. Create a Service Appointment for each Work Order.
- B. Add each Asset to a separate Work Order Line Item. Create a Service Appointment for each Line Item.
- C. Add each Asset to a separate Work Order Line Item. Create a Service Appointment for the Work Order.
- D. Add each Asset to a separate child Work Order. Create a Service Appointment for the parent Work Order.

Answer: A,B

Explanation:

Explanation

Work Orders are records that track customer requests for service such as repairs or maintenance[47]. Work Order Line Items are records that track specific tasks or products related to a work order[48]. Service Appointments are records that track the date, time, duration, and assigned resource for a work order or work order line item[49]. Adding each Asset to a separate Work Order Line Item or a separate Work Order would allow handling the service associated with each container independently by creating different records for different containers. Creating a Service Appointment for each Line Item or each Work Order would allow scheduling and dispatching the service associated with each container independently by assigning different resources and time slots for different containers. Adding each Asset to a separate child Work Order would create an unnecessary hierarchy of Work Orders that could complicate reporting and scheduling. Creating a Service Appointment for the parent Work Order would not allow handling the service associated with each container independently by assigning one resource and time slot for all containers.

References:

https://help.salesforce.com/s/articleView?id=sf.fs_work_orders.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.fs_work_order_line_items.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.fs_service_appointments.htm&type=5

NEW QUESTION # 47

Universal Containers (UC) wants to track all customer work requests. UC has no requirement to track where the work originated from, but does need the requests tied to the customer's account. What should a Consultant recommend to track these work requests?

- A. Work Orders and Cases
- B. Cases, Work Orders, and Tasks
- C. Cases Only
- D. Work Orders only

Answer: A

NEW QUESTION # 48

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