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GInI Certified Innovation Professional (CInP) Sample Questions (Q122-Q127):

NEW QUESTION # 122

The title "Intrapreneur" first appeared in a 1978 paper by Gifford and Elizabeth Pinchot, who defined an Intrapreneur as dreamers

who do.

Select one correct answer from the list:

- A. Creatives who act
- B. Tinkerers who believe
- C. Winners who dream
- **D. Dreamers who do**

Answer: D

Explanation:

GInI's CInP Handbook acknowledges the origin of "Intrapreneur" from Gifford and Elizabeth Pinchot's 1978 paper, "Intra-Corporate Entrepreneurship," where they coined it as "dreamers who do"-individuals within organizations who envision innovative possibilities (dream) and execute them (do). This duality captures the intrapreneur's role as both visionary and pragmatic, driving change inside established structures. "Tinkerers who believe" (A) suggests experimentation without action focus. "Winners who dream" (B) implies success without execution. "Creatives who act" (C) is close but lacks the Pinchot's specific "dreamer" nuance. Option D matches GInI's historical citation, aligning with the original answer, reflecting a legacy term GInI adopts to describe internal innovators-a blend of aspiration and agency central to its innovation culture ethos.

Reference: GInI CInP Handbook, Section on Intrapreneurship History and Definition.

NEW QUESTION # 123

Innovation is an acquirable mentality and skillset.

Select one correct answer from the list:

- A. in-born
- B. extremely common
- C. extremely rare
- **D. acquirable**

Answer: D

Explanation:

GInI's foundational philosophy, as articulated in the CInP Handbook, posits that innovation is not an innate trait but a "mentality and skillset" that can be learned and developed through practice, training, and exposure to structured methods. Option A, "in-born," contradicts this by suggesting it's genetic. Option B, "extremely common," overstates its prevalence without training. Option C, "extremely rare," undermines GInI's mission to democratize innovation skills. D, "acquirable," reflects GInI's belief in teachability, aligning with the question's statement and the original answer. This is a core tenet of the CInP certification itself.

NEW QUESTION # 124

By running a Pilot in Stage 5 of the GInI InMS, an organization is better able to manage its risks, as doing so provides a safe, cost-effective approach to learning what?

Select one correct answer from the list

- A. Whether or not the new innovation will exceed the profit targets set for it.
- B. What the business executives think of the final offering.
- C. Whether or not the new innovation will get lots of media buzz.
- **D. What the market response will be prior to going full-scale with the offering.**

Answer: D

NEW QUESTION # 125

In a good Innovation Team, all of the members will have what?

Select one correct answer from the list

- A. A willingness to go to work each day and do their job.
- **B. Skin in the game - a commitment to the team's purpose.**
- C. A desire to have lots of fun.
- D. A clear sense of their own priorities.

Answer: B

NEW QUESTION # 126

Whenever an Innovation Team must eventually hand off its project to another team somewhere down the road, if they do not first get upfront alignment from this downstream team and its leadership, that downstream team is likely to refuse to own the project, and thus drop it and let it die.

Select one correct answer from the list:

- A. Complain to the business' senior leadership
- **B. Refuse to own the project, and thus drop it and let it die**
- C. Charge the Innovation Group for its time
- D. Decide that innovation just doesn't work

Answer: B

Explanation:

GINI's CInP Handbook stresses the importance of cross-team alignment in the innovation process, particularly at phase transitions (e.g., Mid Zone to Back End). Without "upfront alignment" from a downstream team (e.g., Operations for execution), the receiving team may lack ownership, leading them to "refuse to own the project" and "drop it and let it die"-a common failure mode where projects stall due to miscommunication or disinterest. "Complain to senior leadership" (B) is possible but not GINI's focus. "Decide innovation doesn't work" (C) is an overreaction, not a direct outcome. "Charge the Innovation Group" (D) is impractical. Option A matches GINI's warning, aligning with the original answer, highlighting a critical GINI principle- collaboration and buy-in are essential for project survival across phases.

Reference: GINI CInP Handbook, Section on Innovation Project Handoffs and Alignment.

NEW QUESTION # 127

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