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Salesforce Education Cloud Consultant certification is an essential certification for professionals who work with education institutions and non-profit organizations. Salesforce Certified Education Cloud Consultant Exam certification demonstrates a consultant's proficiency in Salesforce Education Cloud and their ability to help organizations manage their operations more efficiently. If you are looking to expand your Salesforce skills and specialize in the education sector, the Salesforce Education Cloud Consultant certification is an excellent choice.

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Salesforce Certified Education Cloud Consultant Exam Sample Questions (Q75-Q80):

NEW QUESTION # 75

A university plans to use a sandbox for staff training. Since sandbox environments contain personal information, the university needs a solution that will keep sensitive information anonymous.

What should the consultant recommend to ensure that student information remains private?

- A. Salesforce Shield
- B. Event Monitoring
- C. Formula Fields
- **D. Salesforce Data Mask**

Answer: D

Explanation:

Salesforce Data Mask is a solution that the consultant can recommend to ensure that student information remains private in a sandbox environment. Salesforce Data Mask allows the consultant to anonymize or delete sensitive data in a sandbox, such as names, emails, phone numbers, and addresses. Salesforce Data Mask also preserves the data relationships and functionality, so the sandbox can still be used for staff training. Formula Fields, Event Monitoring, and Salesforce Shield are not solutions that can keep sensitive information anonymous in a sandbox. Reference:

https://help.salesforce.com/s/articleView?id=sf.data_mask.htm&type=5

<https://www.salesforce.com/products/platform/features/data-mask/>

NEW QUESTION # 76

A university's Alumni Relations office is replacing its legacy system with Salesforce. The consultant needs to load a large volume of alumni Contact records into a new Salesforce environment.

Which action should the consultant take?

- **A. Set the Account and Contact's sharing to Private before the data load.**
- B. Load record owners after the Account and Contact data load is complete.
- C. Set the Account and Contact's sharing to Public Read/Write before the data load.

Answer: A

Explanation:

The action that the consultant should take when loading a large volume of alumni Contact records into a new Salesforce environment is B. Set the Account and Contact's sharing to Private before the data load. This is because setting the sharing to Private can improve the performance and speed of the data load, as it reduces the number of sharing calculations and recalculations that Salesforce has to perform during the process. Setting the sharing to Private can also prevent unauthorized access and visibility of the data by other users until the data load is complete and verified.

A). Set the Account and Contact's sharing to Public Read/Write before the data load and C. Load record owners after the Account and Contact data load is complete are not valid actions for this scenario.

Setting the sharing to Public Read/Write can degrade the performance and speed of the data load, as it increases the number of sharing calculations and recalculations that Salesforce has to perform during the process. Setting the sharing to Public Read/Write can also expose the data to other users who may not have the appropriate permissions or roles to view or edit the data. Loading record owners after the Account and Contact data load is complete can cause errors and inconsistencies in the data, as the record owners are required fields for the Account and Contact objects. Loading record owners after the data load can also trigger unnecessary workflows and validations that can affect the data quality and integrity.

NEW QUESTION # 77

The IT department is determining its integration needs between a Salesforce implementation, its Student Information System (SIS), and its housing system. All students contact information is sourced in the SIS. Students are required to report on-campus and off-campus housing mailing information into the SIS.

What is the integration direction between the systems?

- A. One-way integration with the housing system to Salesforce
- B. One-way integration with Salesforce to the SIS
- **C. One-way integration with to the SIS to Salesforce**
- D. One-way integration with Salesforce to the housing system

Answer: C

Explanation:

The integration direction between the systems is one-way integration from the SIS to Salesforce for the IT department that is determining its integration needs between a Salesforce implementation, its SIS, and its housing system. One-way integration is a type of integration that allows data to flow in one direction from a source system to a destination system. The SIS is the source system and Salesforce is the destination system for the contact information and the housing mailing information of the students. The IT department should set up a one-way integration from the SIS to Salesforce to ensure that the data is consistent and accurate in both systems. One-way integration with Salesforce to the housing system, one-way integration with the housing system to Salesforce, or one-way integration with Salesforce to the SIS are not correct integration directions between the systems. Reference:

https://trailhead.salesforce.com/en/content/learn/modules/api_basics/api_basics_introduction
https://www.salesforce.org/wp-content/uploads/2019/03/Education_Cloud_COE_Guide.pdf

NEW QUESTION # 78

An elementary school plans to implement the K-12 Architecture Kit in a new org. The school want to be able to send SMS messengers to parents.

Which solution should the consultant recommend to meet the requirement?

- A. Social Studio
- **B. App on the AppExchange**
- C. Education Data Architecture
- D. Parbot

Answer: B

Explanation:

Explanation

An app on the AppExchange is a solution that the consultant can recommend to meet the requirement of sending SMS messages to parents. An app on the AppExchange is an application that provides additional features and solutions for Salesforce. There are many apps on the AppExchange that offer SMS messaging capabilities, such as sending and receiving text messages, automating SMS campaigns, and tracking SMS analytics. The consultant can help the elementary school choose an app that meets their needs and budget.

Pardot, Social Studio, and Education Data Architecture are not solutions that can send SMS messages to parents. References:

<https://appexchange.salesforce.com/appxStore?type=App&keyword=sms>
https://trailhead.salesforce.com/en/content/learn/modules/appexchange_basics

NEW QUESTION # 79

The Advancement office wants to replace its legacy system with Salesforce and has hired a consultant to help build a CRM strategy. Which recommendation should the consultant make to meet this requirement?

- **A. Prioritize the organization's initiatives.**
- B. Implement Nonprofit Success Pack (NPSP).
- C. Start solution design during a discovery session.

Answer: A

Explanation:

Explanation

A CRM strategy is a plan that outlines how an organization will use Salesforce to achieve its goals and objectives. A consultant

should recommend prioritizing the organization's initiatives as part of the CRM strategy, as this will help align the Salesforce solution with the most important and urgent needs of the Advancement office, such as fundraising, donor engagement, alumni relations, etc. Prioritizing the initiatives will also help define the scope, timeline, and budget of the project, as well as the key stakeholders, success metrics, and risks involved². Implementing Nonprofit Success Pack (NPSP) is a possible solution option, but not a recommendation for the CRM strategy. Starting solution design during a discovery session is a project management best practice, but not a recommendation for the CRM strategy.

NEW QUESTION # 80

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