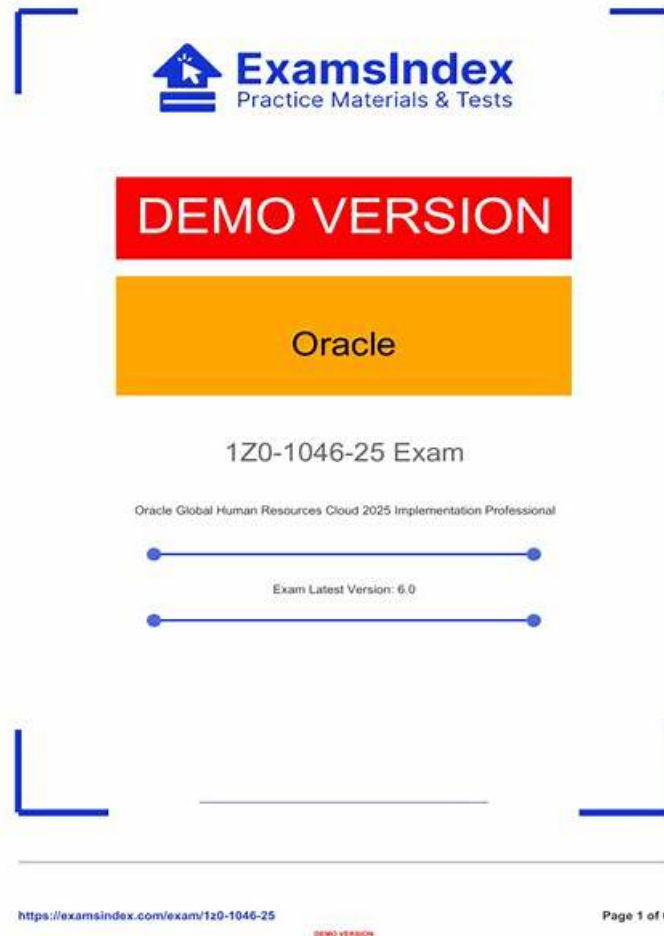


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## Oracle Eloqua Marketing 2025 Implementation Professional Sample Questions (Q113-Q118):

#### NEW QUESTION # 113

Which document does a client complete during an implementation to identify and assess potential risks associated with the project?

- A. User Acceptance Testing (UAT) Plan
- **B. Risk Register**
- C. System Requirements Specifications (SRS)
- D. Project Charter

**Answer: B**

Explanation:

The Risk Register is a document completed by the client during an implementation to identify and assess potential risks associated with the project. It helps in proactive risk management by documenting risks, their potential impact, and mitigation strategies.

#### NEW QUESTION # 114

Which of the following statements is true about the form template in Oracle Eloqua?

- A. The form template can only be modified by Oracle Eloqua administrators.
- B. The form template is pre-designed and cannot be modified.
- C. The form template cannot be customized.
- **D. The form template can be customized using HTML and CSS.**

**Answer: D**

Explanation:

In Oracle Eloqua, the form template can be customized using HTML and CSS. This allows users to modify the form to match their branding or design preferences. By editing the code within the template, users can make changes to the layout, styling, and functionality of the form.

#### NEW QUESTION # 115

Which document does a client complete to define the detailed technical specifications and configurations required for the implementation?

- A. Project Plan
- B. User Acceptance Testing (UAT) Script
- **C. Technical Design Document (TDD)**
- D. Business Requirements Document (BRD)

**Answer: C**

Explanation:

The Technical Design Document (TDD) is completed by the client to define the detailed technical specifications and configurations required for the implementation. It includes information such as system architecture, integrations, workflows, customizations, and security considerations.

#### NEW QUESTION # 116

During an implementation, which document is typically completed by the client to define the roles and responsibilities of both the client and the implementation team?

- **A. Statement of Work (SOW)**
- B. Change Management Plan
- C. Communication Plan
- D. Project Closure Document

**Answer: A**

Explanation:

The Statement of Work (SOW) is typically completed by the client during an implementation to define the roles and responsibilities

of both the client and the implementation team. It outlines the project deliverables, timelines, resources, and any specific requirements or expectations.

#### NEW QUESTION # 117

What is the importance of asset permissions and contact level security in Oracle Eloqua Marketing?

- A. Asset permissions and contact level security help in managing campaigns efficiently.
- B. Asset permissions and contact level security improve user experience in using Oracle Eloqua Marketing.
- **C. Asset permissions and contact level security help in maintaining data privacy and security.**
- D. Asset permissions and contact level security help in reducing marketing costs.

**Answer: C**

Explanation:

Asset permissions and contact level security play a crucial role in maintaining the confidentiality, integrity, and availability of data in Oracle Eloqua Marketing. By setting appropriate asset permissions, organizations can control who has access to specific assets such as emails, landing pages, forms, or data cards. This ensures that only authorized users can view, edit, or delete assets, reducing the risk of unauthorized changes or leaks of sensitive information. Similarly, contact level security allows organizations to control access to individual contact records. This is particularly important when dealing with sensitive customer information or complying with data privacy regulations such as GDPR. By defining contact level security rules, organizations can restrict access to contact data based on user roles or other criteria, ensuring that only authorized users can access or modify contact information. By implementing asset permissions and contact level security, organizations can enhance data privacy, protect sensitive information, and ensure compliance with relevant regulations. This ultimately contributes to building trust with customers and maintaining the security and integrity of marketing campaigns and customer data.

#### NEW QUESTION # 118

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