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## SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S</li> <li>• 4HANA Cloud Public Edition.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li> <li>• 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.</li> </ul>

## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q28-Q33):

### NEW QUESTION # 28

You use the SAP Fiori Analytical Apps for Sales (18S) in SAP S/4HANA Cloud Public Edition.

What information do these analytical apps provide in the Order-to-Cash process? Note: There are 2 correct answers to this question.

- A. The current status of sales orders, quotations, and back orders
- B. The current status of warehouse stock levels
- C. The current status of sales volumes and profit margins
- D. The current status of the customer's credit limit

**Answer: A,C**

### NEW QUESTION # 29

Which activities can you complete in the Maintain Business Roles SAP Fiori app? Note: There are 2 correct answers to this question.

- A. Maintain restrictions
- B. Assign PFCG profiles to a business role
- C. Maintain technical catalogs
- D. Assign business catalogs to a business role

**Answer: A,D**

Explanation:

System Landscapes and Identity Access Management

### NEW QUESTION # 30

Which levels constitute the structure of a sales order?

- A. Sales organization, Distribution channel, Division
- B. Order, Delivery, Billing
- C. Header, Item, Schedule line
- D. Customer, Material, Inventory

**Answer: C**

### NEW QUESTION # 31

What determines the plan layout in the Planning Apps for Sales (100) scope item? Note: There are 2 correct answers to this question.

- A. Dimensions defined by the user
- B. Versions defined by the user
- C. Plan data defined by the user
- D. Attributes defined by the user

Answer: A,D

#### NEW QUESTION # 32

Where do you find industry cloud solutions to address a customer's unique requirement?

- A. SAP Store
- B. SAP Business Technology Platform
- C. SAP Discovery Center
- D. SAP Signavio Process Navigator

Answer: B

#### NEW QUESTION # 33

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