

Plat-Con-201 New Test Camp, Plat-Con-201 Exam Topic

TOPIC 4 REVISION PACK 2025

This revision pack includes the most recent 3 years of relevant test and exam questions and solutions (2019, 2023 & 2024). The prescribed text book was not always Correia, so don't worry about any past questions that look unfamiliar, or use different methods to what you have been taught. The cash budget was not always part of Topic 4, but these questions have been included in this pack.

Test 2019

Question 2 (50 marks: 45 minutes)

Part A (13 marks: 12 minutes)

Mzanzi Retail has decided to stretch their payables period to all of their suppliers, from 30 days to 45 days. The reason given was that the company wants to 'control costs and optimise cash flow'.

Required:

- State the impact that this change in payables policy will have on Mzanzi's operating cycle and cash conversion cycles. **(2 marks: 2 minutes)**
- Describe the impact that this announcement will have on the operating and cash conversion cycles of Mzanzi's suppliers. **(4 marks: 3.5 minutes)**
- Explain why a firm such as Mzanzi might decide **not** to increase their payables period. **(4 marks: 3.5 minutes)**
- Mzanzi lengthened their payables period to 'control costs and optimize cash flow'. Describe how this change would optimize their cash flow. **(3 marks: 3 minutes)**

Part B (16 marks: 15 minutes)

When it comes to their working capital, Sibaya Developments has permanent operating assets of R750 000, and seasonal operating assets that fluctuate between R0 and R375 000.

Required:

With the aid of a relevant fully-labelled diagram explain how Sibaya would fund these operating asset requirements, through adopting firstly an aggressive funding strategy and secondly a conservative funding strategy.

Part C (21 marks: 18 minutes)

The Rainbow Paint Company uses 60 000 litres of pigment per annum. The cost of carrying the pigment in inventory is R1 per litre per annum, and the cost of ordering pigment is R200 per order. The firm uses pigment at a constant rate each day throughout a 360-day year. The firm currently orders 5 800 litres of pigment each time they place an order.

Required:

- Calculate the firm's current total inventory costs per annum. Round your answer off to the nearest cent. **(5 marks: 4 minutes)**
- From your calculations in (a) above, explain why the firms' current order quantity is not optimal. **(3 marks: 3 minutes)**
- Calculate Rainbow's optimal order quantity (to the nearest appropriate litre) and order frequency (in days, to the nearest appropriate number of days). **(8 marks: 7 minutes)**
- Calculate Rainbow's total inventory cost savings (to the nearest cent) if they change their order size as per your calculation in (c) above. **(5 marks: 4 minutes)**

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Salesforce Plat-Con-201 Exam Topic | Reliable Plat-Con-201 Test Prep

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desktop practice exam software, and Salesforce PDF file of real exam questions. The goal of these formats is to aid test candidates in preparing for the Salesforce Plat-Con-201 test according their styles.

Salesforce Certified Omnistudio Consultant Sample Questions (Q128-Q133):

NEW QUESTION # 128

In which two scenarios should a DataRaptor be used?

Choose 2 answers

- A. To retrieve today's financial news
- B. To retrieve an account and its related contacts
- C. To send an SMS alert to the user when a process completes
- D. To merge the city and state fields into a single field

Answer: C,D

Explanation:

The two scenarios where a DataRaptor should be used are: to retrieve an account and its related contacts, and to merge the city and state fields into a single field. A DataRaptor is a tool that can read, transform, and write data from Salesforce objects or JSON objects. A DataRaptor Extract can retrieve data from one or more Salesforce objects using SOQL queries, and store it in an Interface object or a JSON object. A DataRaptor Transform can map data from one Interface object or JSON object to another, and apply formulas and functions to transform the data. For example, a DataRaptor Transform can concatenate two fields into one using the + operator

NEW QUESTION # 129

The design team creates a mock-up proposal of an OmniScript for sales that includes more than 25 steps. The consultant reviews the proposal and sees that the OmniScript will be used for three different and complex sales processes: change of plan, new sale, and loyalty. The user will select the type of sale at the beginning of the interaction, and then the OmniScript will branch into either change of plan, new sales, or loyalty processes. The process will contain multiple decision points for the user.

Following best practices, what should the consultant recommend to improve the planned design of this OmniScript?

- A. Add more conditional views to branch the OmniScript into logical sections.
- B. Add more Step elements to create shorter pages.
- C. Pass the process type as an input parameter.
- D. Create a specific OmniScript for each business process.

Answer: D

Explanation:

The consultant should recommend creating a specific OmniScript for each business process to improve the planned design of this OmniScript. Having one OmniScript for three different and complex sales processes will make the OmniScript too long and complicated, and will affect the performance and maintainability. Creating separate OmniScripts for each process will make them more manageable and user-friendly, and will also allow for more customization and flexibility

NEW QUESTION # 130

A business implements several OmniScripts and requests a design review to identify possible improvements.

During the review, the consultant notices that each OmniScript needs to update address data, but each OmniScript collects the information differently using different labels and input elements.

What can the consultant recommend to improve these OmniScripts?

- A. Create new versions of the OmniScripts to collect the address information.
- B. Create a reusable OmniScript to update address information.
- C. Add an address typeahead element to all the OmniScripts.
- D. Use a DataRaptor Transform to standardize the data format.

Answer: B

Explanation:

The consultant can recommend creating a reusable OmniScript to update address information. A reusable OmniScript is an

OmniScript that can be embedded in another OmniScript as a sub-process. This way, the consultant can create one OmniScript that collects the address information in a consistent way using the same labels and input elements, and then use it in multiple OmniScripts that need to update address information.

This will improve the design and maintenance of the OmniScripts.

NEW QUESTION # 131

A Salesforce Omnistudio Consultant is tasked with creating an Omniscrypt for a client's customer service process. The consultant wants to integrate Salesforce Knowledge into the Omniscrypt.

What is one way the consultant can configure an Omniscrypt to search for Salesforce Knowledge articles?

- A. Using a complex search algorithm
- B. Based on static values set up during configuration
- C. Based on dynamic inputs from Omniscrypt fields
- D. Using a simple search ..

Answer: C

Explanation:

* Based on dynamic inputs from OmniScript fields (C) - The best way to integrate Salesforce Knowledge with an OmniScript is to dynamically retrieve articles based on user inputs.

* A DataRaptor Extract or Integration Procedure can fetch Knowledge Articles based on values entered in the OmniScript fields (e.g., case type, keywords).

* A. Using a simple search - While a simple search is possible, OmniScripts allow for dynamic queries based on user input, making them more flexible.

* B. Using a complex search algorithm - OmniStudio does not have a complex search algorithm feature built into OmniScripts.

* D. Based on static values set up during configuration - Using static values would not allow for dynamic filtering based on user inputs.

Comprehensive and Detailed In-Depth Explanation: Why not the other options?? Salesforce Omnistudio Reference:

* OmniScript Integration with Salesforce Knowledge

* Using DataRaptors to Fetch Knowledge Articles

NEW QUESTION # 132

A business wants to create a FlexCard for mobile plans to add to their Customer 360° console application.

The FlexCard needs to include the following actions:

- * Start a process to retrieve plan consumption data
- * Create a new case
- * Open a promotions web page
- * Change the SIM card

which combination should the consultant use in designing the solution?

- A. OmniScript and Navigate
- B. Event, Navigate and Card
- C. Custom Event and Redirect URL
- D. Flyout and OmniScript

Answer: A

Explanation:

The combination that the consultant should use in designing the solution is OmniScript and Navigate. An OmniScript is a tool that can design customer interactions using elements and actions. The consultant can use an OmniScript to display the mobile plans for the Customer 360° console application. A Navigate action is a button or a link that can redirect the user to another web page or URL. The consultant can use Navigate actions to add the following actions to the FlexCard: start a process to retrieve plan consumption data, create a new case, open a promotions web page, and change the SIM card

NEW QUESTION # 133

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myportal.utt.edu.tt, myportal.utt.edu.tt, aaa.yyii.com, thetopdirectory.com, gretacnks136212.blogdal.com,
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