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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q97-Q102):

NEW QUESTION # 97

A customer wants to change the layout of the out of the box Order Summary Lightning Record Page to three columns instead of two. How can an administrator satisfy this requirement?

- A. Add another column component to the existing Lightning Record Page
- B. Change the page layout template to Three Regions in the layout editor
- C. Edit the Lightning Record Page and change the Template to Three Regions
- D. Create a new Lightning Record Page and select the Three Regions template

Answer: C

Explanation:

The best way for the administrator to satisfy this requirement is to edit the Lightning Record Page and change the Template to Three Regions. A Lightning Record Page is a type of page that displays details and related information about a specific record in Lightning Experience or Salesforce mobile app. A Lightning Record Page can be customized using the Lightning App Builder, which is a tool that allows administrators to drag and drop components onto a page layout. A Template is a predefined layout that determines how components are arranged on a page. A Three Regions template is a type of template that divides the page into three columns or regions. The administrator can edit the Lightning Record Page for the Order Summary object, and change the Template to Three Regions in the Lightning App Builder. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.lightning_app_builder_customize_lex_pages.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.lightning_app_builder_templates.htm&type=5

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NEW QUESTION # 98

Which three objects are likely to get created in Order Management as an order progresses through its lifecycle?

- A. rma order
- B. Replacement Order
- C. Change Order
- D. Fulfillment Order
- E. Return Order

Answer: C,D,E

Explanation:

Three objects that are likely to get created in Order Management as an order progresses through its lifecycle are:

Fulfillment Order. A Fulfillment Order is a record that represents a group of products in an order that are fulfilled together from the same location. A Fulfillment Order has a lookup relationship to the Order Summary object, and it contains information such as the fulfillment location, delivery method, status, etc.

Return Order. A Return Order is a record that represents a return request for an order or part of an order. A Return Order has a lookup relationship to both Order Summary and Change Order objects, and it contains information such as the return reason, status, date, etc.

Change Order. A Change Order is a record that represents a change request for an order or part of an order. A Change Order has a lookup relationship to the Order Summary object, and it contains information such as the change type, status, date, etc.

Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_fulfillment_order.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.order_management_return_order.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.order_management_change_order.htm&type=5

NEW QUESTION # 99

What are two reasons an admin should choose an Event over a Trigger when it comes to building out a solution?

- **A. Events do not participate in a transaction scope**
- B. Event order is not guaranteed within a topic
- **C. Events are asynchronous**
- D. Events cannot be subscribed to in a batch for bulk operations

Answer: A,C

Explanation:

Two reasons an admin should choose an Event over a Trigger when it comes to building out a solution are:

Events are asynchronous. This means that events are processed in the background, without blocking the main execution thread. This can improve the performance and user experience of the solution, as well as avoid governor limits and timeouts.

Events do not participate in a transaction scope. This means that events are independent of the transaction that publishes them, and they do not affect the rollback or commit behavior of the transaction. This can avoid unwanted side effects and errors in the solution, as well as decouple the logic from the data.

Verified Reference: https://developer.salesforce.com/docs/atlas.en-us.platform_events.meta/platform_events/platform_events_intro.htm

https://developer.salesforce.com/docs/atlas.en-us.platform_events.meta/platform_events/platform_events_considerations.htm

NEW QUESTION # 100

An administrator is encountering errors when reusing a composite API call to load test orders via the Workbench. What are three possible causes of this issue?

- **A. The number of subrequests in the JSON query exceeds the 20 subrequest limit**
- **B. The administrator has duplicate Product SKUs in the JSON query**
- **C. Record IDs used within the request are incorrect**
- D. The administrator is creating multiple objects in a single JSON query
- E. The Administrator has logged into the wrong environment in Workbench

Answer: A,B,C

Explanation:

Explanation

Three possible causes of this issue are:

The administrator has duplicate Product SKUs in the JSON query. A Product SKU is a unique identifier for a product that is used to track inventory and sales. A Product SKU must be unique within an org, and it cannot be duplicated in a composite API call. If the administrator has duplicate Product SKUs in the JSON query, it will cause an error when loading test orders via the Workbench.

The number of subrequests in the JSON query exceeds the 20 subrequest limit. A subrequest is a single HTTP request that is part of a composite API call. A composite API call can contain up to 20 subrequests in a single JSON body. If the administrator has more than 20 subrequests in the JSON query, it will cause an error when loading test orders via the Workbench.

Record IDs used within the request are incorrect. A record ID is a unique identifier for a record that is used to reference and manipulate data in Salesforce. A record ID must be valid and exist in the org, and it must match the data type and format of the corresponding field. If the administrator has incorrect record IDs in the JSON query, such as using 15-character IDs instead of 18-character IDs, or using IDs from a different org, it will cause an error when loading test orders via the Workbench.

Verified References:

https://developer.salesforce.com/docs/atlas.en-us.api_rest.meta/api_rest/resources_composite_composite.htm

https://developer.salesforce.com/docs/atlas.en-us.api_rest.meta/api_rest/dome_composite_object_tree_flat.htm

NEW QUESTION # 101

What can an administrator use to control what inventory is exposed on specific selling channels?

- A. Product Filter Status
- **B. Product Eligibility Flag**
- C. Selling Channel Flag
- D. Selling Channel Status

Answer: B

Explanation:

The Product Eligibility Flag is a custom field on the Product object that indicates whether a product is eligible for a specific selling channel. An administrator can use this field to control what inventory is exposed on different channels, such as web, mobile, or store. For example, if a product has the Product Eligibility Flag set to Web Only, it will not be available for other channels. Reference: Order Management Objects, [Product Eligibility Flag]

NEW QUESTION # 102

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