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The ADM-201 certification is suitable for a variety of professionals, including system administrators, developers, consultants, and project managers. Salesforce Certified Administrator certification demonstrates that an individual has a deep understanding of Salesforce and is proficient in managing the platform. It also signifies that the individual is committed to ongoing learning and staying up-to-date with the latest Salesforce updates and best practices.

Prep Options for Acing ADM-201 Exam

To succeed in this Salesforce validation, candidates are recommended to enroll in the official vendor's training like:

- **Exam Study Guide for Certified Administrator Exam ADM-201 Prep by Zoom Books**

  Such a guide is designed for individuals that continuously strive for additional features and capabilities in the Salesforce environment. It covers 100% of ADM-201 exam objectives to make it easier for you to pass the official exam and to get certified in no time. After studying this practical edition, you will understand how to lead your enterprise to a better future by getting the gist of sales, collaboration clouds, and services.

- **ADM201 Administration Essentials for New Admins Course Overview**

  This is a hands-on course that provides you with the right skills so that you can pass ADM-201 test easily. This training can be taken in person or via a virtualized environment, where both the options will be delivered within 5 days. During the course sessions, the experts will explain in great detail everything you need to know about application customization, business processes, and clean data. What's more, you will learn how to create dashboards and high-value reports, as well as set up and automate the workflow. When it comes to the target audience for this training, it will prove valuable to anyone interested in expanding their knowledge of Salesforce, e.g. new system administrators in the Salesforce environment & sales operations, and IT managers.

  While the instructor-led course is a powerful tool to help you prepare for the final exam to get the required certification, many applicants prefer to study on their own, armed by comprehensive study guides. It is completely understandable as independent learning is always self-paced, which makes it more convenient for a lot of students. Thus, you can check the

following Amazon books for your ADM-201 prep:

- **Salesforce Certified Administrator by Thomas Hendry**

    A Kindle guide like this will get you ready for your ADM-201 exam by thoroughly covering its objectives and providing candidates with helpful insights. If your ambition is to become a Salesforce Certified Administrator, this material is the way to go as its practice notes and clear instructions will make the whole preparation process fast and enjoyable.

- **Salesforce Administration 630+ Practice Questions for ADM-201 by Allied Books**

    Published in March 2020, this helpful material will arm its readers with the required information to clear ADM-201 in one go. Available in Kindle and paperback formats, such a book is packed with sample questions, practice tests, objectives, and exam details, which is ideal for anyone planning to succeed at the first attempt.

Reliable ADM-201 Test Topics - The Best Salesforce Salesforce Certified Administrator - ADM-201 Exam Exercise

Our web-based practice exam software is an online version of the Salesforce ADM-201 practice test. It is also quite useful for instances when you have internet access and spare time for study. To study and pass the Salesforce ADM-201 certification exam on the first attempt, our web-based Salesforce ADM-201 Practice Test software is your best option. You will go through Salesforce ADM-201 mock exams and will see for yourself the difference in your preparation.

To become a Salesforce Certified Administrator, one must pass the ADM-201 exam. ADM-201 exam is designed for individuals who are responsible for managing and customizing Salesforce in their organizations. ADM-201 exam covers a wide range of topics, including Salesforce fundamentals, data modeling and management, security, automation, and reporting. Upon passing the exam, individuals will have a comprehensive understanding of Salesforce administration and will be able to implement best practices to ensure the smooth functioning of Salesforce in their organizations. The Salesforce ADM-201 Certification is highly sought after by employers, making it a valuable asset for any Salesforce professional looking to advance their career.

Salesforce Certified Administrator Sample Questions (Q57-Q62):

NEW QUESTION # 57
Cloud Kicks wants a report Co categorize accounts into small, medium, and large based on the dollar value found In the Contract Value field.
What feature should an administrator use to meet this request?

- A. Group Rows
- B. Bucket Column
- C. Detail Column
- D. Filter Logic

Answer: B

NEW QUESTION # 58
Which objects support business processes?

- A. Leads
- B. Cases
- C. Opportunities
- D. Campaigns
- E. Solutions
- F. Accounts
- G. Contacts

Answer: A,B,C,E

Explanation:

Section: Volume A

NEW QUESTION # 59
Ursa Major Solar provides a 1-year warranty on all of the panels it installs. Installation details, along with the warranty information, a captured on a custom object called Installation. The installation record is created by the installer from the mobile app. Customers son receive a longer warranty as a way of increasing customer satisfaction when an installation gets delayed or has issues.
How should the administrator configure Salesforce to capture the expiration date of the warranty?

- A. Use a formula as the default value of the warranty Expiration Date field.
- B. Create a formula field to display l year from the warranty purchased.
- C. Include the warranty Expiration Date field on the mobile page layout.
- D. Add a validation rule to ensure the Expiration Date field is populated.

Answer: A

Explanation:
To capture the expiration date of warranty based on installation date and warranty length (1 year by default), the administrator should use a formula as the default value of Warranty Expiration Date field on Installation object. The formula can calculate one year from installation date using DATE function or DATEVALUE function. For example, DATE(YEAR(Installation_Date__c) + 1 , MONTH(Installation_Date__c) , DAY(Installation_Date__c)) will return one year from installation date. Creating a formula field, adding a validation rule, or including Warranty Expiration Date field on mobile page layout will not capture expiration date based on installation date and warranty length. References:
https://help.salesforce.com/s/articleView?id=sf.formula_using_date_datetime.htm&type=5

NEW QUESTION # 60
When you define a Data Validation Rule, what else must you also define?

- A. Whether or not the field is required
- B. Whether or not the record gets deleted
- C. An Error Message
- D. What email gets sent if the Rule triggers

Answer: C

Explanation:
Section: Volume F

NEW QUESTION # 61
A company needs its customer service agents to collect and display different on case records based on whether customers are calling in with a question, product suggestion, or complaint.
Which three features should the administrator use to meet this goal?
Choose 3 answers

- A. Support processes
- B. Record types
- C. Page layouts
- D. Field level security
- E. Permission sets

Answer: A,B,C

NEW QUESTION # 62
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