Salesforce AP-204在線題庫 - AP-204題庫資料

如何才能快速的通過 AP-204 考試呢？下麵給你推薦 PDFExamDumps 考古題，我們的 Salesforce 的 AP-204 考試培訓資料是以PDF和軟體格式提供，它包含 AP-204 考試的試題及答案，而剛剛上線的 Salesforce AP-204 題庫是考生需要重點把握和瞭解的。也只有在看書和看資料的基礎上認真地做 Salesforce AP-204 真題，才能使複習達到事半功倍的效果。

PDFExamDumps 擬真試題覆蓋範圍可以達到近98%，含蓋PDF格式。成功的幫助你在短時間內通過 AP-204 考試，取得 Salesforce 認證。我們的 AP-204 擬真試題已經被很多考生使用，并得到了眾多的好評。而且現在購買還有機會贈送打折碼哦。作為臺灣地區最專業的IT認證題庫提供商，我們對所有購買 AP-204 題庫的客戶提供跟蹤服務，在您購買後享受半年的免費升級考題服務。

>> **Salesforce AP-204在線題庫** <<

Salesforce AP-204題庫資料 - AP-204參考資料

如何才能快速的通過 AP-204 考試呢？下麵給你推薦 PDFExamDumps 考古題，我們的 Salesforce 的 AP-204 考試培訓資料是以PDF和軟體格式提供，它包含 AP-204 考試的試題及答案，而剛剛上線的 Salesforce AP-204 題庫是考生需要重點把握和瞭解的。也只有在看書和看資料的基礎上認真地做 Salesforce AP-204 真題，才能使複習達到事半功倍的效果。

最新的 Consumer Goods Cloud AP-204 免費考試真題 (Q13-Q18):

問題 #13
What are three main factors that should lead a Consultant to consider assetization of a commercial product or service?

- A. The product/service sold can undergo future attribute changes
- B. The product/service sold will have child features added in the future
- C. The product/service sold is a high-volume, one-time billing event, such as a pay-per-view
- D. The product sold is a device accessory, such as a phone case
- E. The product/service sold has a recurring charge

答案：A,B,E

解題說明：

Assetization is the process in Salesforce Industries (Communications/Consumer Goods) where a successfully fulfilled order line item is converted into a permanent Asset record. This Asset record serves as the single source of truth for what the customer currently owns.

A Consultant should recommend assetization for a commercial product or service when it is likely to be involved in future customer management and transactions. The three main factors that necessitate creating an Asset record are:

The product/service sold has a recurring charge (B):

A recurring charge means the service/product will be billed repeatedly (e.g., monthly). To ensure the billing system receives the correct information and to manage any future pricing changes (like applying a promotional discount for a specific period), the service must exist as a persistent Asset record. Billing systems typically interface with the Asset/Subscription object to determine what to invoice each cycle.

The product/service sold can undergo future attribute changes (C):

The core purpose of the Move, Add, Change, Delete (MACD) process is to allow customers to modify their existing services. If a product attribute (e.g., Internet speed, color of a device, service plan) can be changed, the system needs an Asset record to track the current attribute values (the "As-Is" state). When a customer initiates a change, the system converts this Asset's current state into an order line item for modification.

The product/service sold will have child features added in the future (A):

Products that are part of a bundle or have a hierarchical structure (Parent $\rightarrow$ Child) must be tracked as Assets so that their children or sub-features can be managed, added, or removed later. For example, if a base service (Asset) allows for the addition of premium channels (new Assets), the base service must first exist as an Asset to act as the parent for the new features.

Why D and E are incorrect:

D (High-volume, one-time billing event, such as a pay-per-view): One-time, high-volume transactional items (like PPV events or movie rentals) are typically not assetized. They are billed once and retired. Creating millions of short-lived asset records would rapidly consume storage and severely degrade system performance.

E (Device accessory, such as a phone case): Simple, one-time purchase equipment without a service component (like a phone case or charger) is rarely assetized, as it has no recurring charge (B) and generally does not undergo MACD changes (C).

問題 #14

An ABC Telecom customer ordered an internet bundle along with a router in their first order. At a later date, the customer ordered another internet bundle. Their existing router supports all services.

What should be the scope of the technical product so that the decomposition process generates fulfilment request lines (FRL) based on the existing inventory item?

- A. Top Order Item Scope
- B. Order Item Scope
- C. Downstream Order Item Scope
- D. Account Scope

答案：D

解題說明：

In Salesforce Industries Order Management, the scope of a technical product determines how decomposition looks for existing assets or inventory items. When a customer already owns a device (such as a router) and later orders a new service that can reuse the same hardware, the decomposition engine must search across the customer's inventory at the account level, not the original order item or the top-level order item.

Public Salesforce Order Management documentation explains that Account Scope is used when the fulfillment system needs to evaluate inventory or assets that the customer already owns-for example, routers, ONTs, set-top boxes, SIM cards, or any CPE device. By setting the technical product to Account Scope, the decomposition engine checks the customer's entire installed base and finds the matching item, allowing it to generate the correct Fulfillment Request Lines (FRLs) without creating duplicates.

Other options do not support the scenario:

Order Item Scope and Top Order Item Scope only look at items within the current order and would not detect previously fulfilled devices.

Downstream Order Item Scope evaluates child order items but still only within that transaction.

Thus, only Account Scope ensures that the decomposition process properly references existing inventory and reuses the router rather than provisioning a new one, which is exactly what the scenario requires.

問題 #15

Which two of the following allows a Consumer Goods Cloud user to review the vision detection accuracy?

- A. Shelf Metrics
- B. Goods Metrics
- C. Model Metrics
- D. Planogram Metrics
- E. Object Metrics

答案：A,C

解題說明：

Shelf Metrics allow a user to review the vision detection accuracy by comparing the actual shelf image with the expected planogram image. Model Metrics allow a user to review the vision detection accuracy by showing the confidence score and the number of detections for each object in the shelf image. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.
QUES

問題 #16
Which KPIs can be derived using Planogram detection?

- A. Out of Stock, Shelf Size, Brand Facings
- B. Out of Stock, Share of Shelf, Brand Facings
- C. Out of Stock, Share of Shelf, SKU Facings
- D. Out of Stock, Shelf Size, SKU Facings

答案：C

解題說明：

Out of Stock, Share of Shelf, and SKU Facings are three KPIs that can be derived using Planogram detection. A Planogram is a visual representation of how products should be arranged on a shelf. Planogram detection is a feature that uses Einstein Vision to compare the actual shelf image with the expected planogram image and calculate metrics such as:
Out of Stock, which measures the percentage of products that are missing from the shelf.
Share of Shelf, which measures the percentage of space occupied by a product or brand on a shelf.
SKU Facings, which measures the number of times a product SKU is visible on a shelf. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.

問題 #17
Universal Shipping (US) uses Communications Cloud and has built multiple OmniScripts and FlexCards to calculate freight charges and provide delivery estimates. They also have a self-service site hosted on a third-party CMS. US wants the same experience on their off-platform site that they have in Salesforce, for their unregistered users.
Which two steps should a Consultant take to meet these requirements?

- A. Use OmniOut and add the existing OmniScript and FlexCards.
- B. Use a Canvas application to expose the OmniScript and FlexCards to unregistered users.
- C. Use an integration user for the authentication with Salesforce to get the session token that will allow calls to Salesforce.
- D. Create a Lightning Out Project and use Javascript to load the Lightning Web Components (LWCs) into the external site.

答案：A,C

解題說明：

To expose OmniScripts and FlexCards outside Salesforce (third-party CMS), Salesforce supports OmniOut, which packages OmniScripts/FlexCards for external consumption.
Because external users are unregistered, a backend "integration user" must authenticate against Salesforce to get a session token.
✔ A - Required for authentication
✔ C - Use OmniOut for external CMS
Canvas and Lightning Out are not appropriate for OmniStudio components.
Thus A and C are correct.

問題 #18
......

你還在猶豫什麼，機不可失，失不再來。現在你就可以獲得Salesforce的AP-204考題的完整本，只要你進PDFExamDumps網站就能滿足你這個小小的欲望。你找到了最好的AP-204考試培訓資料，請你放心使用我們的考題及答案，你一定會通過的。

AP-204題庫資料：https://www.pdfexamdumps.com/AP-204_valid-braindumps.html

PDFExamDumps AP-204題庫資料可以為你提供捷徑，給你節約好多時間和精力換，Salesforce AP-204在線題庫 當你被失敗擁抱時，也許成功正在一邊等著你，Salesforce AP-204在線題庫 在人才濟濟的二十一世紀，專業IT人才卻不是很多，社會需要大量的在專業IT人才，Salesforce AP-204在線題庫 有了這個保證，你完全沒有必要再猶豫到底要不要買這個考古題了，其實你可以採取措施一次通過認證，PDFExamDumps Salesforce的AP-204考試題培訓資料是個不錯的選擇，本站虛擬的網路集訓和使用課程包涵大量你們需要的考題集，完全可以讓你們順利通過認證，Salesforce AP-204在線題庫 利用這兩個版本的考古題，考生可以更輕鬆地準備考試。

雙手持著兩米多長的金屬長槍，呼的壹聲，魔門正在大力追查鐵面人的身份，請主人自己小心，PDFExamDumps AP-204可以為你提供捷徑，給你節約好多時間和精力換，當你被失敗擁抱時，也許成功正在一邊等著你，在人才濟濟的二十一世紀，專業IT人才卻不是很多，社會需要大量的在專業IT人才。

可靠的AP-204在線題庫＆認證考試材料領導者和更新的AP-204題庫資料

有了這個保證，你完全沒有必要再猶豫到底要不要買這個考古題了，其實你可以採取措施一次通過認證，PDFExamDumps Salesforce的AP-204考試題培訓資料是個不錯的選擇，本站虛擬的網路集訓和使用課程包涵大量你們需要的考題集，完全可以讓你們順利通過認證。

- 推出最新最全的AP-204題庫資料 - 免費的AP-204題庫答案轉儲 □ 透過[tw.fast2test.com]輕鬆獲取□ AP-204 □免費下載AP-204考古題分享
- AP-204考題資訊 □ 最新AP-204題庫資源 ☺ AP-204權威認證 □ ➤ www.newdumpspdf.com □提供免費【 AP-204 】問題收集AP-204參考資料
- 有效的AP-204在線題庫，高質量的學習資料幫助妳壹次性通過AP-204考試 ✳ 在▷ www.pdfexamdumps.com ◁網站上免費搜索▶ AP-204 ◀題庫AP-204熱門題庫
- 精心準備的Salesforce AP-204在線題庫是行業領先材料＆準確的AP-204：Consumer Goods Cloud Accredited Professional □ 請在⇒ www.newdumpspdf.com ⇐網站上免費下載（ AP-204 ）題庫AP-204下載
- AP-204參考資料 □ AP-204考試資訊 □□ AP-204考試資訊 □ 打開▶ www.kaoguti.com ◀搜尋□ AP-204 □以免費下載考試資料AP-204考題資訊
- 由最新的AP-204考試指南編訂的題庫資料 - 提高Consumer Goods Cloud Accredited Professional考試的通過率 □ □ 打開網站☀ www.newdumpspdf.com □☀□搜索➡ AP-204 □免費下載最新AP-204題庫資源
- 優秀的AP-204在線題庫和資格考試中的領先材料供應商＆最熱門的AP-204題庫資料 □ 開啟（ www.newdumpspdf.com ） 輸入➹ AP-204 □並獲取免費下載最新AP-204考證
- AP-204下載 □ 最新AP-204題庫資訊 □ AP-204考試證照綜述 □ 透過《 www.newdumpspdf.com 》搜索□ AP-204 □免費下載考試資料AP-204熱門題庫
- 最新AP-204題庫資訊 □ AP-204考題資訊 □ AP-204權威認證 □ 透過➡ www.pdfexamdumps.com □□□輕鬆獲取✔ AP-204 □✔□免費下載最新AP-204題庫資訊
- AP-204考古題分享 □ AP-204熱門題庫 □ AP-204參考資料 □ 打開網站➡ www.newdumpspdf.com □搜索➡ AP-204 □免費下載AP-204熱門考題
- 由最新的AP-204考試指南編訂的題庫資料 - 提高Consumer Goods Cloud Accredited Professional考試的通過率 □ □ 打開網站➡ www.pdfexamdumps.com □□□搜索[AP-204]免費下載最新AP-204題庫資源
- www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, www.stes.tyc.edu.tw, learnfrencheasy.com, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, bbs.t-firefly.com, www.stes.tyc.edu.tw, Disposable vapes