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UNIVERSITY OF KWAZULU-NATAL

SCHOOL OF MATHEMATICS,

STATISTICS & COMPUTER SCIENCE

Computer Programming

COMP 102 Practical Exam

Test date: 15th December 2020
Total marks: 100 marks
Venue: CS LANs
Time limit: 3 hrs

Examiners

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Instructions:

- There is ONE question. Answer all parts of the question.
- Log in to the online chat room every 10min for announcements.
- You may use the API documentation ONLY.
- Save your work regularly.
- It contains two java files, UserProfile.java and TwitterReport.java. Write your Java code in these files. There are also two data text files containing data to use in testing your code - profiles.dat, and tweets.dat. There is also a PDF file called API.pdf, which contains useful Java API method definitions.

Question – Most Famous and Most Active Twitterers

Twitter is an American microblogging and social networking service on which users post and interact with messages known as "tweets".

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Quiz High Pass-Rate NP-Con-102 - Salesforce Certified Nonprofit Cloud Consultant (NPC) Valid Exam Sims

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Salesforce Certified Nonprofit Cloud Consultant (NPC) Sample Questions (Q26-Q31):

NEW QUESTION # 26

A nonprofit organization is evaluating Nonprofit Cloud. The organization has common focus areas, which are used to track programs, individuals, and grants to organize data across departments. Which Nonprofit Cloud feature can the organization use to organize the data in the same manner?

- A. Data Pipelines
- B. Compliant Data Sharing
- C. Interest Tags

Answer: C

Explanation:

To organize data across different departments and objects using "focus areas" (e.g., "Youth Literacy," "Veterans Affairs," or "Sustainability"), a consultant should implement Interest Tags.

Interest Tags (built on the Salesforce Industry's Tagging framework) provide a flexible, "horizontal" way to categorize records regardless of their object type.

How to Implement Focus Areas with Interest Tags:

* Define Tag Categories: The consultant creates a Tag Category called "Focus Areas."

* Create Tags: Within that category, the consultant creates individual Interest Tags (e.g., "Environment," "Health," "Education").

* Cross-Object Application: Unlike a standard picklist which is tied to one object, Interest Tags can be added to almost any object in the Nonprofit Cloud. A consultant adds the "Interest Tags" component to:

* Programs: To show the focus of the service.

* Person Accounts: To show the interests of a donor or participant.

* Individual Applications: To show the focus of a grant request.

* Unified Reporting: Because all these records share the same tags, the organization can easily run a report to see "Everything related to Youth Literacy"-including the donors interested in it, the programs delivering it, and the grants funding it.

Why other options are incorrect:

* Data Pipelines (Option A): This is a tool for high-volume data transformation and aggregation, not for qualitative categorization.

* Compliant Data Sharing (Option B): This is a security feature for record-level visibility, not a data organization or tagging tool.

Interest Tags are the architecturally correct choice for cross-departmental "Focus Area" tracking.

NEW QUESTION # 27

A consultant began an implementation project with a nonprofit that is new to Salesforce. The nonprofit's leadership is hesitant to spend time at the beginning of the project on change management. What are three reasons the consultant can share to emphasize the value and importance of governance? (Choose 3)

- A. Compliance
- B. Cost savings
- C. Technical interoperability
- D. Security
- E. Delivery Speed

Answer: A,B,D

Explanation:

Governance in a Salesforce project is the framework of rules and processes that ensure the system remains healthy, secure, and aligned with the mission. While leadership may view it as "bureaucracy," a consultant must frame it as risk2 management.

Three Core Pillars of Governance Value:

* Security (E): Without governance, users might be granted broad permissions "to move fast," leading to data breaches or the

exposure of sensitive donor/client information. Governance ensures a "Principle of Least Privilege" is maintained through a structured review of Permission Sets and Sharing Rules.

* Compliance (C): Nonprofits are subject to strict regulations (e.g., GDPR, HIPAA, or IRS audit requirements). Governance provides the documentation and audit trail needed to prove that the organization is handling data according to legal standards.

* Cost Savings (B): This is often the most persuasive argument for leadership. Poor governance leads to "Technical Debt"-duplicate apps, messy data, and conflicting automations that require expensive consultant hours to fix later. By establishing a Change Control Board (CCB), the organization avoids wasting money on redundant tools or poorly designed features. While Delivery Speed (D) and Interoperability (A) are benefits of a well-run project, they are often the result of good governance rather than the primary strategic reasons to implement it. Security, Compliance, and Cost Savings are the fundamental justifications for a nonprofit's long-term sustainability on the platform.

NEW QUESTION # 28

A nonprofit, who does a lot of mail appeals to donors, asks their consultant for the best solution to keep their constituents' addresses formatted properly to ensure the mail reaches them. What should the consultant recommend?

- A. Customer Data Platform
- B. Sender Authentication Package
- C. NPSP Address Management
- D. Insights Platform Data Integrity

Answer: D

Explanation:

While NPSP (Option D) has built-in features to store and sync addresses (like Household addresses and seasonal overrides), it does not natively "verify" or "format" them according to postal standards.

The Solution: Insights Platform Data Integrity:

* Address Verification: This is a Salesforce product specifically designed for nonprofits. It includes an Address Verification service that compares addresses in Salesforce against global postal databases (like the USPS CASS system).

* Standardization: It automatically formats addresses to meet postal requirements (e.g., changing

"Street" to "St" and ensuring the +4 zip code is present). This is critical for organizations doing high-volume direct mail, as it reduces "Return to Sender" costs and may qualify the org for bulk mail discounts.

* National Change of Address (NCOA): Data Integrity can also provide NCOA updates, identifying when a donor has moved and automatically updating their record in Salesforce.

* NPSP Integration: It is designed to work seamlessly with NPSP's Household and Address objects, making it a "plug-and-play" solution for data hygiene.

Why other options are incorrect:

* Sender Authentication (Option A): This is a Marketing Cloud feature for email deliverability (SPF /DKIM), not physical mail.

* Customer Data Platform (Option B): This is a high-end enterprise tool for identity resolution and marketing segmentation; it is not a postal address verification tool.

NEW QUESTION # 29

A nonprofit organization is evaluating Nonprofit Cloud. Where can the organization see whether they qualify for nonprofit pricing and benefits from Salesforce?

- A. The Power of Us Program pages
- B. Trailhead Academy
- C. The Salesforce Commons Program pages

Answer: A

Explanation:

For any organization beginning its journey with Salesforce, the first critical step in the Nonprofit Implementation Strategy is determining eligibility for discounted or donated technology. Salesforce consolidates these benefits under a specific initiative known as the Power of Us Program. The Power of Us Program pages serve as the primary portal for organizations to understand the specific legal and tax requirements needed to access the Nonprofit Cloud. According to Salesforce documentation, this program typically offers eligible nonprofits ten donated Enterprise Edition subscriptions and significant discounts on additional products, including the new Nonprofit Cloud (NPC) industry solution.2 Step-by-Step Qualification and Evaluation Process:

* Reviewing Eligibility: A consultant should direct the organization to the Power of Us portal to review the regional criteria. In the

U.S., this usually requires 501(c)(3) status, while international organizations must provide equivalent tax-exempt documentation (such as an IRS Determination Letter or a Charity Commission record).³

* Trial and Application: Organizations are encouraged to start a 30-day Nonprofit Cloud trial.⁴ During this period, they log into the Power of Us portal using their Trailblazer ID to submit their formal application.⁵

* Verification: Salesforce's dedicated team reviews the uploaded documentation to verify that the organization's mission aligns with the program's philanthropic goals.

* License Provisioning: Once approved, the organization can view their specific "Power of Us" offers, including the "P10" (10 donated licenses) bundle.⁶ It is important to note that while Trailhead Academy offers learning paths and Salesforce Commons focuses on community-led open-source contributions, neither handles the financial or legal qualification for licensing.

The Power of Us Program is the official "front door" for the business and legal relationship between a nonprofit and Salesforce.

NEW QUESTION # 30

A nonprofit considers risk mitigation to be vital to the success of its implementation project. What are three elements impacted by change that cause risk?

- A. People, processes, cost
- B. Time, governance, people
- C. Quality, processes, time
- D. Cost, quality, time

Answer: D

Explanation:

In project management and Salesforce implementation strategy, the Triple Constraint (also known as the Iron Triangle) defines the three most critical elements that are impacted by any change to a project's scope.

These three elements are Cost, Quality, and Time.

* Cost: This refers to the financial budget and resources allocated to the project. If a nonprofit decides to add a new "Impact Dashboard" mid-implementation, the cost will likely increase as more consultant hours are required.

* Time: This is the schedule or deadline for the project. Adding features or facing technical hurdles usually extends the timeline. If the "Time" cannot be moved (e.g., a "Go-Live" before a major fundraising gala), then Cost or Quality must be adjusted.

* Quality (or Scope): This represents the robustness and functionality of the final solution. If a project is running over time and over budget, the organization might decide to "cut corners" or reduce the complexity of certain automations to meet the deadline, which negatively impacts the quality of the system.

Risk Mitigation Strategy: A consultant's job is to manage the balance between these three. If one changes, at least one of the others will be impacted. For example, if a nonprofit wants to speed up the Time to go-live, they must either increase the Cost (hiring more people) or decrease the Quality (reducing the initial scope).

Understanding these three risks is essential for setting realistic

NEW QUESTION # 31

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