

# Practice SAP C\_BCSCX\_2502 Test Online - C\_BCSCX\_2502 Latest Real Test



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## SAP C\_BCSCX\_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Articulating Value and Business Outcomes: This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.</li></ul>

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## SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q25-Q30):

### NEW QUESTION # 25

Which application would you recommend to manage the customer consent and preference lifecycle?

- A. SAP Customer Data
- B. SAP Commerce Cloud
- C. SAP Sales Cloud Version 2
- D. SAP Emarsys

**Answer: A**

### NEW QUESTION # 26

What are the challenges faced by a Chief Revenue Officer (CRO) persona?

Note: There are 3 correct answers to this question.

- A. Absence of agile technology development
- B. Data privacy and management
- C. Talent development
- D. Cross-functional alignment
- E. Organization design

**Answer: C,D,E**

### NEW QUESTION # 27

What are some of the actions you can perform using SAP Emarsys?

Note: There are 2 correct answers to this question.

- A. Route sales orders
- B. Create quotation versions
- C. Deliver personalized content
- D. Generate product recommendations

**Answer: C,D**

### NEW QUESTION # 28

What are some of the features of SAP Commerce Cloud?

Note: There are 3 correct answers to this question.

- A. Support end-to-end e-commerce processes
- B. Customer credit scoring
- C. Checkout and payment modules
- D. Management of opportunities
- E. Delivery of an e-commerce platform

**Answer: A,C,E**

### NEW QUESTION # 29

What are some of the aspects that help differentiate SAP Customer Experience solutions in the market?

Note: There are 3 correct answers to this question.

- A. Including integration capabilities
- B. Offering scalability and flexibility
- C. Providing expertise in purchase processes
- D. Providing industry expertise

**Answer: A,B,D**

## NEW QUESTION # 30

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