

# Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam Overview - Revenue-Cloud-Consultant-Accredited-Professional Free Learning Cram



Applicants of the Revenue-Cloud-Consultant-Accredited-Professional test who invest the time, effort, and preparation with updated Revenue-Cloud-Consultant-Accredited-Professional questions eventually get success. Without the latest Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) exam dumps, candidates fail the test and waste their time and money. As a result, preparing with actual Revenue-Cloud-Consultant-Accredited-Professional Questions is essential to clear the test.

The Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam is divided into various sections that focus on different aspects of Revenue Cloud. Some of the key areas covered in the exam include revenue recognition, pricing and discounting, products and product families, order management, and forecasting. Revenue-Cloud-Consultant-Accredited-Professional exam is designed to test the candidate's knowledge of these areas and their ability to apply them in real-world scenarios.

## Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• <b>New Release Capabilities:</b> In this topic, Salesforce consultants explore the impact of new release capabilities on existing designs. The topic gives an understanding of the importance of aligning solutions with current and available functionalities.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• <b>Revenue Cloud Implementation Management:</b> This topic equips Salesforce consultants to lead CPQ and Billing scoping sessions effectively, capture comprehensive solution designs, and prepare for Revenue Cloud projects. Emphasis is placed on managing activities across build, test, deployment, and support phases. Success in this section reflects proficiency in executing end-to-end implementation strategies.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>• <b>Revenue Cloud Technical Design:</b> In this topic, Salesforce consultants delve into CPQ and Billing design solutions, evaluating the capabilities of managed packages while assessing implications of legacy data. Consultants will determine when customization is necessary and identify project risks. Mastering this area ensures expertise in architecting robust Revenue Cloud solutions while mitigating implementation challenges.</li></ul>

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## Pass Guaranteed Quiz Latest Salesforce - Revenue-Cloud-Consultant-Accredited-Professional - Salesforce Revenue Cloud Consultant Accredited Professional Exam Overview

The Salesforce Revenue-Cloud-Consultant-Accredited-Professional certification exam is a terrific and quick way to develop your profession. With just one Salesforce Revenue-Cloud-Consultant-Accredited-Professional exam, you can significantly advance both

personally and professionally. One of the greatest methods to advance your skills is to sign up for the Salesforce Revenue-Cloud-Consultant-Accredited-Professional Certification Exam and devote all of your efforts to successfully passing the Salesforce Revenue-Cloud-Consultant-Accredited-Professional exam.

To be eligible for the Salesforce Revenue Cloud Consultant Accredited Professional certification, candidates must have a minimum of six months of experience working with Salesforce Revenue Cloud solutions. Additionally, candidates must complete the Salesforce Revenue Cloud Consultant training course, which covers the fundamentals of the platform and provides candidates with the knowledge they need to pass the certification exam. The training course is available online and can be completed at the candidate's own pace.

## Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q114-Q119):

### NEW QUESTION # 114

What planning strategies should be taken to make user acceptance testing (UAT) efficient?

- A. Execute all tests on behalf of the customer
- **B. Define and agree on acceptance criteria with customer**
- C. Train UAT testers on the new functionality
- D. Finalize test plans before the build Phase completes
- E. Issue change orders for all incidents that arise during testing

**Answer: B**

Explanation:

For User Acceptance Testing (UAT) to be efficient, it's crucial to have clear and agreed-upon acceptance criteria with the customer. This ensures that both parties have a mutual understanding of what constitutes a successful test outcome. Defining these criteria upfront helps streamline the testing process, as it focuses efforts on verifying that the system meets the business requirements and expectations. While the specific document reference for this answer isn't available in the provided Salesforce Revenue Cloud documents, this approach is a widely recognized best practice in UAT planning and execution in software development and implementation projects.

### NEW QUESTION # 115

An order has 5 order products that bill monthly. One of the order products requires 2 months of charges to appear on the next invoice without modifying invoicing for the other order products. What field will need to be used to accomplish this task?(Q2,3R)

- **A. Bill Through Date Override**
- B. Bill Now
- C. Override Next Billing Date
- D. Target Date
- E. Hold Billing

**Answer: A**

Explanation:

To ensure that one of the order products has 2 months of charges appear on the next invoice without affecting the invoicing of other products, the Bill Through Date Override field should be used. This field allows for the specification of a custom billing end date for a particular order product, enabling charges for multiple periods to be billed in one invoice while not altering the billing schedule of other products. This capability is crucial for flexible billing arrangements where specific billing requirements need to be met without globally changing the billing processes.

This approach is aligned with Salesforce Billing best practices, providing flexibility in handling individual order product billing needs while maintaining the integrity of the overall billing process.

### NEW QUESTION # 116

A Revenue Cloud Customer has posted a cash payment that was created on Account A by mistake. What are the steps to apply this to the correct invoice on Account B?

- A. Set the payment status to cancelled and create a new payment on Account B.
- **B. Allocate the Payment to an invoice on Account B.**

- C. Unallocate the Payment if allocated, create a refund and then create a new payment for Account B
- D. Unallocate the payment if allocated and re-parent the payment to Account B

**Answer: C**

Explanation:

In Salesforce Revenue Cloud, if a cash payment has been posted to the wrong account by mistake, the appropriate steps to correct this would be to first unallocate the payment if it has been allocated. This means that the payment is no longer linked to any particular invoice or order. Once the payment has been unallocated, a refund should be created for the incorrect payment. After the refund has been processed, a new payment can then be created for the correct account (Account B in this case). This ensures that the payment is correctly associated with the right account and invoice. References

\* Salesforce Revenue-Cloud-Consultant-Accredited-Professional Quiz 1

#### NEW QUESTION # 117

Universal Containers has setup a partner type custom field on the CPQ quote object in order to ensure partners receive discounts. Setting the partner type on the quote should cause a recalculation because the field is an input to the product prices. How can partner type queue a new calculation for the quote?

- A. Include the field in a custom metadata setting
- B. Add the partner type field to the calculating fields field set
- C. Setup a quote calculator plugin to ensure the custom field triggers calculation
- D. Refresh post install scripts

**Answer: B**

Explanation:

In Salesforce CPQ, if a custom field is an input to product prices and you want a change in this field to trigger a recalculation, you should add this field to the calculating fields field set. This is because Salesforce CPQ's Advanced Quote Calculator determines quote and quote line prices in response to user or automated actions. Therefore, adding the 'partner type' field to the calculating fields field set will ensure that setting the partner type on the quote triggers a new calculation. Reference The CPQ Quote Calculation Sequence - Salesforce

#### NEW QUESTION # 118

Universal Containers has recently implemented and released CPQ to users in their production environment. After an extensive testing cycle in a sandboxed environment.

One of the automations implemented was to set every new quote created as "primary" at the time of creation in order to save clicks. Users immediately began to report errors when trying to create quotes in the production environment for the first time. What could have caused this issue?

Revenue Cloud SP23

- A. The User did not have the proper access to the Quote Object.
- B. The User did not have the proper access to the Opportunity Product object.
- C. The User did not have the proper access to the Quote Line object.
- D. The User did not execute post-installation scripts upon their first login to CPQ.

**Answer: D**

#### NEW QUESTION # 119

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