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Salesforce B2B-Commerce-Developer Exam Syllabus Topics:

Section	Objectives
Checkout and Business Logic	- Implementing Tax Providers - Implementing Shipping/Inventory providers - Customizing checkout flow steps - Understanding Cart Item Types and Data Mapping
Storefront Implementation and Configuration	- Product import and search index creation - Setting up a new storefront using SFDX commands - Understanding Page Labels and Global Attributes - Creating and configuring buyer users - Pushing store sources and configurations
Customization and UI Development	- Wrapping LWCs inside Aura components - Handling events in Lightning Web Components - Utilizing Handlebars templates (CloudCraze managed package) - Layout Overrides vs Subscriber Templates - Developing Lightning Web Components (LWC) for B2B Commerce - Using platformResourceLoader for third-party scripts

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Salesforce Accredited B2B Commerce Developer Sample Questions (Q103-Q108):

NEW QUESTION # 103

A product is assigned to the entitlement policy but is missing from the Price Book related to the Buyer Group.

The entitlement policy has View products and View prices in catalog checked.

How will the product behave on the B2B Portal?

- A. The product will appear on the Portal with Price Unavailable status and can also be added to the cart.
- **B. The product will not appear on the Portal and therefore cannot be added to the cart.**
- C. The product will appear on the Portal with Price Unavailable status but cannot be added to the cart.
- D. The product will not appear on the Portal but can be searched since it is part of the entitlement policy.

Answer: B

Explanation:

The product will not appear on the Portal and therefore cannot be added to the cart. A product is assigned to the entitlement policy but is missing from the Price Book related to the Buyer Group. The entitlement policy has View products and View prices in catalog checked. An entitlement policy is a set of rules that determines which products and prices a buyer group can access in the storefront. A buyer group is a group of buyers that share the same business relationship with the seller. A price book is a collection of prices for products that are available for purchase in the storefront. A product is a record that represents an item that can be sold in the storefront. To make a product visible and purchasable in the storefront, it must be assigned to both an entitlement policy and a price book that are related to the buyer group. If a product is assigned to an entitlement policy but not to a price book, it will not appear on the Portal and therefore cannot be added to the cart, regardless of the entitlement policy settings. The product will appear on the Portal with Price Unavailable status and can also be added to the cart is not a correct answer, as it contradicts the behavior of a product that is not in a price book. The product will appear on the Portal with Price Unavailable status but cannot be added to the cart is not a correct answer either, as it also contradicts the behavior of a product that is not in a price book. The product will not appear on the Portal but can be searched since it is part of the entitlement policy is not a correct answer either, as it also contradicts the behavior of a product that is not in a price book. Salesforce References: [B2B Commerce Developer Guide: Entitlement Policy Object], [B2B Commerce Developer Guide: Buyer Group Object], [B2B Commerce Developer Guide: Price Book Object], [B2B Commerce Developer Guide: Product Object]

NEW QUESTION # 104

What target does a developer need to set in the js-meta.xml file when creating a custom LWC component for use in the Checkout Flow?

- A. lightning_FlowScreen
- B. lightning__CheckoutFlow
- C. lwc__flow
- **D. lwc__FlowComponent**

Answer: D

Explanation:

When creating a custom Lightning Web Component (LWC) for use in the Checkout Flow, a developer must set the target in the js-meta.xml file to lwc__FlowComponent. This target specifies that the LWC is intended for use within the flow component framework, allowing it to be utilized specifically in the context of Salesforce Flows, including those used in the checkout process. Salesforce documentation on developing custom LWCs for various targets would detail this requirement, ensuring that developers understand how to correctly package and deploy their components for the intended use case.

NEW QUESTION # 105

Numerous flags, when set, have a direct impact on the result set provided by the Global API 's. What is the default Global API DataSizing convention flag that is used by the API 's unless otherwise specified?

- **A. CCRZ.ccPAI.SZ_M**
- B. CCRZ.ccPAI.SZ_L

- C. CCRZ.ccPAI.SZ_XL
- D. CCRZ.ccPAI.SZ_S

Answer: A

Explanation:

The default Global API Data-Sizing convention flag that is used by the API's unless otherwise specified is CCRZ.ccAPI.SZ_M. This flag indicates that the medium sizing block should be used for retrieving data, which includes the most commonly used fields and related entities. For example, ccrz.ccServiceProduct.

getProducts() will use the SZ_M sizing block by default, unless another sizing block is specified as a parameter. Salesforce

References: B2B Commerce and D2C Commerce Developer Guide, Data Sizing Conventions

NEW QUESTION # 106

Which three actions are applicable when modifying the number of steps required in the Salesforce Commerce Checkout flow? (3 answers)

- A. Build and activate a new configuration cache setting via CC admin.
- B. Perform a template override on the Checkout page.
- C. Set the value of the configuration setting defined as CO.overrideFlow to TRUE.
- D. Add a page include to the checkout page.
- E. Set the value of the configuration setting defined as CO.useDef to TRUE

Answer: A,B,C

Explanation:

Three actions that are applicable when modifying the number of steps required in the Salesforce Commerce Checkout flow are:

Perform a template override on the Checkout page. This action will allow you to change the structure and content of the Checkout page, such as adding or removing sections, widgets, or fields. For example, you can override the checkout.handlebars template and modify it according to your requirements.

Set the value of the configuration setting defined as CO.overrideFlow to TRUE. This setting will enable you to use your own custom checkout flow instead of the default one. You need to set this value to true before you can modify the checkout flow.

Set the value of the configuration setting defined as CO.useDef to TRUE. This setting will enable you to use a single-page checkout flow instead of a multi-step checkout flow. You need to set this value to true if you want to reduce the number of steps in the checkout flow to one. Salesforce Reference: B2B Commerce and D2C Commerce Developer Guide, Checkout Flow

NEW QUESTION # 107

Which two are considered discrete units of work (code units) within a transaction in the debug logs?

- A. Validation rule
- B. Lightning component load
- C. Apex class
- D. Web service invocation

Answer: C,D

Explanation:

Explanation

Two data types that are considered discrete units of work (code units) within a transaction in the debug logs are web service invocation and Apex class. A discrete unit of work (code unit) is a segment of executable code that runs as part of a transaction in Salesforce. A transaction is a sequence of operations that are treated as a single unit of work and are executed under certain isolation and consistency rules. A transaction can consist of one or more discrete units of work (code units) that are executed sequentially or concurrently depending on various factors such as triggers, asynchronous calls, or limits. A debug log is a record of database operations, system processes, and errors that occur when executing a transaction or running unit tests in Salesforce. A debug log can capture information about each discrete unit of work (code unit) within a transaction, such as its start time, end time, duration, events, variables, and limits. A web service invocation is a type of discrete unit of work (code unit) that involves calling an external web service from Apex code using SOAP or REST protocols. A web service invocation can be synchronous or asynchronous depending on the method used to make the callout. A web service invocation can be captured in a debug log with its details and results. An Apex class is another type of discrete unit of work (code unit) that involves executing Apex code that defines a class with properties and methods. An Apex class can be invoked from various sources such as triggers, Visualforce pages,

Lightning components, or API calls. An Apex class can be captured in a debug log with its details and results. A validation rule is not a type of discrete unit of work (code unit) within a transaction in the debug logs, as it is not a segment of executable code but rather a formula expression that defines a business rule for a field or object. A validation rule can be evaluated during a transaction and cause an error if the rule condition is not met, but it cannot be captured as a separate code unit in a debug log. A Lightning component load is not a type of discrete unit of work (code unit) within a transaction in the debug logs either, as it is not a segment of executable code but rather an event that occurs when a Lightning component is rendered on a web page or application. A Lightning component load can be measured by various performance tools such as Lightning Inspector or Lighthouse, but it cannot be captured as a separate code unit in a debug log. Salesforce References: [Salesforce Developer Blog: Transactions and Request Processing], [Salesforce Help: Debug Logs], [Salesforce Developer Guide: Invoking Callouts Using Apex], [Salesforce Developer Guide: Apex Classes], [Salesforce Help: Validation Rules], [Salesforce Developer Blog: Measuring Lightning Component Performance]

NEW QUESTION # 108

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