

2026 Salesforce Manufacturing-Cloud-Professional Valid Test Questions & Pass Guaranteed Quiz Realistic Manufacturing Cloud Accredited Professional Exam Test Dumps Demo



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The Salesforce Manufacturing-Cloud-Professional certification examination is an essential component of professional development, and passing this Salesforce Manufacturing-Cloud-Professional test can increase career options and a rise in salary. Nonetheless, getting ready for the Manufacturing Cloud Accredited Professional Exam (Manufacturing-Cloud-Professional) exam may be difficult, and many working professionals have trouble locating the Salesforce Manufacturing-Cloud-Professional practice questions they need to succeed in this endeavor.

These Manufacturing-Cloud-Professional practice exams enable you to monitor your progress and make adjustments. These Manufacturing-Cloud-Professional practice tests are very useful for pinpointing areas that require more effort. You can lower your anxiety level and boost your confidence by taking our Manufacturing-Cloud-Professional Practice Tests. Only Windows computers support the desktop practice exam software. The web-based Manufacturing Cloud Accredited Professional Exam (Manufacturing-Cloud-Professional) practice test is functional on all operating systems.

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Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q37-Q42):

NEW QUESTION # 37

Which two Manufacturing cloud functionalities are available in the standard Manufacturing Experience Cloud Template?

- A. Account Manager Targets
- **B. Account Based Forecasts**

- C. Rebate Management
- D. Sales Agreements

Answer: B,D

Explanation:

Explanation

Sales Agreements is a feature that allows businesses to set up automated agreements between themselves and their customers. Account Based Forecasts allows businesses to forecast their run-rate and net-new business by analyzing historical data and trends. Both of these features are available in the standard Manufacturing Experience Cloud Template.

NEW QUESTION # 38

Universal Containers has implemented Manufacturing Cloud Sales Agreements to manage run rate business.

The actuals are updated directly from the orders.

In which order should the administrator migrate the data from the legacy system to Manufacturing Cloud?

- A. Accounts, Sales Agreements, Sales Agreements Schedules, Orders
- B. Orders, Accounts, Sales Agreement, Sales Agreement Products
- C. Accounts, Sales Agreements, Sales Agreements Products, Orders

Answer: A

Explanation:

To migrate data from a legacy system to Manufacturing Cloud, the administrator should follow the recommended order of data import. This order ensures that the data dependencies and relationships are maintained and that the data integrity is preserved. The recommended order of data import is as follows:

Accounts: This is the first object to import, as it represents the customers and their details. Accounts are related to Sales Agreements and Orders, so they must be imported before them.

Sales Agreements: This is the second object to import, as it represents the contractual agreements between the customers and the manufacturer. Sales Agreements are related to Sales Agreement Products and Sales Agreement Schedules, so they must be imported before them.

Sales Agreement Products: This is the third object to import, as it represents the products that are included in the Sales Agreements. Sales Agreement Products are related to Sales Agreement Product Schedules, so they must be imported before them.

Sales Agreement Product Schedules: This is the fourth object to import, as it represents the forecasted quantities and prices of the Sales Agreement Products over time. Sales Agreement Product Schedules are related to Orders, so they must be imported before them.

Orders: This is the fifth and final object to import, as it represents the actual orders placed by the customers.

Orders are related to Order Products, which are automatically created when the Orders are imported.

Therefore, the correct answer is B. Accounts, Sales Agreements, Sales Agreements Schedules, Orders. References: Import Data into Manufacturing Cloud

NEW QUESTION # 39

A Salesforce Manufacturing Cloud user finds that the current sales agreement data is not displaying in Tableau CRM for Manufacturing. What two possibilities could cause this to happen?

- A. The sales agreement data flow was not updated
- B. The sales agreement was linked to person accounts
- C. The sales agreement was not added to the data flow
- D. Sales agreements are only displayed in the grid

Answer: A,C

Explanation:

Explanation

According to the Salesforce Manufacturing Cloud documentation, to display the current sales agreement data in Tableau CRM for Manufacturing, you need to add the sales agreement object to the data flow and update the data flow. The data flow is a set of instructions that defines how data is extracted, transformed, and loaded into the app. If you do not add the sales agreement object to the data flow, the app will not have access to the sales agreement data. If you do not update the data flow, the app will not reflect the latest changes in the sales agreement data. References: 1: Set Up the CRM Analytics App for Manufacturing Cloud Learn more

1blob:<https://www.bing.com/75924f7d-ce10-4904-b3d2-4996b3dcdca7>
developer.salesforce.com2blob:<https://www.bing.com/c30db82f-7512-4b86-8ad0-68f8704ae728> trailhead.salesforce.com

NEW QUESTION # 40

Which three actions are available when using the mass update multiple values of a single metric of a sales agreement terms tab?

- A. Multiple by
- B. Update with
- C. Replace with
- D. Increase by
- E. Decrease by

Answer: C,D,E

Explanation:

When using the mass update multiple values of a single metric of a sales agreement terms tab, the three actions that are available are: replace with, decrease by, and increase by. These actions allow the user to update the values of a metric across multiple periods and products in a sales agreement. For example, the user can replace the forecasted quantity of a product with a new value, or increase the discount percentage of a product by a certain amount. The other options, update with and multiply by, are not valid actions for mass update. References: Mass Update Account Forecast Action, Update Multiple Values in Advanced Account Forecasts

NEW QUESTION # 41

The Salesforce administrator at a small manufacturer of fasteners for the automobile industry is configuring Manufacturing Cloud. The sales operations manager wants accurate data so they can compare projected parts sales to actual orders. The manufacturer currently manages orders and contracts in an external system (SAP). Which actuals calculation option should the administrator select to achieve the manager's request?

- A. Manually using API upload
- B. Automatically from orders through contracts
- C. Automatically from direct orders

Answer: A

Explanation:

For a manufacturer managing orders and contracts in an external system like SAP, the administrator should select the option to manually use API upload. This allows for the bulk upload of updated quantities at regular intervals through integration, which the Salesforce org picks up during a daily scheduled job to update sales agreements.

NEW QUESTION # 42

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For the recognition of skills and knowledge, more career opportunities, professional development, and higher salary potential, the Salesforce Manufacturing-Cloud-Professional certification exam is the proven way to achieve these tasks quickly. Overall, we can say that with the Manufacturing Cloud Accredited Professional Exam (Manufacturing-Cloud-Professional) exam you can gain a competitive edge in your job search and advance your career in the tech industry.

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In this context, Purpose Alignment can be a powerful tool Manufacturing-Cloud-Professional to use to identify which parts of the IT machine need to be fixed and how good the machine needs to be.

