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Salesforce Nonprofit-Cloud-Consultant Certification Exam is a valuable credential for professionals who work with nonprofit organizations. It covers a range of topics related to the Salesforce Nonprofit Cloud, and passing the exam demonstrates a deep understanding of Salesforce technology and best practices for working with nonprofit organizations.

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## Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions

## (Q19-Q24):

### NEW QUESTION # 19

A development director needs to understand which organizations have given to the nonprofit in some year prior to the current, but have not contributed to the nonprofit in the current year. How should the consultant accomplish this task?

- A. Customize the date range on the NPSP LYBUNT report for Accounts
- B. Customize the date range on the NPSP SYBUNT report for Contacts
- C. Create an Opportunity report that compares Contact donations from the previous fiscal year to the current
- **D. Customize the date range on the NPSP SYBUNT report for Accounts**

**Answer: D**

### NEW QUESTION # 20

A case manager wants to assign a group of services to a client.

What should the consultant ensure is configured prior to the case manager using the Case Plan Wizard?

- **A. A Program with Goals and Action Item Templates**
- B. A new Case Plan
- C. A Program with Goals
- D. A Program with Action Item Templates

**Answer: A**

Explanation:

To ensure a case manager can assign a group of services to a client using the Case Plan Wizard, the following configuration is required:

\* Program with Goals and Action Item Templates:

\* A program in Salesforce should be configured with defined goals and action item templates.

\* Goals represent the objectives for the client, and action item templates provide the specific tasks or services that need to be delivered.

\* Steps to Configure:

\* Navigate to the Program Management Module in Salesforce.

\* Create or update the program to include the relevant goals that outline the objectives for the clients.

\* Define action item templates that detail the services or tasks that will help achieve these goals.

\* Using the Case Plan Wizard:

\* The Case Plan Wizard utilizes these predefined goals and action item templates to create a structured case plan for the client.

\* The case manager can select the appropriate goals and action items from the templates during the case plan creation process.

By having a program with goals and action item templates configured, the nonprofit ensures that case managers can efficiently assign and manage services for their clients.

References:

Salesforce Help: Program Management Module

Nonprofit Success Pack (NPSP) Documentation: Configuring Goals and Action Items

### NEW QUESTION # 21

The event manager for a nonprofit organization periodically imports a cleaned, structured list of event registrations. Now should the consultant set up the TDTM Trigger Handlers?

- A. Disable TDTM for all users.
- B. Disable the Trigger Handler using Apex instead of TDTM.
- **C. Disable TDTM for specific users.**
- D. Disable Opportunity Contact Role trigger handlers.

**Answer: C**

Explanation:

<https://powerofus.force.com/s/article/NPSP-Disable-Trigger-Handlers#ariaid-title3> When periodically importing a structured list of event registrations, it is crucial to ensure that the process is efficient and does not trigger unnecessary automation. Disabling TDTM (Table-Driven Trigger Management) for specific users is a recommended approach.

- \* TDTM Overview:
- \* TDTM allows for managing and controlling the execution of triggers in NPSP.
- \* It provides flexibility to disable specific triggers or exclude certain users from trigger execution during bulk data imports.
- \* Disabling TDTM for Specific Users:
- \* By disabling TDTM for specific users, the import process can be streamlined without triggering unnecessary automation.
- \* This approach ensures that data imports are efficient and reduces the risk of hitting system limits or performance issues.
- \* Steps to Implement:
- \* Navigate to NPSP Settings -> System Tools -> TDTM.
- \* Add the usernames of the users who will be performing the imports to the "Usernames to Exclude" field.
- \* Save the changes to ensure that TDTM triggers are disabled for these users during the import process.
- \* Benefits:
- \* Efficiency: Reduces the load on the system during bulk imports, ensuring faster and more reliable data processing.
- \* Control: Maintains control over which triggers are executed, preventing unintended automation from affecting the imported data.
- \* Additional Considerations:
- \* Ensure that other necessary validations and processes are manually checked or re-enabled after the import if needed.
- \* Monitor the data import process to ensure that it completes successfully without triggering unnecessary automation.

References:

CertGod Nonprofit Cloud Consultant study guide: "Disable TDTM for specific users"#22:18 source#.

### NEW QUESTION # 22

A consultant is training a system admin to prepare for a new release of a particular open source Nonprofit Cloud product. Where are two places the system admin should look for release notes on the product?

Choose 2 answers

- A. The Nonprofit Cloud release announcement group in the Trailblazer Community.
- B. The Nonprofit Hub group in the Trailblazer Community.
- C. The Salesforce Trust website.
- D. The product's GitHub repository release page.

**Answer: A,D**

### NEW QUESTION # 23

A nonprofit admin needs to import lists of Contacts into Salesforce Campaigns regularly from CSV files using the NPSP Data Import tool.

What should the consultant consider when setting up this process for the nonprofit?

Choose 2 answers

- A. Respect Duplicate Matching Rules' should be checked in NPSP Settings.
- B. NPSP Data Import Dry Run will validate Campaign Member Status.
- C. NPSP Data Import will automatically create the Campaign Member with the default Member Status.
- D. Existing Campaigns are matched by exact Name.

**Answer: C,D**

Explanation:

When setting up the process for importing lists of Contacts into Salesforce Campaigns using the NPSP Data Import tool, it is essential to consider how Campaign Members are created and matched.

Key Considerations:

Automatic Campaign Member Creation (A):

The NPSP Data Import tool will automatically create Campaign Member records for the imported Contacts with the default Member Status. This helps streamline the process of adding members to campaigns.

Exact Name Matching (D):

Existing Campaigns in Salesforce are matched by exact Name. This means that the names in the CSV files must match the names of the Campaigns in Salesforce exactly for the import process to associate Contacts with the correct Campaigns.

Steps to Set Up:

Prepare CSV Files:

Ensure that the Campaign names in the CSV files exactly match the names of the Campaigns in Salesforce.

Include all necessary fields to map Contacts to Campaign Members.

Configure NPSP Data Import:

Navigate to NPSP Settings -> Data Import.

Ensure the settings align with the import requirements, including handling duplicates and respecting duplicate matching rules if enabled.

Perform Dry Run:

Use the NPSP Data Import Dry Run feature to validate the import configuration and ensure that the Campaign Member Status and other settings are correctly applied.

Reference:

Salesforce Nonprofit Success Pack Documentation

Salesforce Trailhead: Import Data for Nonprofits

## NEW QUESTION # 24

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