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Salesforce Certified Data Architect Sample Questions (Q46-Q51):

NEW QUESTION # 46

Universal Containers has a large volume of Contact data going into Salesforce.com. There are 100,000 existing contact records. 200,000 new contacts will be loaded. The Contact object has an external ID field that is unique and must be populated for all existing records. What should the architect recommend to reduce data load processing time?

- A. Load all records via the Upsert operation to determine new records vs. existing records.
- **B. Load new records via the Insert operation and existing records via the Update operation.**
- C. Delete all existing records, and then load all records together via the Insert operation.
- D. Load Contact records together using the Streaming API via the Upsert operation.

Answer: B

Explanation:

Loading new records via the Insert operation and existing records via the Update operation will allow using the external ID field as a unique identifier and avoid any duplication or overwriting of records. This is faster and safer than deleting all existing records or using the Upsert operation, which might cause conflicts or errors .

NEW QUESTION # 47

Universal Containers has received complaints that customers are being called by multiple Sales Reps where the second Sales Rep that calls is unaware of the previous call by their coworker. What is a data quality problem that could cause this?

- **A. Duplicate Contact records exist in the system**
- B. Missing phone number on the Contact record.
- C. Customer phone number has changed on the Contact record.
- D. Duplicate Activity records on a Contact.

Answer: A

NEW QUESTION # 48

Universal Containers wants to develop a dashboard in Salesforce that will allow Sales Managers to do data exploration using their mobile device (i.e., drill down into sales-related data) and have the possibility of adding ad-hoc filters while on the move. What is a recommended solution for building data exploration dashboards in Salesforce?

- A. Create a Dashboard in an external reporting tool, export data to the tool, and embed the dashboard in Salesforce using the Canval toolkit.
- B. Create a standard Salesforce Dashboard and connect it to reports with the appropriate filters.
- **C. Create a Dashboard using Analytics Cloud that will allow the user to create ad-hoc lenses and drill down.**
- D. Create a Dashboard in an external reporting tool, export data to the tool, and add link to the dashboard in Salesforce.

Answer: C

Explanation:

Creating a Dashboard using Analytics Cloud that will allow the user to create ad-hoc lenses and drill down is a recommended solution for building data exploration dashboards in Salesforce. Analytics Cloud is a powerful data analysis tool that enables users to explore data using interactive dashboards, charts, graphs, and tables on any device. Users can also create lenses, which are ad-hoc data queries that can be saved and reused, and drill down into data details using filters and facets. Creating a Dashboard in an external reporting tool, exporting data to the tool, and adding link to the dashboard in Salesforce will not provide a seamless user experience and may require additional data integration and security considerations. Creating a Dashboard in an external reporting tool, exporting data to the tool, and embedding the dashboard in Salesforce using the Canval toolkit will not provide a native Salesforce solution and may require additional data integration and security considerations. Creating a standard Salesforce Dashboard and connecting it to reports with the appropriate filters will not allow the user to create ad-hoc lenses and drill down into data details on their mobile device.

NEW QUESTION # 49

A casino is implementing Salesforce and is planning to build a customer 360 degree view for a customer who visits its resorts. The casino currently maintains the following systems that record customer activity:

1. Point-of-sale system: All purchases for a customer
2. Salesforce; All customer service activity and sales activities for a customer
3. Mobile app: All bookings, preferences, and browser activity for a customer
4. Marketing: All email, SMS, and social campaigns for a customer

Customer service agents using Salesforce would like to view the activities from all four systems to provide support to customers. The information has to be current and real time.

What strategy should the data architect implement to satisfy this requirement?

- A. Migrate customer activities from all four systems into Salesforce.
- **B. Explore external data sources in Salesforce to build a 360 degree view of the customer.**
- C. Use a customer data mart to create the 360 degree view of the customer.
- D. Periodically upload summary information in Salesforce to build a 360 degree view.

Answer: B

NEW QUESTION # 50

DreamHouse Realty has a Salesforce org that is used to manage Contacts.

What are two things an Architect should consider using to maintain data quality in this situation? (Choose two.)

- **A. Use validation rules on new record create and edit.**
- B. Use workflow to delete duplicate records.
- **C. Use Salesforce duplicate management.**
- D. Use the private sharing model.

Answer: A,C

Explanation:

Using Salesforce duplicate management and using validation rules on new record create and edit are two things that an architect should consider using to maintain data quality for managing Contacts. Salesforce duplicate management allows the architect to create matching rules and duplicate rules to identify, prevent, or allow duplicate records based on various criteria. Validation rules allow the architect to enforce data quality standards and business logic by displaying error messages when users try to save invalid data. The other options are not relevant or helpful for maintaining data quality.

NEW QUESTION # 51

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