

Verified Practice Nonprofit-Cloud-Consultant Exam Online | Amazing Pass Rate For Nonprofit-Cloud-Consultant: Salesforce Certified Nonprofit Cloud Consultant Exam | Correct Nonprofit-Cloud-Consultant Real Questions



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The Nonprofit-Cloud-Consultant certification exam consists of 60 multiple-choice questions that must be completed within 105 minutes. Nonprofit-Cloud-Consultant exam is designed to test your knowledge of Salesforce Nonprofit Cloud's various features, including donor management, program management, and fundraising management. Nonprofit-Cloud-Consultant Exam also covers other topics such as data management, reporting, and security.

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Nonprofit-Cloud-Consultant Real Questions - Nonprofit-Cloud-Consultant Reliable Exam Question

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Nonprofit-Cloud-Consultant exam easily and successfully.

Salesforce Nonprofit-Cloud-Consultant is a certification program that validates the skills and knowledge of individuals who work in the non-profit sector. The Salesforce Certified Nonprofit Cloud Consultant (SP20) exam is designed to test the expertise of professionals in Nonprofit Cloud, a Salesforce product that helps non-profits manage their programs, fundraising, and constituent relationships. Nonprofit-Cloud-Consultant Exam measures a candidate's knowledge of how to design, configure, and implement Salesforce Nonprofit Cloud solutions.

Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q163-Q168):

NEW QUESTION # 163

A nonprofit using NPSP wants to track all donations that go to a designated fund. How should a consultant meet this requirement?

- A. Create a GAU Allocation record for the designated fund.
- B. Create a General Accounting Unit record for the designated fund.
- C. Create a custom object to track fund accounts.
- D. Create an Opportunity record type called "Funds".

Answer: A

NEW QUESTION # 164

A nonprofit stores a government-issued personal identification number on each constituent's Contact record in an encrypted field. What should a consultant enable on a Permission Set to ensure the personal identification number is fully accessible by a subset of org users?

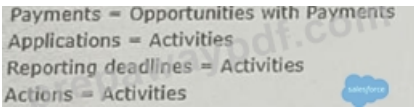
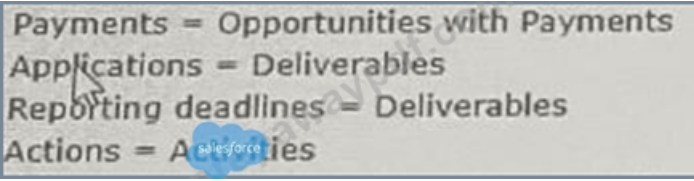
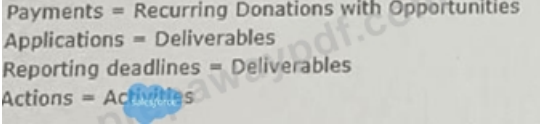
- A. View All Data system permission
- B. View Encrypted Data system permission
- C. View All Contact object permission
- D. Manage Encryption Keys system permission

Answer: B

NEW QUESTION # 165

The development director at a nonprofit needs to track grant lifecycles using NPSP, including assigning actions to staff members, tracking applications, reporting deadlines, and summarizing the total amount awarded with payments.

How should the consultant model payments, applications, reporting deadlines, and actions in NPSP for the grant seeking institution?

- A. 
- B. 
- C. 



- D.

Answer: B

Explanation:

To track grant lifecycles using the Nonprofit Success Pack (NPSP), including assigning actions to staff members, tracking applications, reporting deadlines, and summarizing the total amount awarded with payments, the consultant should model the components as follows:

- * Payments = Opportunities with Payments:
 - * Use the Opportunities object in Salesforce to track each grant awarded.
 - * For each Opportunity, create related Payment records to track individual disbursements or installments of the grant amount.
- * Applications = Deliverables:
 - * Utilize the Deliverables object to track the application process for grants.
 - * Create Deliverable records to capture key details such as submission deadlines, requirements, and statuses.
- * Reporting Deadlines = Deliverables:
 - * Similar to applications, use the Deliverables object to track reporting deadlines.
 - * Create Deliverable records for each required report, specifying due dates and completion statuses.
- * Actions = Activities:
 - * Use the Activities object to assign tasks and actions to staff members.
 - * Create Task records for actions related to the grant, such as follow-ups, meetings, and communications.

This configuration ensures that all aspects of the grant lifecycle are tracked effectively within Salesforce, leveraging NPSP's capabilities to manage opportunities, payments, deliverables, and activities.

Salesforce Nonprofit Success Pack Documentation: Detailed instructions on using Opportunities, Payments, Deliverables, and Activities in NPSP.

Salesforce Help Documentation: Opportunities, Activities, Payments, Deliverables.

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<https://www.freecram.com/question/Salesforce.Nonprofit-Cloud-Consultant.v2020-09-19.q37/the-development-director-at-a-nonprofit-needs-to-track-grant-lifecycles-using-the-npsp-including-assignin>

NEW QUESTION # 166

What does a consultant need to enable and deploy before using Advanced Mapping in NPSP?

- A. My Domain
- B. Delegated Administration
- C. Custom triggers
- D. Customizable Rollups

Answer: D

Explanation:

Advanced Mapping is the powerful engine behind NPSP Gift Entry and the NPSP Data Importer. It allows consultants to map fields from a staging record to multiple objects (Account, Contact, Opportunity, etc.) simultaneously.

However, Advanced Mapping is architecturally dependent on the newer NPSP framework components.

Specifically, Salesforce documentation states that Customizable Rollups must be enabled and deployed before Advanced Mapping can be activated.

Step-by-Step Dependency Logic:

- * Modernization: Customizable Rollups replaced the legacy "Legacy Rollups" and provide a more flexible way to calculate donor totals.
 - * Infrastructure: Both Customizable Rollups and Advanced Mapping utilize a shared set of underlying NPSP code resources. Enabling Customizable Rollups updates the database schema and triggers the necessary background processes that Advanced Mapping requires to function.
 - * Enabling Advanced Mapping: Once Customizable Rollups are active, the consultant can go to NPSP Settings > Bulk Data Processes > Advanced Mapping and toggle the feature on. The system will then perform a "deployment" of the mapping logic.
- My Domain (Option C) is a general Salesforce requirement for Lightning components but is not the specific functional prerequisite

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