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SAP C_BCSBN_2502 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> • Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.
Topic 2	<ul style="list-style-type: none"> • Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.
Topic 3	<ul style="list-style-type: none"> • Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.

SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q28-Q33):

NEW QUESTION # 28

How can the carbon footprint tracking feature within SAP Business Suite assist companies in integrating sustainability into product design and logistics? Note: There are 2 correct answers to this question.

- **A. Connects lifecycle data to make informed eco-conscious decisions**
- B. Focuses on optimizing financial flows while ignoring sustainability parameters
- **C. Supports the use of environmentally friendly materials**
- D. Reduces overall energy consumption, focusing on internal processes

Answer: A,C

Explanation:

Solution:

The two correct answers based on learning.sap.com regarding how the carbon footprint tracking feature within SAP Business Suite supports sustainability in product design and logistics are:

* A. Supports the use of environmentally friendly materials

The feature enables product designers to access carbon footprint data, guiding the selection of lower impact materials at the design stage learning.sap.com

* C. Connects lifecycle data to make informed eco-conscious decisions

It integrates lifecycle and logistics carbon data into decision-making processes, allowing teams to evaluate and optimize sustainability trade-offs across the value chain.

Options B and D are incorrect, as the feature doesn't ignore sustainability parameters nor solely focus on internal energy consumption.

NEW QUESTION # 29

How does the integration of product lifecycle management with logistics in SAP Transportation Management accelerate the market entry of new consumer products?

- A. Increases production efficiency
- B. Aligns financial planning and resource management
- C. Automates procurement
- **D. Connects product development and logistics processes**

Answer: D

Explanation:

Solution:

The correct answer from learning.sap.com is:

* B. Connects product development and logistics processes

This integration ensures that logistics considerations—such as packaging requirements, transportation planning, and distribution—are aligned directly with product design and development timelines, enabling faster time-to market for new consumer products.

NEW QUESTION # 30

How does the demand forecasting module in SAP IBP assist enterprises in handling market changes and organizing supply chain execution effectively?

- A. Enhances financial planning with limited demand changes.
- B. Relies on past sales data without market changes.
- C. Creates demand forecasts and coordinates order fulfillment actions,
- D. Automates procurement processes to support preliminary plans.

Answer: C

Explanation:

Solution:

The correct answer based on learning.sap.com is:

* D. Creates demand forecasts and coordinates order fulfillment actions The SAP IBP demand forecasting module doesn't just rely on historical data—it actively generates accurate demand forecasts, and then triggers coordinated execution actions across supply chain processes. This ensures companies can respond dynamically to market changes and align order fulfillment efficiently with anticipated demand.

NEW QUESTION # 31

How do inventory optimization features in SAP IBP help companies to improve transparency in inventory management?

- A. Simplifies procurement procedures
- B. Integrates third-party systems
- C. Establishes connections between data sources
- D. Automates financial reporting

Answer: C

Explanation:

Solution:

The correct answer from learning.sap.com on how inventory optimization in SAP IBP improves transparency in inventory management is:

* B. Establishes connections between data sources.

SAP IBP enhances transparency by integrating diverse data—real-time ERP figures, forecasting models, supply signals, and external inputs—into a unified planning platform. This centralized visibility ensures stakeholders across the supply chain can make informed, aligned decisions based on real-time inventory insights.

Options A, C, and D are not highlighted in the context of transparency via inventory optimization on learning.sap.com.

NEW QUESTION # 32

What is included in SAP Sustainability Performance Management circular product life cycle? Note: There are 3 correct answers to this question.

- A. Eliminate Production
- B. Increase Delivery Waste
- C. Increase Design
- D. Innovate Logistics and Transport
- E. Innovate Finance

Answer: A,C,D

Explanation:

Solution:

Based on content from learning.sap.com, the SAP Sustainability Performance Management circular product lifecycle includes these three pillars:

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myportal.utt.edu.tt, Disposable vapes

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