

# Latest Revenue-Cloud-Consultant-Accredited-Professional Exam Price & Revenue-Cloud-Consultant-Accredited-Professional Question Explanations

REVENUE CLOUD CONSULTANT  
ACCREDITED PROFESSIONAL



EXAM GUIDE

Last Updated: 24 Jun 2021  
Exam Content covers up to: Summer '21 Release

## Table of Contents

ABOUT THE REVENUE CLOUD CONSULTANT ACCREDITED PROFESSIONAL	2
AUDIENCE DESCRIPTION	2
PURPOSE OF THIS EXAM GUIDE	3
ABOUT THE EXAM	3
RECOMMENDED TRAINING AND REFERENCES	4
EXAM OUTLINE	4
EXAM CANDIDATE CODE OF CONDUCT	5
MAINTAINING YOUR ACCREDITED PROFESSIONAL STATUS	6

1

Besides, considering the current status of practice materials market based on exam candidates' demand, we only add concentrated points into our Revenue-Cloud-Consultant-Accredited-Professional exam tool to save time and cost for you. Our Revenue-Cloud-Consultant-Accredited-Professional exam tool has three versions for you to choose, PDF, App, and software. If you have any question or hesitate, you can download our free Demo. The Demo will show you part of the content of our Revenue-Cloud-Consultant-Accredited-Professional Study Materials real exam materials. So you do not have to worry about the quality of our exam questions. Our Revenue-Cloud-Consultant-Accredited-Professional exam tool have been trusted and purchased by thousands of candidates. What are you waiting for?

Salesforce Revenue Cloud Consultant Accredited Professional exam is a challenging exam that requires a thorough understanding of Revenue Cloud concepts and their practical application. However, passing the exam and earning the certification can open up new career opportunities and increase earning potential for professionals. Salesforce Revenue Cloud Consultant Accredited Professional certification demonstrates to employers that the candidate has the skills and knowledge needed to successfully implement and manage Revenue Cloud solutions within an organization.

>> [Latest Revenue-Cloud-Consultant-Accredited-Professional Exam Price](#) <<

**Revenue-Cloud-Consultant-Accredited-Professional Question Explanations & Interactive Revenue-Cloud-Consultant-Accredited-Professional Testing**

## Engine

The Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) practice test software also keeps a record of attempts, keeping users informed about their progress and allowing them to improve themselves. This feature makes it easy for Revenue-Cloud-Consultant-Accredited-Professional desktop-based practice exam software users to focus on their mistakes and overcome them before the original attempt. Overall, the Windows-based Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) practice test software has a user-friendly interface that facilitates candidates to prepare for the Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) exam without facing technical issues.

To be eligible to take the Salesforce Revenue Cloud Consultant Accredited Professional certification exam, you should have experience in implementing and consulting on Salesforce Revenue Cloud solutions for at least six months. You should also possess knowledge of revenue recognition principles and industry standards, pricing and product management, and order management processes. Additionally, you should have experience in designing and implementing solutions that meet the unique needs of different industries and business models.

The Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam is divided into various sections that focus on different aspects of Revenue Cloud. Some of the key areas covered in the exam include revenue recognition, pricing and discounting, products and product families, order management, and forecasting. Revenue-Cloud-Consultant-Accredited-Professional exam is designed to test the candidate's knowledge of these areas and their ability to apply them in real-world scenarios.

## Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q125-Q130):

### NEW QUESTION # 125

Should Bundles be a scoping topic of discussion as part of a CPQ project?

- A. Yes, bundle configuration is a necessary part of CPQ and it should always be implemented.
- **B. Yes, bundle Configuration should be introduced and it's up to the customer to decidewhether they need it or not.**
- C. No, if the customer is not using bundle configuration currently, they won't need it in the future.
- D. No, it is safe to assume that the customer doesn't need bundle configuration unless it's brought up specifically.

**Answer: B**

Explanation:

In Salesforce CPQ, a bundle is a group of products that are known to be sold together. There are three types of bundles: static, configurable, and nested<sup>1</sup>. The bundle configuration is a significant part of CPQ, and it can make selling complex product offerings easier by providing sales reps with premade product bundles to choose from<sup>1</sup>. However, whether a customer needs a bundle configuration or not depends on their specific needs and preferences<sup>2</sup>. Therefore, it's important to introduce the concept of bundle configuration as part of a CPQ project, but the decision to implement it should be left up to the customer<sup>2</sup>. Reference Learn About Configuration in the Sales Process - Trailhead Product Bundles in Salesforce CPQ - SkyPlanner

### NEW QUESTION # 126

what 3 design examples will negatively impact the scale and performance of the revenue cloud implementation?

- A. within the pricing sequence
- B. routine generation of quote having 200 quote lines
- **C. extensive use of quote line custom fields**
- **D. multiple automation types (trigger/workflows,flows)on a single object B. External API calls**
- **E. routine generation of invoices having 200 invoice lines**

**Answer: C,D,E**

### NEW QUESTION # 127

Universal containers recently migrated legacy contracts and subscriptions into salesforce in order to facilitate amendments and renewals in CPQ. however ,sales user sare getting the 'attempt to de-reference a null object' error when amending the legacy contract.what is the most likely cause for the error?

- A. Legacy subscription data are missing a lookup to a source quote line record
- **B. Required fields are missing or incorrectly populated on the legacy contract and subscription data**
- C. Migrated contracts and subscriptions cannot be amended using salesforce CPQ
- D. Amendment of legacy contract and subscription data requires asset-based renewal method

**Answer: B**

Explanation:

The error 'attempt to de-reference a null object' typically occurs when there is an attempt to access a field or method on an object that has not been initialized or has been assigned a null value. In the context of Salesforce Revenue Cloud, when amending legacy contracts and subscriptions, this error can occur if required fields are missing or incorrectly populated on the legacy contract and subscription data. This could be due to incorrect data migration or manual data entry errors. It's important to ensure that all required fields are correctly populated when migrating legacy data to Salesforce CPQ.

References

- \* Error: Can't renew the contract automatically because it ... - Salesforce
- \* Guidelines for Amending Contracts - Salesforce
- \* Legacy Data Upload for Salesforce CPQ

### NEW QUESTION # 128

What are three Key Characteristics of an implementation partner leading a revenue cloud scoping session?

- **A. Excellent Communication Skills both verbal and written**
- B. Having Deep Knowledge of competitor products
- **C. Being Effective at planning monitoring and reviewing**
- **D. Understanding Design pitfalls and Migration actions to course correct**
- E. Experience in A Selling Role With Quota Responsibilities

**Answer: A,C,D**

Explanation:

The key characteristics of an implementation partner leading a revenue cloud scoping session are:

A) Excellent Communication Skills both verbal and written: Effective communication is crucial in any project implementation. The implementation partner must be able to clearly articulate the project goals, requirements, and progress to all stakeholders. They must also be able to listen and understand the needs and concerns of the client and the project team.

C) Understanding Design pitfalls and Migration actions to course correct: An experienced implementation partner should have a deep understanding of the common pitfalls in design and migration and how to avoid or correct them. This includes understanding the technical and business implications of design decisions and being able to anticipate and mitigate risks.

D) Being Effective at planning, monitoring, and reviewing: The implementation partner should be skilled in project management, including planning, monitoring progress, and reviewing outcomes. They should be able to keep the project on track, ensure that all tasks are completed on time and within budget, and evaluate the success of the project.

While having experience in a selling role with quota responsibilities (B) and deep knowledge of competitor products (E) can be beneficial in some contexts, they are not typically considered key characteristics for leading a revenue cloud scoping session.

Reference: <https://www.study4exam.com/salesforce/free-revenue-cloud-consultant-accredited-professional-questions>

[https://help.salesforce.com/s/articleView?id=000389713&language=en\\_US&type=1](https://help.salesforce.com/s/articleView?id=000389713&language=en_US&type=1)

### NEW QUESTION # 129

One of the automations implemented was to set every new quote created as "primary" at the time of creation in order to save clicks. Users immediately began to report errors when trying to create in the production environment for the first time. What could have caused this issue?

- **A. the user did not have the proper access to the quote object**
- B. the user did not execute post installation scripts upon their first login to CPQ
- C. the user did not have the proper access to the opportunity product object
- D. the User did not have the proper access to the quote line object

**Answer: A**

Explanation:

Salesforce Revenue Cloud, which includes CPQ (Configure, Price, Quote), allows businesses to automate the entire process from



myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt,  
myportal.utt.edu.tt, myportal.utt.edu.tt, www.stes.tyc.edu.tw, github.com, myportal.utt.edu.tt, myportal.utt.edu.tt,  
myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt,  
myportal.utt.edu.tt, myportal.utt.edu.tt, edu.globalfinx.in, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt,  
myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt,  
myportal.utt.edu.tt, Disposable vapes