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## Salesforce Certified Field Service Consultant FS-Con-101 Prüfungsfragen mit Lösungen (Q33-Q38):

### 33. Frage

AW Computing uses a private record access model in the sales, support, and field service organizations.

How should the system administrator ensure that the technicians have the appropriate access to the service appointments dispatched to them?

- A. Configure a sharing rule to share dispatched service appointments with the assigned resource.
- **B. Enable the sharing features in the Field Service settings in the Setup menu.**
- C. Create a process to change the owner of the service appointment to the assigned technician.
- D. Create a user territory for the technicians' primary and secondary territories.

**Antwort: B**

Begründung:

Enabling the sharing features in the Field Service settings in the Setup menu allows sharing dispatched service appointments with assigned resources regardless of the private record access model in sales, support, and field service organizations[50]. Creating a user territory for the technicians' primary and secondary territories would not ensure that they have access to the service appointments dispatched to them. Creating a process to change the owner of the service appointment to the assigned technician would not work if multiple resources are assigned to the same service appointment. Configuring a sharing rule to share dispatched service appointments with the assigned resource would not work if multiple resources are assigned to different crews or teams. References:[https://help.salesforce.com/s/articleView?id=sf.fs\\_sharing\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_sharing_overview.htm&type=5)

### 34. Frage

Universal Containers wants to ensure that Service Appointments are only assigned to Active Resources. Which configuration should a Consultant recommend for the Scheduling Policy?

- A. Required Resources.
- B. Match Fields
- **C. Match Boolean**
- D. Preferred Resources

**Antwort: C**

Begründung:

Match Boolean is an optimization criterion that prioritizes matching service appointments with resources based on boolean fields such as certifications or preferences[139]. Using Match Boolean in the Scheduling Policy would allow Universal Containers to ensure that Service Appointments are only assigned to Active Resources by creating a boolean field on the service resource object such as Active Resource and setting it to true or false depending on their status. Match Fields is an optimization criterion that prioritizes matching service appointments with resources based on fields such as skills or territories[140]. Preferred Resources is an optimization criterion that prioritizes assigning service appointments to resources who have previously completed similar work orders or who are preferred by customers[141]. Required Resources is an optimization criterion that prioritizes assigning service appointments to resources who are explicitly required by customers or dispatchers[142]. References:  
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### 35. Frage

Which three factors should a Consultant consider when configuring routing? Choose 3 answers

- **A. Default Travel Speed is used only if a different travel speed is null on the resource.**

- B. Configure the Resource Availability Work Rule to calculate travel at the expense of the resource and breaks.
- C. A straight line is used to compute the shortest distance between two locations if Street Level Routing is enabled.
- D. Configure Schedule Policy by modifying Work Rules and Service Objectives.
- E. Set Auto Schedule to True upon creation of the Service Appointment.

**Antwort: A,B,D**

**Begründung:**

These are three factors that should be considered when configuring routing. Routing is the process of finding the best resource for a service appointment based on various criteria and constraints. A schedule policy is used to define the routing preferences and rules for a service territory or operating hours. A work rule is used to define a scheduling constraint or preference for a service appointment or a resource. A service objective is used to define a scheduling goal or metric for a service appointment. The Resource Availability work rule is used to calculate travel time and breaks as part of the resource's availability. The Default Travel Speed is used to estimate the travel time between locations if a different travel speed is not specified for the resource.

References: [https://help.salesforce.com/s/articleView?id=sf.fsl\\_routing.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fsl_routing.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.fsl\\_schedule\\_policies.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fsl_schedule_policies.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.fsl\\_work\\_rules.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fsl_work_rules.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.fsl\\_service\\_objectives.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fsl_service_objectives.htm&type=5)

### 36. Frage

Universal Containers just started its Field Service Implementation and is configuring Service Territories and Locations. The Locations need to be associated to Territories.

In which two ways should the Consultant show this relationship?

Choose ? answers

- A. Create the Service Territory Location as a Location lookup field.
- B. Add the Service Territory Location Related List on the Location page layout.
- C. Add the Service Territory Location Related List on the Service Territory page layout.
- D. Create the Service Territory Location as a Service Territory lookup field.

**Antwort: B,C**

**Begründung:**

Service Territory Location is a junction object that links Service Territory and Location objects[236]. Related Lists are components on page layouts that show records that are related to a record through a lookup or master- detail relationship[237]. Adding the Service Territory Location Related List on the Service Territory page layout and adding the Service Territory Location Related List on the Location page layout would allow Universal Containers to show how Locations are associated to Territories by displaying a list of Service Territory Locations on each record[238]. Creating the Service Territory Location as a Service Territory lookup field or creating the Service Territory Location as a Location lookup field would not work because they are not valid fields on either object. References: [https://developer.salesforce.com/docs/atlas.en-us.api.meta/api/sforce\\_api\\_objects\\_serviceterritorylocation.htm](https://developer.salesforce.com/docs/atlas.en-us.api.meta/api/sforce_api_objects_serviceterritorylocation.htm) [https://help.salesforce.com/s/articleView?id=sf.customize\\_related\\_lists.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.customize_related_lists.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.fs\\_service\\_territory\\_locations\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_service_territory_locations_overview.htm&type=5)

### 37. Frage

Northern Trail Outfitters wants to improve overall responsiveness to customers.

Which Dispatch technique should the Consultant implement to provide the greatest schedule flexibility?

- A. Leverage Resource Schedule Optimization.
- B. Configure the Auto Dispatch scheduled job.
- C. Shuffle daily work manually via the Gantt.
- D. Enable Drip-feed to dispatch the next appointments.

**Antwort: D**

**Begründung:**

Drip Feed Dispatching is a feature that allows dispatching groups of service appointments to technicians at regular intervals instead of all at once[121]. Enabling Drip-feed to dispatch the next appointments would allow Northern Trail Outfitters to improve overall responsiveness to customers by providing the greatest schedule flexibility and allowing technicians to adjust their schedules based on

real-time conditions[122].

Shuffling daily work manually via the Gantt would not provide the greatest schedule flexibility. The Gantt is a tool that allows dispatchers to view and manage service appointments on a timeline[123]. Leveraging Resource Schedule Optimization would not provide the greatest schedule flexibility. Resource Schedule Optimization is a feature that allows optimizing service appointments based on predefined criteria such as traveltime or priority[124]. Configuring the Auto Dispatch scheduled job would not provide the greatest schedule flexibility. Auto Dispatch is a feature that allows automatically assigning service appointments to resources based on predefined criteria such as skills or availability[125]. References: [https://help.salesforce.com/s/articleView?id=sf.fs\\_drip\\_feed\\_dispatching\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_drip_feed_dispatching_overview.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.fs\\_drip\\_feed\\_dispatching\\_enable.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_drip_feed_dispatching_enable.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.fs\\_gantt\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_gantt_overview.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.fs\\_resource\\_schedule\\_optimization\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_resource_schedule_optimization_overview.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.fs\\_auto\\_dispatch\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_auto_dispatch_overview.htm&type=5)

### 38. Frage

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