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To become a Salesforce Certified B2B Solution Architect, individuals must pass the certification exam that tests their knowledge and skills in areas such as B2B commerce architecture, B2B data modeling, integration, security, and scalability. B2B-Solution-Architect Exam is designed to measure the candidate's ability to design and implement B2B solutions using Salesforce technologies and best practices.

Salesforce Certified B2B Solution Architect Certification Exam is a professional certification designed for individuals who wish to demonstrate their expertise in designing and implementing solutions for complex business-to-business (B2B) scenarios using the Salesforce platform. Salesforce Certified B2B Solution Architect Exam certification is intended for professionals who have extensive experience in Salesforce implementations and are skilled in designing and implementing solutions that meet the specific needs of B2B organizations.

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Salesforce B2B-Solution-Architect (Salesforce Certified B2B Solution Architect) Exam is designed to test the skills and knowledge of professionals who work with Salesforce B2B Commerce solutions. Salesforce Certified B2B Solution Architect Exam certification is ideal for individuals who work as solution architects or technical architects and are responsible for designing and implementing B2B Commerce solutions for their organizations. B2B-Solution-Architect Exam covers a wide range of topics, including business analysis, solution design, integration, data modeling, and security.

## Salesforce Certified B2B Solution Architect Exam Sample Questions (Q24-

## Q29):

### NEW QUESTION # 24

Universal Containers (UC) is implementing a Salesforce B2B multi-cloud project with large volumes of data and daily transactions from multiple third-party systems via multiple integrations. UC is looking at transactions of more than 1 million records a week and, in higher seasons, 10 million records a week. UC has made the decision to get a full copy sandbox to use to test all of its third-party integrations across its multiple clouds. UC has also invested in MuleSoft and the Anypoint Platform as the single enterprise service bus for all of the third-party data going into Salesforce.

Which type of performance testing should a Solution Architect recommend for testing data at scale on this project?

- A. Perform unit testing against the full copy sandbox codebase before go live in production.
- **B. Perform API load test against the full copy sandbox before go live.**
- C. Perform API load test against the partial copy sandbox before go live.
- D. Perform page load testing against production after go live.

### Answer: B

#### Explanation:

There are different types of performance testing, such as load testing, stress testing, endurance testing, and spike testing. Each type has a different purpose and goal.

The best type of performance testing is API load test against the full copy sandbox before go live. This type of test can help you evaluate how well your integrations handle high volumes of data and transactions from multiple sources. It can also help you validate the functionality and performance of your MuleSoft Anypoint Platform.

To perform an API load test, you need to create a test plan that defines the test scenarios, test data, test tools, and test metrics. You also need to submit a request for performance testing to Salesforce2 and follow their guidelines and best practices.

A full copy sandbox is a good environment for API load test because it has the same data and metadata as your production org3. This can help you simulate realistic conditions and avoid data skew issues.

When dealing with large volumes of data and multiple integrations, it is important to perform load testing to ensure that the system can handle the expected load. An API load test against the full copy sandbox will simulate the expected load and help identify any performance bottlenecks before the system goes live in production. This type of testing should be performed prior to go live to ensure that the system can handle the expected load and provide a good user experience.

### NEW QUESTION # 25

A Solution Architect that been hired to consult Ace Computers with its integration solution. Ace Computers has a combination of four on-premise and cloud systems with data that need to be integrated to Salesforce. Ace Computers expects to have large data volumes and wants to minimize impact on end-user operations during business hours.

Which integration solution should the Solution Architect recommend for the company's business needs?

- A. Salesforce Data Loader
- B. Platform Events
- **C. MuleSoft Anypoint Platform**
- D. MuleSoft Composer

### Answer: C

#### Explanation:

The Solution Architect should recommend MuleSoft Anypoint Platform for Ace Computers' integration solution. MuleSoft Anypoint Platform is a powerful integration platform that can connect to a wide range of systems, including on-premise and cloud systems. It has advanced capabilities for data mapping, transformation, and routing, as well as support for large data volumes and real-time integration. MuleSoft Anypoint Platform also has features for minimizing the impact on end-user operations, such as batch processing and advanced scheduling. Salesforce Data Loader is a tool for importing and exporting data to and from Salesforce and is not suitable for integrating multiple systems. MuleSoft Composer is a lightweight integration solution that is designed for simple integrations and may not be suitable for Ace Computers' complex integration needs. Platform Events are a feature in Salesforce that allow for real-time communication between applications within Salesforce but may not be suitable for Ace Computers' integration needs.

### NEW QUESTION # 26

Universal Containers (UC) is about to complete the first phase of its digital transformation with its new Lead to Invoice process that

incorporates several clouds like Sales Cloud, Service Cloud, Revenue Cloud, Experience Cloud, and MuleSoft. UC is now creating a Center of Excellence and focusing on a purely Agile methodology for working on new releases. UC wants to understand some of the considerations around release planning.

What are two recommendations a Solution Architect should make to ensure UC's releases to production work within its release schedule and there are no delays in future releases?

Choose 2 answers

- A. Use the last sprint of the release to stabilize it and eliminate identified issues.
- B. Fix the scope of the sprint during release planning regardless of how long it takes.
- C. Utilize the last sprint to include functionality that was missed from previous sprints.
- D. Create a regular sprint cadence across the different teams to demonstrate new functionality.

**Answer: A,D**

Explanation:

For UC's digital transformation and adoption of Agile methodology, ensuring smooth and timely releases is crucial. The recommended practices are:

B) Create a regular sprint cadence across the different teams to demonstrate new functionality. Establishing a consistent rhythm for sprints helps align team efforts, ensures regular progress reviews, and facilitates the integration of new features. It fosters collaboration and keeps the project on track.

C) Use the last sprint of the release to stabilize it and eliminate identified issues. Dedicating the final sprint to stabilization and issue resolution is a best practice in Agile methodologies. It allows the team to focus on quality assurance, performance testing, and user feedback, ensuring that the release is robust and meets user expectations.

Salesforce and Agile methodology guides, such as those found on Salesforce Trailhead and in Agile development literature, emphasize the importance of regular cadences and stabilization phases for successful project delivery and continuous improvement.

#### **NEW QUESTION # 27**

Northern Trail Outfitters (NTO) has a large product catalog containing about 1 million products mastered inside an external PIH system. In its first Salesforce implementation, NTO implemented Salesforce CPQ as its main tool of ... to configure and quote, in conjunction with a nightly batch integration from its PIM to bring over all products, with pricing also being maintained inside of CPQ. As part of its new fiscal year initiative, NTO would like to introduce a digital sales channel to its customers to allow for a traditional ecommerce self-service experience, and has decided to use its own custom-built solution as a way to accomplish this. One of the main requirements for this custom ecommerce solution is that it must integrate into CPQ in order to present the same entitlements for pre-negotiated contracts that were created in CPQ.

Which two suggestions should a Solution Architect recommend as a starting point to meet NTO's need of effectively integrating both applications together?

Choose 2 answers

- A. Recommend an ETL tool to synchronize all product data between Salesforce CPQ, PIM, and the custom ecommerce tool.
- B. Harmonise the Pricing and Product structure of the custom ecommerce tool and CPQ to enable a streamlined integration.
- C. Use MuleSoft to streamline the peering and product integration between the PIM, ecommerce, and CPQ.
- D. Implement an external master Pricing database that can be carted by both ecommerce and CPQ.

**Answer: B,C**

#### **NEW QUESTION # 28**

Universal Containers (UC) recently completed its migration to Lightning Experience, with sales users automatically moving to Lightning. This initiative was a massive undertaking by UC, as it had a tremendous amount of legacy functionality migrated over to Lightning from Classic. The CIO would like to make sure that UC is able to track adoption of the migrated functionality over from Classic to Lightning and what specifically was migrated.

Which two proposals should a Solution Architect recommend?

Choose 2 answers

- A. Provide the CIO a list of the User Stories around the new functionality and the Gap Analysis done between Classic and Lightning.
- B. Track Adoption Rates within the Lightning Usage, and monitor change in metrics within existing reports and dashboards.
- C. Provide the CIO the ability to roll back all changes once they feel Lightning is not adequate for their needs.
- D. Align with the CIO around the fact that while the functionality has been migrated, the data created between Classic and Lightning will remain exactly the same.

**Answer: A,B**

## NEW QUESTION # 29

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