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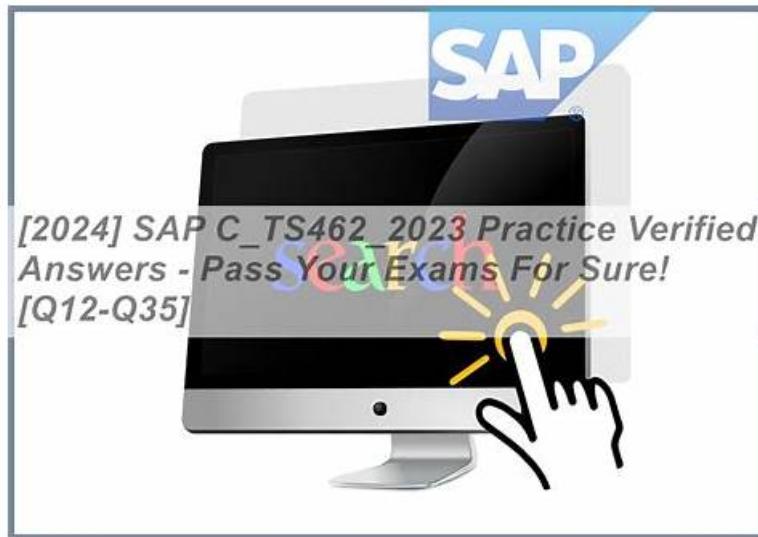
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SAP C_TS462_2023 Exam Syllabus Topics:

Topic	Details
Topic 1	• Managing Clean Core: The topic of Managing Clean Core is about applying principles to ERP to enhance business process agility and reduce adaptation efforts.
Topic 2	• Master Data: It includes setting up and maintaining relevant master data to ensure accurate sales and billing processes.
Topic 3	• Sales Documents: This topic covers the explanation and performance of tasks related to sales document customization, including pricing and condition techniques. It also encompasses the shipping process and its associated customization settings.
Topic 4	• Sales Process and Analytics: Sales process and analytics is a topic that involves explaining and performing various tasks related to the sales process.
Topic 5	• Billing Process and Customizing: This topic covers the basics of the billing process and the necessary customization settings, ensuring a smooth billing procedure.
Topic 6	• Basic Functions (Customizing): It focuses on explaining and performing tasks related to basic functions (customizing).
Topic 7	• Pricing and Condition Technique: The section on pricing and condition technique falls under the broader topic of sales documents and customizing, covering related tasks and explanations.

SAP C_TS462_2023 Actual Test Pdf, Latest C_TS462_2023 Exam Questions

The SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales certification exam is one of the top-rated career advancement certification exams. The SAP C_TS462_2023 certification exam can play a significant role in career success. With the SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales (C_TS462_2023) certification, you can gain several benefits such as validation of skills, career advancement, competitive advantage, continuing education, and global recognition of your skills and knowledge.

SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q57-Q62):

NEW QUESTION # 57
Which field from the material master is used in route determination in a sales order?

- A. Loading group
- B. Transportation group
- C. Weight group
- D. Material freight group

Answer: B

NEW QUESTION # 58
When determining a storage location during delivery processing, the system uses a rule defined in which of the following?

- A. Shipping point
- B. Outbound delivery type
- C. Materia
- D. Outbound delivery item category

Answer: D

Explanation:
If storage location for picking is not specified in the order item, the system determines the storage location when it creates the outbound delivery and copies it into the delivery item. Otherwise, the storage location entered in the order item is used in the outbound delivery.

NEW QUESTION # 59
You save a sales order and receive a system message that a business partner of a specific partner function is missing.
Which of the following partner functions can cause this problem? Note: There are 2 correct answers to this question.

- A. Sold-to party (SP)
- B. Invoicing party (11)
- C. Ordering party (1)
- D. Ship-to party (SH)

Answer: A,D

NEW QUESTION # 60
Which of the following API types does SAP recommend to use to achieve clean core integrations? Note:
There are 2 correct answers to this question.

- A. RFC
- B. IDoc
- C. SOAP

- D. OData

Answer: C,D

Explanation:
Managing Clean Core

NEW QUESTION # 61
Which of the following is a use case for a billing plan type?

- A. Settlement management
- B. Invoice lists
- C. Convergent billing
- D. Milestone billing

Answer: D

NEW QUESTION # 62
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