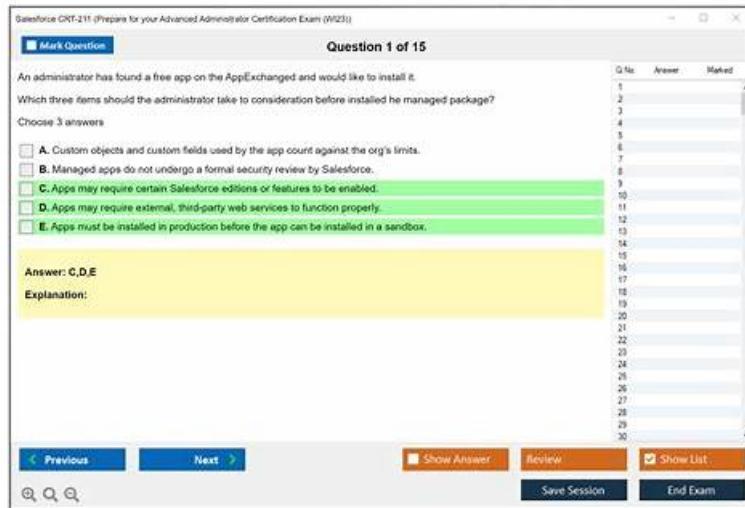


# Frequent CRT-211 Update - CRT-211 New Practice Questions



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Our CRT-211 practice exam simulator mirrors the CRT-211 exam experience, so you know what to anticipate on CRT-211 exam day. Our Salesforce CRT-211 features various question styles and levels, so you can customize your CRT-211 exam questions preparation to meet your needs.

Salesforce CRT-211 Exam is an excellent opportunity for experienced administrators to demonstrate their expertise in the platform and advance their careers. CRT-211 exam covers a wide range of topics and requires a deep understanding of advanced features and capabilities. Passing the exam can lead to career advancement opportunities and recognition as a Salesforce expert.

Salesforce CRT-211 (Certification Preparation for Advanced Administrator) certification exam is designed to test the skills and knowledge of advanced Salesforce administrators who are responsible for managing complex Salesforce environments. Certification Preparation for Advanced Administrator certification exam is intended for those who have already passed the Salesforce Certified Administrator exam and are looking to advance their skills and career in the Salesforce ecosystem.

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## CRT-211 New Practice Questions - CRT-211 Answers Free

The Certification Preparation for Advanced Administrator (CRT-211) web-based practice test is compatible with these browsers: Chrome, Safari, Internet Explorer, MS Edge, Firefox, and Opera. This Certification Preparation for Advanced Administrator (CRT-211) practice exam does not require any software installation as it is web-based. It has similar specifications to the Salesforce CRT-211 desktop-based practice exam software, but it requires an internet connection.

Preparing for the CRT-211 exam requires a significant amount of time and effort, as it covers a wide range of topics and requires a deep understanding of the Salesforce platform. However, there are many resources available to help aspiring advanced administrators prepare for the exam, including study guides, online courses, and practice exams. With the right preparation and dedication, anyone can pass the CRT-211 Exam and become a certified Salesforce Advanced Administrator.

## Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q92-Q97):

### NEW QUESTION # 92

A sales manager would like access to the following information:

All closed/won opportunities in the last six months for each account the manager owns.

All cases created within the last six months for each account the manager owns.

How can the administrator meet these requirements?

- A. Create a custom report type to combine the data into a single report
- B. Create a single report using the Joined Reports feature
- C. Create an Account report and add Opportunity and Case cross filters
- D. **Create an Account report that groups by opportunities and cases**

**Answer: D**

#### **NEW QUESTION # 93**

An administrator at Cloud Kicks has built a flow that delivers status update email to customers. Recently, there's been an increase in support cases from customers reporting they had not received the email.

Where should the administrator look to investigate the issue?

- A. **Email Logs**
- B. Paused Flow Interviews
- C. Process Automation Setting
- D. Setup Audit Trail

**Answer: A**

Explanation:

Email logs are files that provide information about email delivery and activity in your Salesforce org. Email logs contain details such as sender, recipient, subject, date, status, error code, and more for each email sent or received within a specified time range. You can use email logs to investigate issues with email delivery or performance in your org. In this case, you can use email logs to check if the status update emails were sent successfully or if there were any errors or failures. References:

[https://help.salesforce.com/s/articleView?id=sf\\_email\\_logs.htm&type=5](https://help.salesforce.com/s/articleView?id=sf_email_logs.htm&type=5)

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#### **NEW QUESTION # 94**

Which Visual Workflows element would you use to prompt a phone rep to wrap up a crossselling function and end the call with a customer?

- A. Decision
- B. Step
- C. **Screen**
- D. Assignment

**Answer: C**

#### **NEW QUESTION # 95**

The administrator at Cloud Kicks is evaluating the capabilities of Schema Builder to create custom objects and custom fields. The administrator likes the user interface of the Schema Builder, as opposed to the new object and field wizards, but also notices some limitations.

What needs to be configured from the object manager instead of Schema Builder?

- A. **Enable field history tracking**
- B. Allow Reports and Activities
- C. Add custom fields to the page layout.
- D. Make available for Customer Portal.

**Answer: A**

Explanation:

Field history tracking is a feature that allows you to monitor changes to certain fields on an object and display them in a history related list. Field history tracking can help you audit data quality, compliance, or business processes. Field history tracking cannot be configured from Schema Builder, but it can be configured from Object Manager. In Object Manager, you can select an object and enable field history tracking from its settings page. Then, you can choose up to 20 fields per object to track and add the history

related list to the page layout. References: [https://help.salesforce.com/s/articleView?id=sf.tracking\\_field\\_history.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.tracking_field_history.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.schema\\_builder\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.schema_builder_overview.htm&type=5)

## NEW QUESTION # 96

Sales reps at Ursa Major Solar often give discounts depending on the configuration of the solar panel system. Customers want to know what the different configuration options are. Sales management wants to ensure the opportunity pipeline is as accurate as possible.

What should sales reps do to ensure their quotes and opportunities reflect their sales?

- A. Update the quote record each time the customer requests a different product configuration, and clicks the sync button to update the opportunity.
- B. Use the products related list to associate the different configurations with the opportunity. Update the Amount field with the most likely purchase price.
- C. **Create a new quote record for each of the different product configurations. Sync the most likely to be purchased back to the opportunity.**
- D. Create new opportunities for each quote request. Change the forecast category to omitted for all except the most likely to be purchased.

### Answer: C

Explanation:

Creating a new quote record for each of the different product configurations and syncing the most likely to be purchased back to the opportunity will ensure that their quotes and opportunities reflect their sales. This way, sales reps can show customers different options and prices, and keep track of which one is most likely to close. Syncing a quote with an opportunity will update the opportunity amount, stage, and expected revenue fields based on the quote information. Reference:

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## NEW QUESTION # 97

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