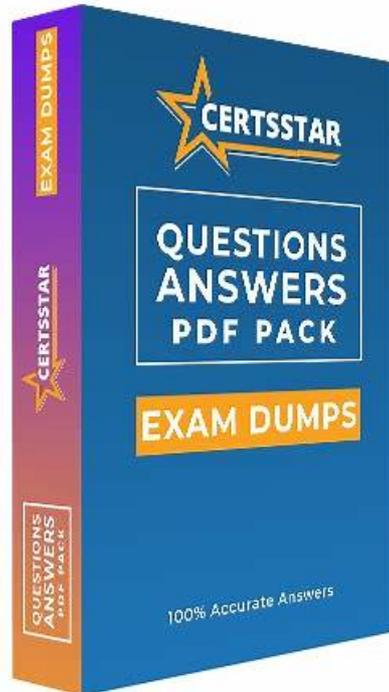


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Salesforce Order Management Administrator Accredited Professional

Sample Questions (Q84-Q89):

NEW QUESTION # 84

Universal Containers (UC) has a flow which performs some custom logic in order to determine a least-cost shipping location. Some of the variables should be reset at the beginning of each loop iteration. Which design element in Flow allows the Admin to do this?

- A. Assignment
- B. Preset
- C. Reset
- D. Reassignment

Answer: A

Explanation:

The design element in Flow that allows the admin to reset some variables at the beginning of each loop iteration is Assignment. An Assignment element lets the admin assign new values to one or more variables or sObject fields in a flow. The admin can use an Assignment element before a Loop element to initialize the variables that are used in the loop, and then use another Assignment element inside the loop to reset the variables for each iteration. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_assignment.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_loop.htm&type=5

NEW QUESTION # 85

In which two ways can Order Management licenses be assigned?

- A. By Profile
- B. By User
- C. By Role
- D. By Permission Set

Answer: B,D

Explanation:

Two ways that Order Management licenses can be assigned are:

By Permission Set. A Permission Set is a collection of settings and permissions that give users access to various tools and functions in Salesforce. A Permission Set can be assigned to individual users or groups of users, regardless of their profile or role. An administrator can create a Permission Set that includes the Order Management User permission, which enables users to access Order Management features and data. The administrator can then assign this Permission Set to the users who need Order Management licenses.

By User. A User is a record that represents a person who can log in and access Salesforce. A User has various fields and settings that determine their access and permissions in Salesforce, such as profile, role, license type, etc. An administrator can assign an Order Management license to a user by editing the user record and selecting Order Management User from the License Type picklist. The administrator can also enable the Order Management User permission on the user record.

Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_user_permission.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.users_understanding_license_types.htm&type=5

NEW QUESTION # 86

An administrator is tasked to utilize a Product Price Book which is managed on an external platform. How can the administrator meet this requirement?

- A. This is not possible, all Products require a Pricebook Entry
- B. Go to Setup, Order settings, and select Enable Optional Price Books for Orders
- C. Create an External Data Source in Setup which references the external platform where the Pricebook is held
- D. Edit the Product page layout to make the Pricebook field not require

Answer: B

NEW QUESTION # 87

When can an Invoice be created?

- A. At any point after the Fulfillment Order is created, by customizing flow 'Create Invoice and Ensure Funds'
- **B. At any point after the Fulfillment Order is created, by customizing flow "Create Invoice"**
- C. At any point before the Fulfillment Order is created, by customizing flow "Create Invoice and Ensure Funds"
- D. At any point before the Fulfillment Order is created, by customizing flow "Create invoice"

Answer: B

Explanation:

The correct time and way for creating an Invoice is at any point after the Fulfillment Order is created, by customizing flow "Create Invoice". This flow is a core action that creates an Invoice record from a Fulfillment Order record, and updates the status of both records accordingly. The administrator can customize this flow to suit their business needs, such as adding conditions, actions, or subflows. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_create_invoice.htm&type=5

NEW QUESTION # 88

A company has multiple fulfillment centers that they want to utilize when orders are fulfilled. The administrator is tasked with minimizing the distance from fulfillment center to delivery location. How can this be accomplished?

- A. Ask a developer to create an Apex Action that can determine the closest fulfillment location
- **B. Add the "Order Routing Rank By Closest Distance" action to the fulfillment flow**
- C. Create a Workflow Rule on the Fulfillment Order object that utilizes the Order Management workflow field update actions
- D. Modify the Fulfillment Location Search process to search by closest distance instead of least number of splits

Answer: B

Explanation:

The best way for the administrator to accomplish this task is to add the "Order Routing Rank By Closest Distance" action to the fulfillment flow. This action is a flow core action that ranks the fulfillment locations by their distance from the delivery location, and returns a list of ranked locations. The administrator can use this action to find the optimal fulfillment location for each order based on proximity. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_order_routing_rank_by_closest_distance.htm&type=5

NEW QUESTION # 89

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