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The Salesforce Consumer Goods Cloud Accredited Professional certification exam covers various topics related to consumer goods, such as account and contact management, order management, pricing, promotions, and trade promotions. It also covers topics related to Salesforce's Consumer Goods Cloud, such as data modeling, data management, and reporting. Consumer-Goods-Cloud-Accredited-Professional Exam is designed to test the candidate's knowledge of Salesforce's best practices and its applications to the consumer goods industry.

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Salesforce Consumer Goods Cloud Accredited Professional Certification Exam is a multiple-choice exam that lasts for 90 minutes. Consumer-Goods-Cloud-Accredited-Professional exam consists of 60 questions, and to pass the exam, the candidate must score 65% or higher. Consumer-Goods-Cloud-Accredited-Professional Exam can be taken online, and the candidate must have a Salesforce account to register for the exam.

Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q82-Q87):

NEW QUESTION # 82

Northern Trail Outfitters (NTO) has a 7-tier product hierarchy that they use to track products in their Enterprise Resource Planning

(ERP) platform. Assuming this functionality is available in the Consumer Goods Cloud, what should a consultant at NTO determine which tier of data contains the information required to set up products in Consumer Goods Cloud INTO wishes to measure share-of-shelf?

- A. Which tier has the data you trust most?
- B. What tier has data describing the product with?
- C. Which tier describes stock keeping units (SKL)?
- D. There is no need to ask a question choose level 7

Answer: C

Explanation:

A consultant at NTO should determine which tier of data contains the information required to set up products in Consumer Goods Cloud by asking which tier describes stock keeping units (SKU). A SKU is a unique identifier for a product that can be scanned and tracked in inventory systems. SKU is the level of data that is needed to measure share of shelf, which is the percentage of space occupied by a product or brand on a shelf.

Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 19.

NEW QUESTION # 83

Northern Trail Outfitters (NTO) is expanding quickly and wants to improve their reps productivity. Business leadership has expressed their desire to leverage Salesforce Einstein Vision to accomplish this. What are the three recommended steps for setting up Einstein Vision with Consumer Goods Cloud for automatic detection of products on the shelf?

- A. Upload the training pictures as attachments to the planogram for Einstein Object Detection to work
- B. Train Einstein Vision Models with marketing images of products to yield optimal results
- C. Enable Einstein Object Detection
- D. Setup in store location and associate planogram
- E. Define planogram check task

Answer: A,C,E

NEW QUESTION # 84

Which two standard fields on the Retail Store KPI object are required when doing an inventory check?

- A. KPI Type
- B. Assessment Indicator Definition
- C. Retail Store Group
- D. Custom Context
- E. Inventory Count

Answer: B,C

Explanation:

In Retail Store KPIs, you can define the assessment indicator definition that must be captured for a store group. Because the assessment indicator definition is associated with assessment task definition and store groups to stores, Retail Store KPIs are the link between a store and the tasks to be performed at a store. You can also define the expected values of an assessment indicator definition in Retail Store KPIs

NEW QUESTION # 85

Prior to rollout testing users find themselves failing all the test cases related to delivery tasks What is a potential reason for this?

- A. The tester did not have the Lightning Retail Execution Plus Permission Set added
- B. The KPIs are too extreme and causing the system to fail
- C. The tester is outside the geofence for the store
- D. The tester did not have the lightning direct store delivery Permission Set added

Answer: D

Explanation:

A possible reason for failing all the test cases related to delivery tasks is that the tester did not have the lightning direct store delivery Permission Set added. A Permission Set is a collection of settings and permissions that grant users access to various tools and features. The lightning direct store delivery Permission Set is required for users who need to use the delivery task functionality and related objects, such as product transfers and shipments. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 29.

NEW QUESTION # 86

With which object is the promotion object directly associated?

- A. Products
- B. Promotion Channel
- C. Retail Store Group
- D. Retail Store

Answer: A

NEW QUESTION # 87

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