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Salesforce Certified Marketing Cloud Engagement Administrator Sample Questions (Q113-Q118):

NEW QUESTION # 113

Which three options determine when a contact could enter a journey?
Choose 3 answers.

- A. Re-entry by attribute
- B. No re-entry
- C. Re-entry only after exiting
- D. Re-entry by date
- E. Re-entry at any time

Answer: B,C,E

Explanation:

The options that determine when a contact can enter a journey in Marketing Cloud's Journey Builder include:

A). Re-entry at any time: Contacts can re-enter the journey immediately after their previous participation ends.

D). No re-entry: Contacts are not allowed to re-enter the journey once they have entered it, regardless of whether they have completed it or not.

E). Re-entry only after exiting: Contacts can only re-enter the journey after they have fully exited, ensuring they complete all activities before re-entering.

Reference: Salesforce Help - Journey Settings

NEW QUESTION # 114

Which three considerations should be made when setting up Distributed Marketing?
Choose 3 answers

- A. Default options can be set up for the greeting in the email.
- B. Business users can select any email at the time of sending.
- C. The DM administrator Profile is required to access Distributed Marketing.
- D. A journey can be connected to one or more Campaigns.
- E. Messages can be sent to Contacts, Leads, and Person Accounts.

Answer: A,D,E

Explanation:

When setting up Distributed Marketing, several considerations are essential:

B). Default options can be set up for the greeting in the email: This allows customization of the greeting line within the email templates, providing a personalized touch for recipients.

C). A journey can be connected to one or more campaigns: This functionality supports the integration of Distributed Marketing journeys with multiple campaigns, enhancing targeting and segmentation capabilities.

E). Messages can be sent to Contacts, Leads, and Person Accounts: Distributed Marketing allows sending messages to a diverse range of recipient types, which expands the flexibility and reach of marketing efforts.

Reference: Salesforce Help - Distributed Marketing Setup

NEW QUESTION # 115

Northern Trail Outfitters (NTO) has a franchise model which allows locally-owned stores to operate under the corporate umbrella. They are required by corporate policy to email each franchisee a monthly statement, but the statement cannot be publicly accessible. Which Marketing Cloud product should NTO purchase as a solution?

- A. Analytics Builder
- B. Email Ratchments
- C. Distributed Sending
- D. Content Syndication

Answer: C

Explanation:

For Northern Trail Outfitters (NTO) to send monthly statements to franchisees under a policy that requires the content not to be publicly accessible, the appropriate solution is Distributed Sending. This product allows corporate to control and manage email content centrally while enabling local franchises to send these emails directly to their respective recipients. This ensures that

statements remain private and are only accessible to the intended recipients.

Reference: Salesforce Help - Distributed Sending

NEW QUESTION # 116

Northern Trail Outfitters (NTO) experienced a 24-hour website outage beginning on a peak shopping day. As a result, a number of logged-in customers' shopping sessions were disrupted. When the site is back online, the retailer would like to encourage those shoppers to return to the site and continue their shopping.

What action should NTO take?

- A. Do not send an email, as outage may have increased negative sentiment, resulting in unsubscribes.
- B. Import a file of logged-in customers into NTO's existing Abandoned Cart journey in Journey Builder.
- C. Create a user-initiated message to logged-in customers to send once the website is restored.
- **D. Create and send an apology email that includes a discount for a future purchase to all customers**

Answer: D

Explanation:

Given the website outage experienced by NTO during a peak shopping period:

D). Create and send an apology email that includes a discount for a future purchase to all customers: This action acknowledges the inconvenience caused by the outage and incentivizes customers to return to the site.

Offering a discount can help mitigate any negative sentiment and encourage customers to complete their interrupted purchases.

This approach helps to maintain customer goodwill and potentially recover some of the lost sales due to the outage.

Reference: Salesforce Help - Email Best Practices

NEW QUESTION # 117

Which data structure can be utilized inside the out-of-the-box Subscription Center to enable custom subscription status?

- **A. Publication Lists**
- B. Groups
- C. Data Extensions

Answer: A

NEW QUESTION # 118

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