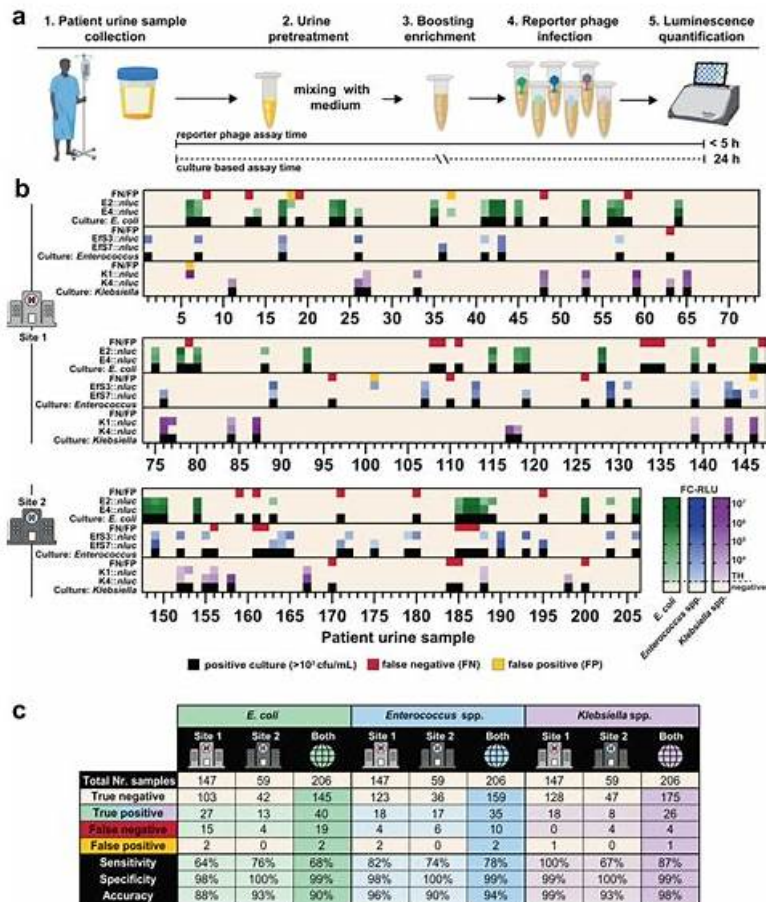


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IASP Strategy Planning Professional Exam Sample Questions (Q127-Q132):

NEW QUESTION # 127

How can a leader BEST demonstrate she or he really wants to hear another person's views?

- A. Directly ask the other person for their views
- B. The leader should describe his or her own listening skills first and foremost
- C. The leader should first find something to agree on, with the other person
- D. The leader should say something flattering

Answer: A

Explanation:

The best way for a leader to show genuine interest in another's views is to directly ask for them, signaling openness and respect. This encourages honest communication, builds trust, and demonstrates active listening.

The IASP SPP curriculum stresses that effective leaders foster dialogue by inviting input rather than relying on superficial praise or self-presentation. Finding common ground is useful but secondary to authentic inquiry. Clear solicitation of opinions supports engagement and collaborative decision-making critical for strategic alignment. #IASP SPP Study Guide - Leadership and Communication###Covey, The 7 Habits of Highly Effective People#

NEW QUESTION # 128

Which of the following MUST be present in those who implement strategic plan projects?

- A. Teamwork and management skills
- B. Patience and initiative
- C. Business development and financial acumen
- D. Facilitation skills

Answer: A

Explanation:

Implementation of strategic projects requires individuals with strong teamwork and management skills to coordinate activities, manage resources, and ensure collaboration across functional areas. The IASP SPP framework emphasizes that these skills are fundamental for keeping projects on track and adapting to challenges. While financial and facilitation skills add value, the core ability to work effectively as a team and manage complex tasks is essential for successful strategy execution. Patience and initiative contribute but are not sufficient alone. #IASP SPP Study Guide - Project Management###PMI, PMBOK Guide#

NEW QUESTION # 129

Which of the following is the BEST way to obtain feedback once a draft strategic plan has been created?

- A. Send a paper copy of the draft strategic plan to stakeholders
- B. Have the chief executive call the stakeholders
- C. Post the draft strategic plan on the website
- D. Meet with key stakeholders

Answer: D

Explanation:

Meeting directly with key stakeholders provides the best feedback because it enables interactive dialogue, immediate clarification, and deeper understanding. This approach fosters engagement, trust, and constructive input, allowing planners to refine the strategic plan effectively. The IASP SPP curriculum highlights that personal interaction is essential for buy-in and quality feedback. Passive distribution methods like posting online or sending copies lack engagement and risk misunderstanding or limited response. #IASP SPP Study Guide - Stakeholder Engagement###Freeman, Strategic Management#

NEW QUESTION # 130

Senior management needs to identify which of the following to ensure progress in execution of the plan?

- A. Schedule for planning team development

- B. Regular reporting and monitoring
- C. Communication schedule
- D. Financial schedule

Answer: B

Explanation:

To ensure execution progress, senior management must establish regular reporting and monitoring systems that track key performance indicators and project milestones. The IASP SPP curriculum stresses that timely, accurate information supports accountability, early issue identification, and informed decision-making, which are essential for successful strategy execution. While financial and communication schedules support execution, consistent performance monitoring is foundational. #IASP SPP Study Guide - Performance Monitoring##Kaplan & Norton, Balanced Scorecard#

NEW QUESTION # 131

Which of the following skills do project managers MOST need to implement the strategic plan?

- A. Analyze where the project has earned value
- B. Be organized to keep track of important information
- C. Manage timelines no matter what transpires
- D. Manage and coordinate people and tasks

Answer: D

Explanation:

Project managers most critically need to manage and coordinate people and tasks effectively to ensure that strategic plans are executed on time, within scope, and aligned with objectives. The IASP SPP curriculum highlights that leadership and coordination skills enable team motivation, resource optimization, and problem resolution, which are essential for successful implementation. Timeline management and organization support this but are not sufficient alone. #IASP SPP Study Guide - Project Management##PMI, PMBOK Guide#

NEW QUESTION # 132

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