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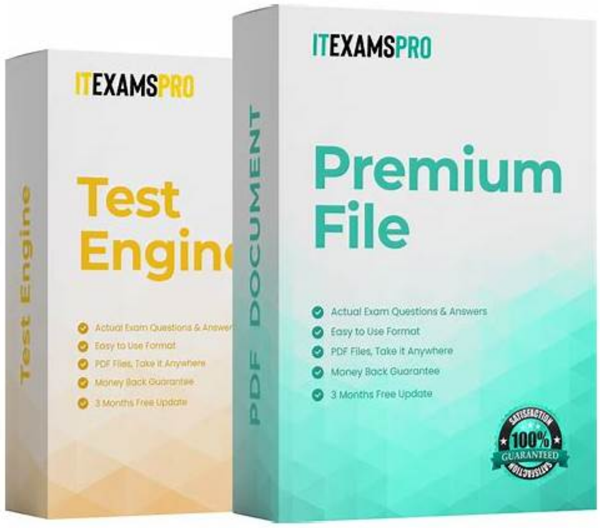

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Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	• Process Automation and Integrations: This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.
Topic 2	• User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.
Topic 3	• Deployment and Debugging: In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.
Topic 4	• Order Management Basics: In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.

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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q97-Q102):

NEW QUESTION # 97
Which three statements are true about change sets?

- A. Sending a change set between two orgs requires a deployment connection
- B. Changes can be deployed to any instance of Salesforce as long as the destination has approved it
- C. Change sets can only be sent between orgs that are affiliatedwith a production org
- D. A change request should be created when the admin wants to send customizations from the current org to another org
- E. Change sets can contain only modifications made through the Setup menu

Answer: A,C,E

Explanation:
Three statements that are true about change sets are:
Sending a change set between two orgs requires a deployment connection. A deployment connection is a link between two orgs thatallows one org to send change sets to another org.
Change sets can only be sent between orgs that are affiliated with a production org. A production org is an org that is used for live operations and data, and it can have one or more sandbox orgs that areused for development and testing. Change sets can only be sent from a sandbox org to its associated production org, or from one sandbox org to another sandbox org that shares the same production org.
Change sets can contain only modifications made throughthe Setup menu. A change set is a collection of metadata components that can be deployed from one org to another. Metadata components are customizations that are made through the Setup menu, such as custom objects, fields, workflows, etc.
Verified References: https://help.salesforce.com/s/articleView?id=sf.changesets_about.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.changesets_components.htm&type=5

NEW QUESTION # 98
What is the required amount of test codecoverage when deploying an Apex class?

- A. 0.85
- B. 0.65
- C. 0.75
- D. 0.55

Answer: C

Explanation:
The required amount of test code coverage when deploying an Apex class is 75%. This means that at least
75% of the Apex code must be covered by unit tests, and all of those tests must complete successfully.
Verified References:https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode
/apex_deploying_ant_deploy.htm

NEW QUESTION # 99
Which two practices ate needed for a custom attribute to map into Order Management assuming the attribute has been created on the necessary objects?

- A. The types must match within reason
- B. The names must be an exact match
- C. The names must only contain letters and underscores
- D. The types must be an exact match (i.e. String to String)

Answer: A,B

Explanation:
Two practices that are needed for a custom attribute to map into Order Management assuming the attribute has been created on the necessary objects are:
The types must match within reason. The data type of the custom attribute in Order Management must match or be compatible with the data type of the corresponding attribute in the external system, such as B2C Commerce or B2B Commerce. For example, if the attribute is a string in B2C Commerce, it must also be a string in Order Management.
The names must be an exact match. The name of the custom attribute in Order Management must be exactly the same as the name of the corresponding attribute in the external system, including capitalization and punctuation. For example, if the attribute is named "kitItem" in B2C Commerce, it must also be named "kitItem" in Order Management.
Verified Reference:
https://documentation.b2c.commercecloud.salesforce.com/DOC2/topic/com.demandware.dochelp/OrderManagement/Administration/AdminAttrMgrCustomAttributes.html

NEW QUESTION # 100
What does the number of Fulfillment Orders created depend upon?

- A. Fulfillment Location. Delivery Method and Number of Payments
- B. Fulfillment Location, Delivery Charges and Quantity
- C. Fulfillment Location. Delivery Method and RecipientAddress
- D. Fulfillment Location, Recipient Address and Quantity

Answer: C

Explanation:
The number of Fulfillment Orders created depends on three factors: Fulfillment Location, Delivery Method and Recipient Address. These factors determine how the Order Items aregrouped and allocated to Fulfillment Orders based on routing rules and inventory availability. For example, if an order has two items that can be fulfilled from different locations, or have different delivery methods or recipient addresses, then two Fulfillment Orders are created for that order. Verified
References:https://help.salesforce.com/s/articleView?
id=sf.om_order_fulfillment.htm&type=5

NEW QUESTION # 101
A company's sales team wants the Total Amount field to be included in the Highlights panel at the top of the Credit Memo record page. How can the administrator meet this requirement?

- A. Edit the Credit Memo page layout lo include the Total Amount field in the Highlights Panel
- B. Edit the properties of the Highlights Panel component on the Credit Memo lightning record page
- C. Modify the compact layout on the Credit Memo object
- D. Modify the sales team profile's assigned record type to include the Total Amount field in the Highlights Panel

Answer: C

Explanation:
The best way for the administrator to meet this requirement is to modify the compact layout on the Credit Memo object. A Credit Memo is a record that represents a refund or credit issued to a customer for an order or part of an order. A Credit Memo has various fields and related lists that display information such as the credit amount, status, reason, etc. A compact layout is a type of layout that determines which fields appear in the highlights panel at the top of a record page in Lightning Experience or Salesforce mobile app. The administrator can use the Object Manager to modify the compact layout on the Credit Memo object and add the Total Amount field to the compact layout. This way, the sales team can see the Total Amount field in the highlights panel at the top of the Credit Memo record page. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_credit_memo.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.compact_layouts_overview.htm&type=5

NEW QUESTION # 102
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