

AP-218 Test Papers & AP-218 Exam Material

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1. $(-3)^2 + (-2)^2$ is equal to
(A) -13
(B) -10
(C) 13
(D) 25

2. What percentage of 40 is 8?
(A) 5%
(B) 20%
(C) 32%
(D) 150%

3. If $235 \times 48.7 = 11\,444.5$, then
 $23.5 \times 0.487 =$
(A) 11,444.5
(B) 114,445
(C) 1,144,445
(D) 11,444.4

4. Using the distributive property,
 $49 \times 17 + 49 \times 3 =$
(A) 49×20
(B) $49 + 20$
(C) 52×66
(D) $52 + 66$

5. A test was marked out of 80. A boy scored 60% of the marks on the test. How many marks did he score?
(A) 20
(B) 48
(C) 60
(D) 75

6. Dan sold 40 concert tickets in 5 days. Each day he sold 3 tickets MORE than the previous day. The number of tickets he sold on the third day is
(A) 8
(B) 9
(C) 10
(D) 11

7. Which of the following sets is defined by $\{x \in \mathbb{Z} : -2 \leq x \leq 4\}$?
(A) $\{1, 2, 3, 4\}$
(B) $\{0, 1, 2, 3, 4\}$
(C) $\{-1, 0, 1, 2, 3\}$
(D) $\{-2, -1, 0, 1, 2, 3, 4\}$

8. If $Q = \{a, b, c\}$, how many subsets can be obtained from the set Q ?
(A) $2 + 3$
(B) 2×3
(C) 3^2
(D) 2^3

9. The set of positive integers is an example of
(A) a finite set
(B) an empty set
(C) an infinite set
(D) an improper set

10. If $n(U) = 25$, $n(A) = 14$, $n(B) = 15$ and $n(A \cap B) = 6$, then $n(A \cup B)$ is
(A) 2
(B) 19
(C) 23
(D) 29

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Salesforce Net Zero Cloud Accredited Professional Sample Questions (Q36-Q41):

NEW QUESTION # 36

What is the base accounting methodology that Salesforce Net Zero Cloud uses? (1)

- A. Clean Development Mechanism
- B. Carbon Disclosure Product
- C. **Greenhouse Gas Protocol**
- D. American Carbon Registry Standard

Answer: C

NEW QUESTION # 37

A Sustainability Manager needs to load in new energy use records into Salesforce. What two things are true about data loading? (2)

- A. When using the Data Import Wizard, the client must load different record types separately
- B. Use CSV files with the Data Import Wizard and the Data Loader tool
- C. It is important to create a Carbon Footprint before the client loads Energy Use Records
- D. When using the Data Import Wizard, the column headers must match the API name of the fields
- E. It is not possible to use Data Loader for Energy Use Records

Answer: A,B

NEW QUESTION # 38

What are the two approaches for calculating scope 2 emissions associated with electricity usage? (2 options)

- A. Market-Based
- B. Location-Based
- C. Energy-Based
- D. Grid-Based

Answer: A,B

NEW QUESTION # 39

What are two risks in not tracking and reporting greenhouse gases? (2)

- A. Product sales may be blocked in Canada
- B. Loss of contracts with companies tracking scope 2 emissions
- C. Customers may choose alternative products that are perceived as better for the environment
- D. Investors may view non-reporting stocks and companies as riskier

Answer: B,C

NEW QUESTION # 40

What three analytics dashboards are included with Net Zero Cloud? (3)

- A. Sustainability Audit
- B. Sustainability or Net Zero Cloud
- C. Business Travel Impact
- D. Climate Action
- E. Greenhouse Gas Summary

Answer: A,C,D

NEW QUESTION # 41

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