

Exam C_P2W62_2023 Fees | Reliable C_P2W62_2023 Mock Test



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The trick to the success is simply to be organized, efficient, and to stay positive about it. If you are remain an optimistic mind all the time when you are preparing for the C_P2W62_2023 exam, we deeply believe that it will be very easy for you to successfully pass the exam, and get the related certification in the near future. Of course, we also know that how to keep an optimistic mind is a question that is very difficult for a lot of people to answer. Because the C_P2W62_2023 Exam is so difficult for a lot of people that many people have a failure to pass the exam. As is known to us, where there is a will, there is a way. We believe you will get wonderful results with the help of our C_P2W62_2023 exam questions.

SAP C_P2W62_2023 Exam Syllabus Topics:

Section	Weight	Objectives
Topic 1: Shipping Process and Customizing	11% - 20%	- Shipping point determination, route determination - Delivery types, item categories, and delivery relevance - Picking, packing, and goods issue integration
Topic 2: Pricing and Condition Technique	11% - 20%	- Condition records, scales, and pricing in sales documents - Condition types, access sequences, condition tables - Pricing procedures, condition exclusions, calculation rules - Availability check and transfer of requirements
Topic 3: Sales Process and Analytics	11% - 20%	- Sales analytics, reporting, and embedded analytics - Order-to-cash process flow and integration - Text determination, partner determination, incompleteness procedures
Topic 4: Sales Documents (Customizing)	11% - 20%	- Sales document types, item categories, schedule line categories - Copy control and document flow
Topic 5: Managing Clean Core	<= 10%	- Adaptation, configuration vs. development - Extensions, custom code, and side-by-side scenarios
Topic 6: Billing Process and Customizing	<= 10%	- Account assignment, integration with financial accounting - Billing types, billing relevance, billing plans
Topic 7: Organizational Structures	<= 10%	- Sales areas, plant, storage location assignment - Sales organization, distribution channel, division
Topic 8: Master Data	<= 10%	- Customer master, material master, customer-material info - Business partner, product master, and pricing master data
Topic 9: Basic Functions (Customizing)	<= 10%	- Output determination, account determination - Tax determination, incompleteness logs

What is the importance of preparation-evaluation before the final certification SAP C_P2W62_2023 exam?

The interface is made simple and convenient for the users. In the web-based practice exam, you will be given conceptual questions of the actual SAP C_P2W62_2023 exam and gives you the results so that you can improve it at the end of every attempt. This sort of self-evaluation will help you know your exact weak points and you will improve a lot before the actual C_P2W62_2023 Exam. It is compatible with every browser. All operating systems also support the web-based practice exam.

SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q46-Q51):

NEW QUESTION # 46

Which time components are used to calculate the confirmed delivery date in a sales order? Note: There are 2 correct answers to this question.

- A. Loading time of the shipping point
- B. Transit time of the route
- C. Transportation lead time of the forwarding agent
- D. Pick/pack time of the warehouse number

Answer: A,D

NEW QUESTION # 47

When an outbound delivery is created for a sales order, from which object does the system determine the default delivery type to be used?

- A. Sales order type
- B. Shipping point
- C. Sales order item category
- D. Shipping conditions

Answer: A

NEW QUESTION # 48

To which elements do you assign a partner determination procedure? Note: There are 3 correct answers to this question.

- A. Business partner category
- B. Delivery type
- C. Sales item category
- D. Delivery item category
- E. Account group

Answer: B,C,E

NEW QUESTION # 49

Which information comes from the payer? Note: There are 2 correct answers to this question.

- A. Invoicing list scheduling
- B. Payment terms
- C. Billing address
- D. Billing plan

Answer: A,B

NEW QUESTION # 50

Which business partner categories can you use to create customer master records? Note: There are 2 correct answers to this question.

- A. Company
- B. Organization
- C. Sold-to party
- D. Group

Answer: B,D

NEW QUESTION # 51

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