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Once our professionals find the relevent knowledge on the C-TS462-2023 exam questions, then the whole research groups will pick out the knowledge points according to the test syllabus. Also, they will also compile some questions about the C-TS462-2023 practice materials in terms of their experience. Now, we have successfully summarized all knowledge points in line with the C-TS462-2023 outline. And meanwhile, we keep a close eye on the changes of the exam to make sure what you buy are the latest and valid.

SAP C-TS462-2023 Exam Syllabus Topics:

Topic	Details
Topic 1	• Sales Documents: This topic covers the explanation and performance of tasks related to sales document customization, including pricing and condition techniques. It also encompasses the shipping process and its associated customization settings.
Topic 2	• Master Data: It includes setting up and maintaining relevant master data to ensure accurate sales and billing processes.

Topic 3	• Billing Process and Customizing: This topic covers the basics of the billing process and the necessary customization settings, ensuring a smooth billing procedure.
Topic 4	• Managing Clean Core: The topic of Managing Clean Core is about applying principles to ERP to enhance business process agility and reduce adaptation efforts.

Hot Exam C-TS462-2023 Objectives Pdf & Fast Download C-TS462-2023 Valid Exam Answers: SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales

In today's competitive industry, only the brightest and most qualified candidates are hired for high-paying positions. Obtaining SAP SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales is a wonderful approach to be successful because it can draw in prospects and convince companies that you are the finest in your field. Pass the SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales exam to establish your expertise in your field and receive certification. However, passing the SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales C-TS462-2023 Exam is challenging.

SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q17-Q22):

NEW QUESTION # 17
You are using multiple address handling in a sales document. At which levels can you configure the address determination? Note: There are 2 correct answers to this question.

- A. Origin and source of the partner function
- B. Address usage of the business partner
- C. Generic partner function
- D. Partner determination procedure

Answer: B,D

Explanation:
In a sales document using multiple address handling, address determination can be configured at:
A . Address usage of the business partner: This determines how different addresses are used for the same business partner in various contexts.
D . Partner determination procedure: This includes the rules for determining which partners (and their associated addresses) are involved in a transaction.

NEW QUESTION # 18
You are a consultant on an SAP S/4HANA Cloud greenfield project. As part of their clean core journey, the customer must analyze the current IT landscape to eliminate redundant systems and establish an efficient architectural design.
Which of the following can you use to do the analysis?

- A. SAP Best Practices
- B. SAP Solution Manager
- C. Lean IX
- D. SAP Cloud ALM

Answer: A

Explanation:
Managing Clean Core

NEW QUESTION # 19

You want to use condition exclusion. For which of the following pricing elements can you set the condition exclusion indicator? Note: There are 2 correct answers to this question.

- A. Condition type groups
- B. Condition record
- C. Condition type
- D. Condition category

Answer: B,C

Explanation:

You can set the condition exclusion indicator for condition records and condition types. This indicator determines whether a condition record or a condition type is excluded from the pricing procedure if another condition record or condition type with the same condition exclusion group is found.

NEW QUESTION # 20

In which type of outline agreement would you see details of confirmed material quantities and delivery dates?

- A. General value contract
- B. Scheduling agreement
- C. Material-related value contract
- D. Quantity contract

Answer: B

Explanation:

Confirmed material quantities and delivery dates are detailed in:

B . Scheduling agreement: This type of agreement includes specific delivery schedules, including quantities and dates, which are confirmed and can be adjusted as needed.

NEW QUESTION # 21

You save a sales order and receive a system message that a business partner of a specific partner function is missing.
Which of the following partner functions can cause this problem? Note: There are 2 correct answers to this question.

- A. Ordering party (1)
- B. Sold-to party (SP)
- C. Ship-to party (SH)
- D. Invoicing party (11)

Answer: B,C

NEW QUESTION # 22

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