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SAP C_S4CS_2502 Certification: Exam Details, Syllabus and Questions

SAP C_S4CS_2502 Exam Guide

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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C_S4CS_2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C_S4CS_2502 certification.

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SAP C_S4CS_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S • 4HANA Cloud Public Edition.
Topic 2	• This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 3	• System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 4	• Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.
Topic 5	• This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 6	• Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 7	• Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S • 4HANA Cloud Public Edition.
Topic 8	• This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Topic 9	• Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S • 4HANA Cloud Public Edition.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q62-Q67):

NEW QUESTION # 62

Where do you find industry cloud solutions to address a customer's unique requirement?

- **A. SAP Business Technology Platform**
- B. SAP Store
- C. SAP Discovery Center
- D. SAP Signavio Process Navigator

Answer: A

NEW QUESTION # 63

Which tasks are mandatory before you can migrate data for a specific object? Note: There are 2 correct answers to this question.

- A. All previous migration projects are in the "Finished" status
- B. Predecessor objects have been migrated
- C. Permission to migrate the data has been assigned
- D. You select the same migration method previously used for other objects

Answer: B,C

NEW QUESTION # 64

Which activities can you complete in the Maintain Business Roles SAP Fiori app?

Note: There are 2 correct answers to this question.

- A. Assign PFCG profiles to a business role
- B. Maintain restrictions
- C. Assign business catalogs to a business role
- D. Maintain technical catalogs

Answer: B,C

NEW QUESTION # 65

During Sales Order processing, which fields are taken into account for route determination? Note: There are 3 correct answers to this question.

- A. The departure zone of the shipping point
- B. The transportation zone from the business partner master record of the sold-to party.
- C. The transportation group from the material master record
- D. The loading group from the material master record
- E. The shipping condition from the business partner master record of the sold-to party or ship-to party

Answer: A,D,E

NEW QUESTION # 66

You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud Public Edition.

Which of the following split criteria always prevent the combination of multiple sales orders into a single outbound delivery? Note: There are 2 correct answers to this question.

- A. Shipping point
- B. Ship-to party
- C. Payment terms
- D. Plant

Answer: A,B

NEW QUESTION # 67

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