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The Manufacturing Cloud Professional Certification Exam is a great way for professionals to enhance their career prospects in the manufacturing industry. Salesforce is a leading provider of cloud-based solutions for businesses of all sizes, and its Manufacturing Cloud is designed specifically for manufacturers. By earning this certification, professionals demonstrate that they have the skills and knowledge needed to help their organizations succeed in a highly competitive industry.

The Salesforce Manufacturing-Cloud-Professional exam covers a range of topics, including configuring Manufacturing Cloud, managing orders and contracts, forecasting demand, and creating reports and dashboards. Manufacturing-Cloud-Professional exam is designed to test the candidate's understanding of the manufacturing industry and their ability to apply Salesforce Manufacturing Cloud to solve business problems. By passing Manufacturing-Cloud-Professional exam, professionals can demonstrate their proficiency in using Salesforce Manufacturing Cloud and enhance their career prospects in the manufacturing industry. Manufacturing

Cloud Accredited Professional Exam certification is recognized globally and can help professionals stand out in a competitive job market.

Salesforce Manufacturing Cloud Accredited Professional exam is designed for professionals who aim to validate their knowledge and skills in the Salesforce Manufacturing Cloud. Manufacturing Cloud Accredited Professional Exam certification exam is ideal for individuals who have experience working in the manufacturing sector and in implementing Salesforce solutions. The Manufacturing Cloud is a powerful tool for manufacturers that allows them to manage their operations more efficiently and make informed decisions based on real-time data. Manufacturing-Cloud-Professional Exam is intended to demonstrate an individual's expertise in this area and their ability to effectively utilize the Salesforce Manufacturing Cloud.

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Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q115-Q120):

NEW QUESTION # 115

If the team member hierarchy type is changed in account manager targets, which statement is accurate?

- A. All the existing targets have to be reapproved based on the new hierarchy
- B. All the existing targets turn to draft status
- **C. All the existing targets become read only**
- D. No change to existing targets

Answer: C

NEW QUESTION # 116

Which two permission sets will allow an Admin to set up Tableau CRM for Manufacturing?

- **A. Tableau CRM Plus Admin**
- B. Manage Analytics
- C. Manufacturing Einstein Admin
- **D. Manufacturing Analytics Admin**
- E. Einstein Analytics Plus User

Answer: A,D

Explanation:

Explanation

To set up Tableau CRM for Manufacturing, the admin needs two permission sets: Tableau CRM Plus Admin and Manufacturing Analytics Admin. The Tableau CRM Plus Admin permission set license gives the admin access to Tableau CRM features and dataflows. The Manufacturing Analytics Admin permission set gives the admin access to the Manufacturing Analytics app and its datasets, dashboards, and lenses. The admin also needs to assign the Manufacturing Analytics User permission set to the users who need to view the Manufacturing Analytics app. References: : CRM Analytics Administration for Manufacturing Cloud | Salesforce Trailhead : Set Up Users and Permissions for Manufacturing Cloud - Salesforce

NEW QUESTION # 117

A consultant has been assigned to comprehensively analyze how an organization utilizes Manufacturing Cloud to improve its business

processes and workflows.

Why is it important to understand the landscape of the business before going into the details of requirements?

- A. To help broaden the scope of the project and initiative so that everything transforms at once
- B. To ensure there's an understanding of the big picture and understand where the real opportunity lies between teams agnostic of Manufacturing Cloud
- C. To support the various business process capabilities across teams that support the customer and the needed areas for integration

Answer: B

Explanation:

It is important to understand the landscape of the business before going into the details of requirements because it helps the consultant to ensure there's an understanding of the big picture and where the real opportunity lies between teams agnostic of Manufacturing Cloud. By analyzing the current state of the business, the consultant can identify the pain points, challenges, goals, and opportunities of the organization and its stakeholders. The consultant can also map out the value chain, the customer journey, the key processes, and the systems and data involved in the business operations. This will help the consultant to align the requirements with the business objectives and priorities, and to design a solution that delivers value and impact across the organization. Understanding the business landscape also enables the consultant to communicate effectively with the client and to establish trust and credibility.

References:

- * Manufacturing Cloud - Salesforce
- * Manufacturing - Salesforce.com
- * Meet Manufacturing Cloud Unit | Salesforce Trailhead

NEW QUESTION # 118

What is the main function of out-of-the-box Data Processing Engine jobs in Rebate Management?

- A. Delete, add, clone and transform journal transactions.
- B. It applies the benefit structure and creates payouts
- C. Query, extract, filter and aggregate journal transactions
- D. It includes custom metrics in the transaction journal

Answer: C

Explanation:

Explanation

Data Processing Engine (DPE) is a feature of Rebate Management that allows you to transform data that is available in your Salesforce org and write back the transformation results as new or updated records. You can use DPE to process data for standard and custom objects. Rebate Management has DPE templates that you can clone and customize to suit your business needs. The templates either help you to aggregate transactions by different criteria, or help you to manage other rebate processes. The out-of-the-box DPE jobs in Rebate Management use the templates to query, extract, filter and aggregate journal transactions based on the eligibility criteria and calculation definitions of the rebate types. The aggregated data is then stored in the Rebate Member Product Aggregate object, which is used to calculate the payouts for the program members. References: Data Processing Engine in Rebate Management | Salesforce Trailhead Module, Data Processing Engine Templates with Rebate Management - Salesforce, Data Processing Engine | Rebate Management Developer Guide | Salesforce Developers, Data Processing Engine, Batch Management, and Invocable Actions | Rebate Management Developer Guide | Salesforce Developers

NEW QUESTION # 119

What is the recommended way to calculate an Account Based Forecast for the next 13 months in the formula builder?

- A. Create a two-part formula for periods 1-12 and period 13.
- B. Create separate formulas for periods 1-12 and period 13.
- C. Create an approval process for periods 1-12 and period 13.
- D. Create a two-part validation rule for periods 1-12 and period 13.
- E. Create 13 separate formulas.

Answer: B

Explanation:

Explanation

The recommended way to calculate an account based forecast for the next 13 months in the formula builder is to create separate formulas for periods 1-12 and period 13. This is because the formula builder allows you to create different formulas for different period ranges based on the forecast display duration. For example, if the forecast display duration is 13 months, you can create up to 13 formulas, one for each month. You can also create a single formula for all 13 months, but this may not be as accurate or flexible as creating separate formulas. By creating separate formulas, you can use different fields, functions, and operators to calculate the forecast for each month based on your business logic and requirements¹. References: Build Formulas to Calculate Forecast

NEW QUESTION # 120

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