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**IIBA-CPOA (Certificate in Product Ownership Analysis)
Exam Sample Questions 2023 latest solution**

1. At the end of the structured iteration planning session, the team affirms a shared commitment to the iteration goal that is:

A. clearly understood, compelling, measurable.

B. common, projectable, commendable.

C. clear enough, trackable, acceptable.

D. traceable, well understood, agreeable. – 1. – A

2. Which technique would a product ownership analysis (POA) practitioner use to understand which product characteristics or qualities will prove to be a significant differentiator in the marketplace?

A. Balanced scorecard

B. Value stream mapping

C. Kano analysis

D. Metrics and key performance indicators – 2. – C

3. How should stakeholder analysis be assessed as the work progresses?

A. Ad hoc

B. Retrospectively

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IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	• Cultivate Customer Intimacy: This section of the exam measures the skills of Product Analysts and covers engaging with customers and stakeholders to deeply understand needs, preferences, and pain points to deliver customer-focused solutions.
Topic 2	• Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.
Topic 3	• Deliver Often: This section of the exam measures the skills of Scrum Practitioners and evaluates knowledge of delivering value iteratively and frequently through agile release cycles.

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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q53-Q58):

NEW QUESTION # 53
When delivery metrics are defined, why would a product ownership analysis (POA) practitioner conduct an assessment on the metric or group of metrics?

- A. To confirm the timing of the delivery metrics
- B. To ensure the metrics are clearly described
- C. To determine whether delivery goals are being met
- D. To verify that they are measurable

Answer: C

Explanation:
Assessing delivery metrics allows the POA practitioner to determine whether delivery goals are being met, ensuring that progress aligns with planned objectives and value delivery expectations.

NEW QUESTION # 54
What skill is required while engaging in observation with the customer?

- A. Alertness
- B. Interviewing
- C. Coaching
- D. Evaluation

Answer: A

Explanation:
Alertness is essential during customer observation to capture subtle behaviors, reactions, and environmental factors that can provide valuable insights into their needs and experiences.

NEW QUESTION # 55
What product metric does a product ownership analysis (POA) practitioner use to validate high-value product backlog items?

- A. Product value goals
- B. Product downloads
- C. Feature usage rate
- D. Feature activations

Answer: C

Explanation:
Feature usage rate validates high-value PBIs by showing how often and effectively customers use specific features, confirming whether those items are delivering the expected value.

NEW QUESTION # 56

A roles and permissions matrix can be used to:

- A. determine who can provide specialized recommendations.
- B. define a training plan for the scrum team.
- C. allocate work to the delivery team.
- D. plan an iteration.

Answer: A

Explanation:

A roles and permissions matrix helps determine who has the authority or expertise to provide specialized recommendations, ensuring decisions are made by the right individuals.

NEW QUESTION # 57

What is a recommended formal or informal approach for resource and outcome sharing across the enterprise called?

- A. Inclusion map
- B. Collaborative approach
- C. Working agreement
- D. Cultural agreement

Answer: B

Explanation:

A collaborative approach is a recommended method, whether formal or informal, for sharing resources and outcomes across the enterprise to promote transparency, alignment, and collective success.

NEW QUESTION # 58

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