Quiz 2026 NP-Con-102: Accurate Salesforce Certified Nonprofit Cloud Consultant (NPC) Latest Exam Cost

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Salesforce NP-Con-102 Hot Spot Questions - NP-Con-102 Latest Test Sample

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Salesforce Certified Nonprofit Cloud Consultant (NPC) Sample Questions (Q13-Q18):

NEW QUESTION # 13
A consultant is helping a nonprofit diagnose and address some issues they have with NPSP. The consultant sees the customer is hitting governor limit errors on a particular job. Which action should the consultant take to resolve the issue?

- A. Schedule that job to run more frequently.
- B. Reschedule that nightly job.
- C. Decrease the batch size for that job.
- D. Increase the batch size for that job.

Answer: C

Explanation:
Salesforce operates in a multi-tenant environment, which means all organizations share the same underlying computing resources. To

prevent one organization's code from hogging all the power, Salesforce enforces Governor Limits (e.g., limits on CPU time, memory, or the number of database queries).
When a "Batch Job" (such as NPSP's nightly rollup calculation) hits a governor limit, it usually means the system is trying to process too much data at once within a single transaction "chunk." The Solution: Decreasing Batch Size:
* How it Works: In NPSP, batch jobs are broken into segments. If the batch size is set to 200 (the default), the system tries to process 200 records at a time. If those 200 records are complex (e.g., they have dozens of triggers, flows, and related records), the system may run out of memory or time.
* The Fix: By decreasing the batch size (e.g., from 200 down to 50 or 25), the consultant reduces the workload of each individual transaction. While the overall job might take longer to complete, each
"chunk" is more likely to stay within the allowed governor limits.
* Implementation: The consultant can adjust these settings in NPSP Settings > Bulk Data Processes > Batch Control, or by updating the specific batch size in the Apex code or job configuration.
Why other options are incorrect:
* Increasing Batch Size (Option A): This would worsen the problem by putting more strain on each transaction.
* Rescheduling (Option B & C): Changing when the job runs does not change how much data is processed per chunk, so it will still hit the same technical limits.

NEW QUESTION # 14
A consultant is engaged by a nonprofit organization that wants to implement Nonprofit Cloud to digitize its siloed processes. Currently, the processes are comprised mostly of spreadsheets, notepads, and inboxes. The organization wants to have a fixed budget and a fixed scope of work (SOW). The organization already understands what is required and will clearly define all deliverables upfront. Which project management methodology describes the organization approach?

- A. Agile
- B. Waterfall
- C. Kanban

Answer: B

Explanation:
The organization's requirements-fixed budget, fixed scope, and deliverables defined upfront-are the classic characteristics of the Waterfall methodology.
In a Waterfall implementation for Nonprofit Cloud:
* Linear Progression: The project follows a strict sequence: Requirements -> Design -> Build -> Test -> Deploy. You do not move to the next phase until the previous one is "signed off."
* Upfront Requirements: As mentioned in the prompt, the organization believes they already know exactly what they need. A consultant spends a long "Discovery" phase at the beginning documenting every single field, report, and automation.
* Predictability: This model provides the nonprofit's board with a clear "end date" and a total cost, which is often attractive for organizations with rigid fiscal year budgets.
Why this is different from other methods:
* Agile (Option B): Agile assumes the scope will change as the users learn more about the system. It prioritizes flexibility over a fixed upfront scope.
* Kanban (Option C): Kanban is a "just-in-time" delivery system focused on visualizing work and managing flow. It is typically used for ongoing support or "business-as-usual" tasks rather than a structured implementation with a fixed SOW and predefined deliverables.
For a consultant, while the organization wants Waterfall, it is important to warn them that translating
"spreadsheets and notepads" into a sophisticated cloud system often reveals new requirements that Waterfall's rigid structure may struggle to accommodate without costly "Change Orders."

NEW QUESTION # 15
A Household Account has Contacts with Affiliations, Relationships, and Closed/Won donations associated with it. What is the outcome when a system admin attempts to delete this Household Account record?

- A. The Household Account record and its standard related records remain.
- B. Since Affiliations and Relationships are associated with the Contacts in this Account, an error message displays.
- C. Since Closed/Won donations are associated with the Account record, an error message displays.
- D. The Household Account record and its standard related records are deleted.

Answer: C

Explanation:
In the Nonprofit Success Pack (NPSP), Salesforce implements strict data integrity guardrails to prevent the accidental loss of financial history. One of the most critical protections involves the deletion of Account records that have associated "financial" records.
According to NPSP documentation and standard database behavior:
* Opportunity Protection: An Account cannot be deleted if it has any associated Opportunity (Donation) records that are in a "Closed/Won" stage. This is a hard-coded safety feature in NPSP's trigger framework.
* The Error Message: When a user attempts to delete the Household Account, the system will halt the operation and display an error message such as: "This Account has Opportunities. You must delete all Opportunities before you can delete this Account."
* Audit Integrity: This ensures that the organization's total revenue figures remain accurate. If a household gave $1,000 last year, deleting that account would "orphan" or delete those gifts, leading to a reconciliation nightmare in the general ledger.
Regarding other objects:
* Affiliations and Relationships (Option C): These are child records of the Contact, not the Account. If you were deleting a Contact, these might be impacted, but they do not typically prevent the deletion of the parent Account directly; the primary blocker is the financial transaction.
* Option A and B: These are incorrect because they imply the operation would either complete silently or be ignored without feedback. Salesforce always provides a clear error when a trigger validation (like NPSP's Opportunity check) fails.
To successfully delete such an account, the admin would first have to delete (or re-parent) the Closed/Won Opportunities.

NEW QUESTION # 16
The admin at a nonprofit is implementing Salesforce Shield in its org to enable field platform encryption.
What are three NPSP considerations when implementing Shield Platform Encryption? (Choose 3)

- A. If the Role Name field is encrypted on the NPSP Partial Soft Credit object, the nightly Soft Credit rollups fail.
- B. The NPSP Data Import object supports encryption of all fields in the import batch.
- C. Fields on the NPSP Address object can be encrypted, but encryption is unavailable for address fields on the Account and Contact object.
- D. The NPSP MergeContacts list button on Contact list views will fail if the Contact Name is encrypted.
- E. NPSP Data Import is unable to perform Custom Unique Id matching on Accounts and Contacts with an encrypted field.

Answer: A,D,E

Explanation:
Salesforce Shield Platform Encryption provides high-level security, but it has significant "functional trade- offs" because the system cannot "read" encrypted data in the same way it reads plain text for certain automated processes.
Three Critical NPSP Considerations:
* Soft Credit Rollup Failure (C): NPSP's Customizable Rollups often use the Role Name on the Partial Soft Credit object to determine how to aggregate credits. Because encryption prevents the database from performing "Group By" or "Where" queries on that field effectively, the nightly rollup jobs will fail to process those credits.
* Merge Contacts Failure (D): The NPSP Contact Merge tool relies on identifying and comparing names. If the Contact Name is encrypted, the SOSL/SOQL queries used by the "Merge" button cannot properly index or find the records, rendering the specialized NPSP merge interface unusable.
* Data Import Matching (E): The NPSP Data Importer relies heavily on "Matching Rules." If you are trying to match a legacy donor ID or a custom unique ID that has been encrypted, the system cannot perform the "Exact Match" check needed to prevent duplicates during the import process.
Why other options are incorrect:
* Option A: Standard address fields on Account/Contact can be encrypted with Shield, so this is not a limitation.
* Option B: The Data Import object does not support "all fields" for encryption; like most objects, it has specific supported field types and limits.

NEW QUESTION # 17
A nonprofit stores a government-issued personal identification number on each constituent's Contact record in an encrypted field.
What should a consultant enable on a Permission Set to ensure the personal identification number is fully accessible by a subset of org users?1

- A. View All Data system permission2
- B. View All Contact object permission5

- C. View Encrypted Data system permission4
- D. Manage Encryption Keys system permission3

Answer: C

Explanation:
In Salesforce, sensitive data like Social Security Numbers or Tax IDs is often protected using Classic Encryption or Shield Platform Encryption. When a field is encrypted, it appears as masked (e.g., XXXX- XX-1234) to most users, even if they have "Read" access to the Contact object.
To allow a specific subset of users (such as the HR Director or a high-level Compliance Officer) to see the actual, unmasked data, the View Encrypted Data system permission must be utilized.
Step-by-Step Implementation:
* Create a Permission Set: The consultant should create a specific Permission Set named "PII Access" or similar.
* Enable System Permission: Under the System Permissions section of the Permission Set, the consultant must locate and check the box for View Encrypted Data.
* Assign to Users: This Permission Set is then assigned only to the specific users who require access to the sensitive identification numbers.
* Security Principle: This follows the "Principle of Least Privilege." Users with this permission can see the data in plain text in reports, list views, and record pages, while all other users see the masked version.
Why other options are incorrect:
* View All Data (Option A): This is a very broad and dangerous permission that grants access to almost all data in the org, but even "View All Data" does not automatically unmask encrypted fields unless View Encrypted Data is also present.
* Manage Encryption Keys (Option B): This is a highly technical administrative permission for managing the security certificates and keys; it does not grant the ability to view field data.
* View All Contacts (Option D): This provides object-level visibility but respects field-level security and masking.

NEW QUESTION # 18
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