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Salesforce Certified Administrator Sample Questions (Q101-Q106):

NEW QUESTION # 101

A user with a Chatter Free User profile has access to records in Salesforce such as Accounts and Contacts.

- A. False
- B. True

Answer: A

Explanation:

Section: Volume A

Explanation/Reference:

NEW QUESTION # 102

When you delete a product, the opportunity associated with that product will be suspended until further action is taken.

- A. False
- B. True

Answer: A

NEW QUESTION # 103

An administrator at Universal Container needs an automated way to delete records based on field values. What automated solution should the administrator use?

- A. Process Builder
- B. **Flow Builder**
- C. Automation Studio
- D. Workflow

Answer: B

Explanation:

Flow Builder is a tool that can be used to create an automated way to delete records based on field values.

Flow Builder can create flows that define the logic and actions for deleting records, such as finding records that match certain criteria and deleting them in bulk. Flows can be scheduled to run at regular intervals or triggered by other events or processes. References: https://help.salesforce.com/s/articleView?id=sf.flow_concepts_delete.htm&type=5

NEW QUESTION # 104

SIMULATION

Define the Solution Manager Profile.

Answer:

Explanation:

See the answer below

Explanation/Reference:

Explanation: Standard user perm + can manage solutions & solution categories

NEW QUESTION # 105

You can update licenses on the Company Profile.

- A. False
- B. True

Answer: A

NEW QUESTION # 106

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