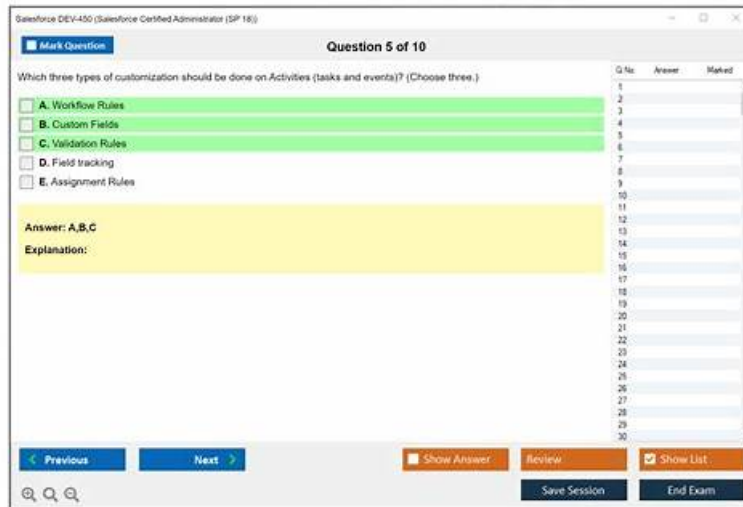


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Salesforce Certified Administrator Sample Questions (Q71-Q76):

NEW QUESTION # 71

Universal Containers introduced a new product and wants to track all associated cases that get logged. They are looking for an automated solution that would give the product's two lead engineers read/write access to all new cases that reference the new product.

What should an administrator do to satisfy this requirement?

- **A. Create a predefined case team and an assignment rule.**
- B. Create a user-based sharing rule and an ad-hoc case team.
- C. Create a queue and a criteria-based sharing rule.
- D. Create an auto-response rule and a public group.

Answer: A

NEW QUESTION # 72

The administrator at cloud kicks has been ask to change the company's Shoe style field to prevent users from selecting more than one style on a record.

Which two steps should an administrator do to accomplish this?

Choose 2 answers

- **A. Select the "Choose only one value "checkbox on the pick list field.**
- B. Reactivate the appropriate Shoe Style values after the field type changes.
- C. Back-up the Shoe Style values in existing records.
- **D. Change the field type from a multi-select picklist field to a picklist field.**

Answer: A,D

NEW QUESTION # 73

The administrator at Ursa Major Solar has created a custom report type and built a report for sales operation team. However, none of the user are able to access the report.

Which two options could cause this issue?

Choose 2 Answers

- **A. The custom report type is in development.**
- B. The user's profile is missing view access.
- C. The org has reached its limit of custom report types.
- **D. The report is saved in a private folder**

Answer: A,D

Explanation:

Explanation

There are two possible reasons why users are unable to access a report based on a custom report type created by an administrator. One is that the custom report type is in development mode, which means that it is not deployed and available for use by other users except for administrators and users with manage custom report types permission. The other is that the report is saved in a private folder, which means that it is visible only to its owner and not shared with other users or groups. References:

https://help.salesforce.com/s/articleView?id=sf.reports_builder_custom_report_types.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.reports_builder_folders.htm&type=5

NEW QUESTION # 74

A sales rep at Ursa Major Solar has launched a series of networking events. They are hosting one event per month and want to be able to report on campaign ROI by month and series.

How should the administrator set up the Campaign to simplify reporting?

- A. Add different record types for the monthly event types.
- B. Configure campaign Member Statuses to record which event members attended.
- **C. Use Campaign Hierarchy where the monthly events roll up to a parent Campaign**
- D. Create individual Campaigns that all have the same name.

Answer: C

Explanation:

Explanation

Campaign hierarchy is a feature that allows administrators to organize campaigns into a parent-child relationship, where the parent campaign represents a larger initiative and the child campaigns represent smaller or more specific activities within that initiative. Using campaign hierarchy can help Ursa Major Solar report on campaign ROI by month and series by creating a parent campaign for the series of networking events and creating individual child campaigns for each monthly event. The parent campaign can show the aggregated metrics and ROI for the entire series, while the child campaigns can show the metrics and ROI for each month. Adding different record types for the monthly event types, creating individual campaigns that all have the same name, or configuring campaign member statuses to record which event members attended are not solutions for reporting on campaign ROI by month and series; they either do not group campaigns into a hierarchy or do not track campaign metrics or ROI. References: https://help.salesforce.com/s/articleView?id=sf.campaigns_hierarchy.htm&type=5

NEW QUESTION # 75

The administrator at AW Consulting has created a custom picklist field. Business users have requested that it be a text field. The administrator attempts to change the field type but, is unable to because it is referenced by other functionalities. Which functionality is preventing the field type from being changed?

- A. Visualforce
- B. Record types
- C. Formula fields
- D. Javascript

Answer: C

Explanation:

Explanation

Formula fields are types of fields that calculate a value based on an expression or formula that references other fields or constants. Formula fields prevent administrators from changing their field type once they are created because they may be referenced by other functionalities such as reports, validation rules, workflow rules, etc., that depend on their data type and value. If a formula field is referenced by other functionalities, then changing its field type may cause errors or unexpected results. References: https://help.salesforce.com/s/articleView?id=sf.fields_about_formulas.htm&type=5

NEW QUESTION # 76

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