Sales-Admn-202 Valid Exam Format | Exam Sample Sales-Admn-202 Online

DOWNLOAD the newest Itbraindumps Sales-Admn-202 PDF dumps from Cloud Storage for free: https://drive.google.com/open?id=1oCxiu379pKNzUc5o85A9b30DjZXgy6mV

The Itbraindumps experts regularly add these changes in the Itbraindumps Sales-Admn-202 exam dumps questions so that you do not miss a single Sales-Admn-202 exam update. With the purchasing of Itbraindumps Sales-Admn-202 exam practice questions you get an opportunity to get free Itbraindumps Sales-Admn-202 Exam Dumps questions updates for up to 1 year from the date of Itbraindumps Sales-Admn-202 exam questions purchase.

Our Salesforce Certified CPQ Administrator exam question has been widely praised by all of our customers in many countries and our company has become the leader in this field. Our product boost varied functions and they include the self-learning and the self-assessment functions, the timing function and the function to stimulate the exam to make you learn efficiently and easily. There are many advantages of our Sales-Admn-202 Study Tool. If any questions or doubts exist, the client can contact our online customer service or send mails to contact us and we will solve them as quickly as we can. We always want to let the clients be satisfied and provide the best Sales-Admn-202 test torrent and won't waste their money and energy.

>> Sales-Admn-202 Valid Exam Format <<

Exam Sample Sales-Admn-202 Online & Latest Sales-Admn-202 Practice Questions

Our Itbraindumps has devoted more time and efforts to develop the Sales-Admn-202 exam software for you to help you

successfully obtain Sales-Admn-202 exam certification with less time and efforts. Our promise of "no help, full refund" is not empty talk. No matter how confident we are in our dumps, once our dumps do not satisfy you or have no help for you, we will immediately full refund all your money you purchased our Sales-Admn-202 Exam software. However, we believe that our Sales-Admn-202 exam software will meet your expectation, and wish you success!

Salesforce Sales-Admn-202 Exam Syllabus Topics:

Topic	Details
Topic 1	• Approvals: This section of the exam measures skills of Salesforce Consultants and covers selecting and setting up native or Advanced Approvals. It ensures that approval processes meet business needs and align with quoting workflows.
Topic 2	• Pricing: This section of the exam measures skills of Salesforce Administrators and covers choosing and applying the right pricing strategies such as Discount Schedules, Block Prices, Contracted Prices, subscription models, and percent-of-total. It also includes determining the expected outcomes of different pricing methods.
Topic 3	• CPQ Platform: This section of the exam measures skills of Salesforce Administrators and covers designing, configuring, and troubleshooting Price Rules using lookup objects and formulas. It involves applying knowledge of the quote calculation sequence, permissions, record types, field sets, and page layouts. It also tests understanding of CPQ data flow across objects, localization and multi-currency setup, package-level settings, and how the CPQ managed package integrates within a Salesforce org.
Topic 4	• Orders, Contracts, Amendments, and Renewals: This section of the exam measures skills of Salesforce Consultants and covers understanding the data required for generating Orders and Contracts. It also involves creating renewal and amendment quotes, and deciding when to use Orders, Contracts, Subscriptions, and Assets to satisfy customer and business processes.
Topic 5	• Quote Templates: This section of the exam measures skills of Salesforce Consultants and covers setting up Quote Templates that align with business requirements. It involves configuring layouts and components to generate professional quotes.

Salesforce Certified CPQ Administrator Sample Questions (Q79-Q84):

NEW QUESTION # 79
Universal Containers sells a total of 100 Products. There are 80 Products that are generally available for selection by all users (General Access). The remaining 20 Products should only be available to a certain group of users (Special Access).
Which Product Selection and Price Book strategy should the admin utilize to meet the requirements?

- A. A Create two Price Books: one General Access Price Book with the 80 generally available Products,and one Special Access Price Book with all 100 Products. Use Guided Selling to assign the appropriate Price Book based on the level of User access.
- B. Create two Price Books: one General Access Price Book with the 80 generally available Products, and one Special Access Price Book with the 20 Special Access Products. Create automation to populate the appropriate Price Book ID Into the SBQQ__QuotePricebookId__c on the Opportunity.
- C. Create one Price Book that contains all 100 Products. Create a Validation Rule on the Quote o(M.ect to prevent selection of a Special Access Product based on the level of User access.
- D. Create one Price Book that contains all 100 Products. Create a custom Product field to designate Genera! Access and/or Special Access. Utilize Hidden Search Filters to support dynamic Product visibility based on the level of User access.

Answer: A

Explanation:
Requirement:
* Provide 80 products for general access while restricting access to 20 special products for a specific user group.
Solution:
* Two Price Books:
* General Access Price Book: Includes only the 80 products available to all users.

* Special Access Price Book: Includes all 100 products for users with elevated access.
* Guided Selling: Dynamically assigns the appropriate Price Book based on user access level, ensuring visibility is controlled.
Salesforce CPQ Reference:
* The Price Book strategy with Guided Selling is detailed in the Product and Price Configuration guidelines .

NEW QUESTION # 80

Universal Containers (UC) uses USD, GBP, and EUR and has Multi-Currency enabled.
UC products have two sets of USD prices: one for American customers and one for Asia Pacific customers.
UC products have one set of EUR and GBP prices for European customers.
What is the most effective way to set up DCs Price Books?

- A. Create three Price Books, one for each currency (USD, EUR, GBP),
- B. Create three Price Books, one for each region (America, Asia Pacific, Europe).
- C. Create four Price Books, one for each unique currency and region (America - USD, Asia Pacific -
- D. USD, Europe - EUR, Europe - GBP). Create two Price Books: one for standard USD, EUR, and GBP prices, and one for USD in Asia

Answer: C

Explanation:
Requirement Overview:
* Universal Containers uses multiple currencies (USD, EUR, GBP) and requires specific pricing based on regions (America, Asia Pacific, Europe).
Solution Details:
* Create four Price Books, where each Price Book covers a unique combination of region and currency.
* America - USD: Prices for American customers.
* Asia Pacific - USD: Prices for Asia Pacific customers.
* Europe - EUR: Prices for European customers using EUR.
* Europe - GBP: Prices for European customers using GBP.
Steps to Configure:
* Navigate to Setup > Price Books and create a new Price Book for each combination.
* Assign relevant Price Book Entries for the products in each Price Book.
* Use sharing rules to restrict access to the appropriate Price Books for users in each region.
Validation:
* Ensure users can access and use the correct Price Book based on their region and currency.

NEW QUESTION # 81

Universal Containers requires a subset of products to be viewed based on a button on the Quote Line Editor.
Which Salesforce CPQ functionality will satisfy this requirement?

- A. Product Rules of filter type
- B. Price Rules
- C. Custom Action with Search Filter
- D. Custom page security plug-In script

Answer: C

Explanation:
Requirement:
* To allow sales reps to view a subset of products via a button in the Quote Line Editor.
Solution:
* A Custom Action with a Search Filter is configured to dynamically limit the displayed products.
Mechanism:
* The Custom Action triggers the Product Selection process, with the Search Filter applying criteria to display only the desired subset of products.
Salesforce CPQ Reference:
* Custom Actions and Search Filters are documented as the preferred method to customize product visibility in the Product Selection process .

NEW QUESTION # 82

When an Order is Contracted, the sales operations team needs to store a unique license number on the Asset record for each downloadable Product sold.

How should the Admin meet the business requirements?

- **A. Set Asset Conversion for each downloadable Product to One per unit.**
- B. Set Asset Conversion for each downloadable Product to a custom value.
- C. Set Asset Conversion for each downloadable Product to null.
- D. Set Asset Conversion for each downloadable Product to One per Quote Line.

Answer: A

Explanation:
Requirement:
* A unique license number needs to be stored on the Asset record for each unit of a downloadable product sold.
Solution:
* Setting the Asset Conversion field to One per Unit ensures that an individual Asset record is created for each unit of the product. This allows each Asset to store a unique license number.
Why Other Options Are Incorrect:
* A & B: Null or custom values do not enforce one Asset per unit, making it impossible to assign unique license numbers.
* D: One per Quote Line creates only one Asset for the entire Quote Line, which is not suitable for unit- level licensing.
Salesforce CPQ Reference:
* The behavior of Asset Conversion is detailed in CPQ Asset Configuration documentation .

NEW QUESTION # 83

An admin has created a validation Product Rule that must display an error message upon clicking Sava if a Product Option is selected while a Configuration Attribute is set to a spacific value. When tha usar chooses the Product Option, than sets the Configuration Attribute to the specific value. The error massage appears before Save is clicked.
What can the admin change on the Product Rule or Configuration Attribute to ensure the error message only appears upon clicking Save?

- A. Add a Product Rule Error Condition to chack if Evaluation Action = Sava.
- **B. Change tha Configuration Attribute field Apply Immadiately to False.**
- C. Change tha Product Rule field Evaluation Evant to Sava.
- D. Change tha Product Option fiald Apply Immediately to Trua.

Answer: B

Explanation:
Issue:
* The validation error message appears immediately after a user sets a specific value in the Configuration Attribute, even before saving.
Solution:
* Setting Apply Immediately to False ensures that changes in Configuration Attributes do not trigger immediate validations. Instead, validations occur only upon clicking Save.
Why Other Options Are Incorrect:
* A: Evaluation Action does not exist as a field for Product Rule Error Conditions.
* C: Changing the Apply Immediately field for Product Options does not affect the Configuration Attribute's behavior.
* D: Setting Evaluation Event to Save applies to the rule's scope but does not address Configuration Attribute settings.
Salesforce CPQ Reference:
* Configuration Attribute Settings are explained in CPQ Configuration Attribute documentation .

NEW QUESTION # 84

......

If you have some doubts about the accuracy of Sales-Admn-202 top questions. There are free demo of latest exam cram for you to download. Besides, you can free updating Salesforce braindumps torrent one-year after you purchase. We adhere to the principle of

No Help, Full Refund, if you failed the exam with our Sales-Admn-202 Valid Dumps, we will full refund you.

Exam Sample Sales-Admn-202 Online: https://www.itbraindumps.com/Sales-Admn-202_exam.html

- Sales-Admn-202 Valid Exam Format Exam 100% Pass | Salesforce Exam Sample Sales-Admn-202 Online 🡢 Go to website ✔ www.testkingpass.com 🡪✔ 🡪 open and search for 「 Sales-Admn-202 」 to download for free 🡪Online Sales-Admn-202 Bootcamps
- Sales-Admn-202 Certification Training - Sales-Admn-202 Dumps Torrent - Sales-Admn-202 Exam Materials 🡪 Enter ☀ www.pdfvce.com 🡪☀🡪 and search for " Sales-Admn-202 " to download for free ❣ Sales-Admn-202 Study Center
- Sales-Admn-202 Latest Version 🡪 Practice Sales-Admn-202 Engine 🡪 Sales-Admn-202 Latest Torrent 🡪 Search for （ Sales-Admn-202 ） on 【 www.practicevce.com 】 immediately to obtain a free download 🡪Online Sales-Admn-202 Bootcamps
- Pass-Sure Sales-Admn-202 Valid Exam Format offer you accurate Exam Sample Online | Salesforce Salesforce Certified CPQ Administrator 🡪 Go to website ➡ www.pdfvce.com 🡪 open and search for 【 Sales-Admn-202 】 to download for free 🡪Sales-Admn-202 Valid Mock Exam
- Sales-Admn-202 Latest Demo 🡪 Sales-Admn-202 Latest Torrent 🡪 Sales-Admn-202 Latest Demo 🡪 Simply search for 🡪 Sales-Admn-202 🡪 for free download on [www.prepawayexam.com] 🡪Sales-Admn-202 Updated Demo
- Desktop-Based Sales-Admn-202 Practice Exam Software - Mimics the Real Salesforce Exam Environment 🡪 Easily obtain 🡪 Sales-Admn-202 🡪 for free download through [www.pdfvce.com] 🡪Test Sales-Admn-202 Duration
- Sales-Admn-202 Reliable Braindumps Book 🡪 Reliable Sales-Admn-202 Exam Pattern 🡪 Sales-Admn-202 Test Cram Review 🡪 Download 【 Sales-Admn-202 】 for free by simply entering ➡ www.practicevce.com 🡪 website 🡪Test Sales-Admn-202 Duration
- Pdfvce Salesforce Sales-Admn-202 Exam Real and Updated Dumps are Ready for Download 🡪 The page for free download of 🡪 Sales-Admn-202 🡪 on ☀ www.pdfvce.com 🡪☀🡪 will open immediately 🡪Reliable Sales-Admn-202 Exam Pattern
- Free PDF Quiz 2026 High-quality Salesforce Sales-Admn-202 Valid Exam Format 🡪 Go to website 《 www.troytecdumps.com 》 open and search for 🡪 Sales-Admn-202 🡪 to download for free 🡪Practice Sales-Admn-202 Engine
- Pass Guaranteed High-quality Salesforce - Sales-Admn-202 - Salesforce Certified CPQ Administrator Valid Exam Format 🡪 Search for 🡪 Sales-Admn-202 🡪 and download it for free on 【 www.pdfvce.com 】 website 🡪Sales-Admn-202 Pdf Dumps
- Reliable Sales-Admn-202 Exam Pattern 🡪 Sales-Admn-202 Latest Version 🡪 Sales-Admn-202 Latest Demo 🡪 Search for " Sales-Admn-202 " on ➡ www.prepawayexam.com 🡪 immediately to obtain a free download 🡪Sales-Admn-202 Study Materials Review
- www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, shortcourses.russellcollege.edu.au, medicalschool1.com, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, learnfxacademy.co.uk, Disposable vapes

What's more, part of that Itbraindumps Sales-Admn-202 dumps now are free: https://drive.google.com/open?id=1oCxiu379pKNzUc5o85A9b30DjZXgy6mV