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SAP C_S4CS_2502 Certification: Exam Details, Syllabus and Questions

SAP C_S4CS_2502 Exam Guide

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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C_S4CS_2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C_S4CS_2502 certification.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q43-Q48):

NEW QUESTION # 43

You are working on a Lean Customer Returns (BDD) process in SAP S/4HANA Cloud Public Edition.

What do you create during the customer returns process?

Note: There are 3 correct answers to this question.

- A. Billing block
- B. Delivery
- C. Billing document
- D. Return order
- E. Inspection lot

Answer: C

NEW QUESTION # 44

Based on the SAP Activate methodology, which activities must you perform in the Explore phase?

Note: There are 2 correct answers to this question.

- A. Use the Test system to demonstrate SAP Best Practice processes.
- B. Define the organizational structure and chart of accounts.
- C. Conduct the Fit-to-Standard analysis to gather configuration values.
- D. Conduct the Digital Discovery Assessment to identify extension requirements.

Answer: A,C

NEW QUESTION # 45

In SAP Advanced Intercompany Sales, which document acts as the leading object and is relevant for MRP (material requirements planning) and ATP (available to promise) checks?

- A. Outbound delivery created in the delivering company
- B. Original sales order (S02)
- C. Intercompany sales order (S04)
- D. Purchase order placed on the delivering company (P03)

Answer: B

NEW QUESTION # 46

What have SAP S/4HANA Cloud Business Workflows been designed for? Note: There are 3 correct answers to this question.

- A. To create business processes with a high number of people involved in a pre-defined sequence
- B. To create very simple release or approval procedures
- C. To create standard procedures from SAP Signavio Process Navigator
- D. To create complex, repeated work processes with iterative cycles
- E. To create cross-product workflow procedures

Answer: A,C,D

NEW QUESTION # 47

What is the difference between the Free of Charge Delivery process and the Sell from Stock process?

- A. Delivery document type

- B. Picking document type
- **C. Sales document type**
- D. Billing type

Answer: C

NEW QUESTION # 48

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