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Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q20-Q25):

NEW QUESTION # 20

What can a consultant accomplish in the Predictions page of a model?

- A. Estimate the impacted business value of using Einstein Discovery.
- B. If it is decided to follow some of the Einstein Recommendations for model improvement, see what the new model metrics would be.
- C. Create predicted outcome value by manually selecting values for some of the predictor fields.

Answer: C

Explanation:

In the Predictions page of a model within CRM Analytics (formerly Einstein Discovery), users have the capability to interact with the model to see how different input values affect predictions. Here's a detailed look at what can be accomplished:

* Manual Input of Predictor Values: Users can manually input or change values for predictor fields to see how these changes alter the predicted outcomes. This is especially useful for testing hypothetical scenarios and understanding how sensitive the model is to

various inputs.

* Real-Time Interaction: This functionality provides a hands-on way to explore the model's behavior, offering immediate feedback on how input variations impact predictions, which can help in refining the model or in training users on its application.

* Scenario Analysis: By adjusting predictor values, users can conduct scenario analyses, which are crucial for strategic planning and decision-making.

NEW QUESTION # 21

AW Computing will start using Tableau Online to report on some of its Salesforce data to users who do NOT have an SFDC license.

What is the first step the CRM Analytics consultant should take?

- A. Select the output connection in the "write to" option of the recipe.
- B. Use MuleSoft to generate an API to connect and push data from SFDC to Tableau.
- **C. Enable the Tableau output connection in the Analytics settings.**

Answer: C

NEW QUESTION # 22

Universal Containers has a well-defined role hierarchy in Salesforce where everyone is assigned to an appropriate node. The accounts within their instance are categorized by their demography.

An individual sales rep should be able to view all accounts that they own. In addition, sales reps should be able to see any accounts where the value of the account demography matches the demography defined on their user record. A user could have more than one demography defined on their user record.

To meet this requirement, the CRM Analytics consultant has set up a security predicate of the existing 'Account' dataset as follows:

This, however, does not seem to be working as expected.

What is causing the issue?

- **A. The Sales Rep is not provided access permission on custom field Demographic_c on the User object.**
- B. The Analytics Security User is not provided access permission on custom field Demographic_c on the User object.
- C. The security predicate needs to be updated as 'OwnerId == "sUser.id" || 'Demography' = "\$User.Demographic_c'.

Answer: A

Explanation:

The issue with the security predicate not functioning as expected likely stems from a permissions issue related to the custom field Demographic_c on the User object. Here's a detailed explanation:

* Field-Level Security: If the sales reps do not have access to the Demographic_c field, the security predicate which references this field cannot execute properly as the system cannot evaluate the predicate without accessing the field.

* Permission Settings: Ensuring that the sales reps have the necessary permissions to view and use the Demographic_c field is crucial for the security predicate to function correctly.

* Data Visibility: The security model in CRM Analytics relies heavily on the underlying data permissions in Salesforce. If these permissions are not correctly configured, the expected data visibility through CRM Analytics will not be achieved.

NEW QUESTION # 23

Universal Containers asks a CRM Analytics consultant to review the performance of its local data sync.

After removing unused objects and fields from connected data, what else should the consultant do to improve performance of the data sync?

- **A. Evaluate connection mode for each connected object.**
- B. Enable fast sync in analytics settings.
- C. Contact Salesforce Support to increase sync speed.

Answer: A

Explanation:

To improve the performance of local data sync in Universal Containers, evaluating the connection mode for each connected object is a practical approach. Here's the rationale:

* Optimization of Resources: Different connection modes (e.g., Full Sync, Incremental Sync) use different amounts of resources. Choosing the right mode for each object based on how frequently its data changes can optimize the sync process and reduce load times.

* Efficient Data Handling: By tailoring the connection mode to the needs of specific data objects, the overall efficiency of the data sync process is improved, leading to faster refresh rates and more timely data availability.

* Cost and Performance Balance: Evaluating and selecting the appropriate connection mode can also help balance performance needs with cost constraints, as some modes may consume more compute resources than others.

NEW QUESTION # 24

A CRM Analytics consultant is asked to make sure the new sales performance dashboard is accessible in the mobile app. They have created multiple mobile layouts for the same dashboard.

How is CRM Analytics expected to perform?

- A. If more than one layout is eligible, the one with the most device properties set is used.
- B. If more than one layout is eligible, the one with the most global filters is used.
- C. If more than one layout is eligible, the one with the most widgets is used.

Answer: A

NEW QUESTION # 25

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