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The field of Salesforce is growing rapidly and you need the Salesforce MCAE-Con-201 certification to advance your career in it. But clearing the Salesforce Certified Marketing Cloud Account Engagement Consultant (MCAE-Con-201) test is not an easy task. Applicants often don't have enough time to study for the MCAE-Con-201 Exam. They are in desperate need of real Salesforce Certified Marketing Cloud Account Engagement Consultant (MCAE-Con-201) exam questions which can help them prepare for the Salesforce Certified Marketing Cloud Account Engagement Consultant (MCAE-Con-201) test successfully in a short time.

Salesforce Certified Marketing Cloud Account Engagement Consultant Sample Questions (Q137-Q142):

NEW QUESTION # 137

How can an interested lead that comes to Lennoxsoft's website and fills out the Contact Us form receive a follow-up email each time he or she submits?

- A. Use a dynamic list to use as a recipient list on an email send.
- B. Send using an automation rule
- C. Send using the form's completion actions.
- D. Send using a segmentation rule.

Answer: C

NEW QUESTION # 138

LenoxSoft is in the planning stages of rolling out an account-based marketing strategy. What initial action should they take?

- A. Convert all existing leads into contacts to tie to accounts.
- B. Develop dynamic content based on lead fields.
- C. Create all contacts as campaign members in one campaign.
- **D. Identify attributes of the key accounts they want to target.**

Answer: D

NEW QUESTION # 139

LenoxSoft has published a new white paper. When prospects submit a "Request a Download" form, they should receive this white paper in an email. All prospects who receive the email and view the white paper should receive an additional +10 points added to their score.

Which sequence of events would meet their goal?

- A. Upload the white paper as a new File > Create a Custom Redirect to the white paper file > Create a new Email Template with the Completion Action "On click :: Adjust score :: +10" that contains the Custom Redirect link > Create a new Form with the Completion Actions "Send autoresponder email"
- B. Upload the white paper as a new File > Create a Custom Redirect to the white paper file > Create a new Email Template that contains the Custom Redirect link > Create a new Form with the Completion actions "Send autoresponder email" AND "Adjust score :: +10"
- **C. Upload the white paper as a new File > Create a Custom Redirect to the white paper file with the Completion Action "Adjust score :: +10" > Create a new Email Template that contains the Custom Redirect link > Create a new Form with the Completion Actions "Send autoresponder email"**
- D. Upload the white paper as a new File > Create a new Form > On Step 4 of the Form Wizard, check the box to "Redirect the prospect instead of showing the form's Thank You Content" and specify the white paper file link > Add Completion Actions "Send autoresponder email" AND "Adjust score :: +10" to the Form

Answer: C

NEW QUESTION # 140

With Marketing Cloud Account Engagement, what is the recommended way to measure the success of an email campaign?

- **A. Click Through rate**
- B. Spam complaints.
- C. Email Complain Rate
- D. HTML Open Rate

Answer: A

NEW QUESTION # 141

Lenoxsoft is transitioning from their current marketing automation platform to Marketing Cloud Account Engagement. They have a landing page that they wish to migrate over to Marketing Cloud Account Engagement and need to understand what steps are involved in order to maintain the page's existing look and feel. What are the necessary first steps to migrate this landing page over to Marketing Cloud Account Engagement while maintaining the page's existing look and feel?

- A. Create a Marketing Cloud Account Engagement landing page and import HTML from the landing page HTML
- **B. Create layout template and import HTML from the landing page URL**
- C. Import the HTML file into Marketing Cloud Account Engagement and apply it to the landing page
- D. Import the HTML file into Marketing Cloud Account Engagement and apply it to the layout template

Answer: B

NEW QUESTION # 142

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