

# New Revenue-Cloud-Consultant-Accredited-Professional Test Braindumps, Training Revenue-Cloud-Consultant-Accredited-Professional Solutions

REVENUE CLOUD CONSULTANT  
ACCREDITED PROFESSIONAL



EXAM GUIDE

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## Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q156-Q161):

### NEW QUESTION # 156

Which valid actions can a consultant perform on a standard context definition?

- A. Deactivate & Edit
- B. Extend & Clone
- C. Copy & Edit

**Answer: B**

### NEW QUESTION # 157

A Revenue Cloud Consultant determines that price rules will not address additional calculation steps to accurately set the quote line list price needed for a project. What is the next functionality that should be investigated that will address the requirements?

- A. Use an Apex Trigger on the Quote Line
- B. Use a Record Change Flow to trigger on the Quote Line.
- C. Set Pricing Method to Custom
- D. A Quote Calculator plugin(QCP)

**Answer: D**

Explanation:

When price rules are insufficient to address additional calculation steps needed to accurately set the quote line list price for a project, the next functionality to consider is the Quote Calculator Plugin (QCP). The QCP offers a more flexible and powerful way to perform complex calculations and manipulations on quote lines beyond what's achievable with standard price rules. By using a QCP, developers can write custom logic that interacts directly with the quote calculation engine of Salesforce CPQ, providing a tailored solution to meet specific pricing requirements.

### NEW QUESTION # 158

A revenue cloud customer has posted a cash payment that was created on account A by mistake.what are the stepsto apply this to the correct invoice on account B?

- A. Allocate the payment if allocated,create a refund and then create a new payment foraccount B
- B. Allocate the payment if allocated and reparent the payment to account B
- C. Allocate the payment to an invoice on account B
- D. Set the payment status to canceled and create a new payment on account B

**Answer: A**

Explanation:

In Salesforce Revenue Cloud, if a cash payment has been posted to the wrong account by mistake, the recommended steps to correct this are as follows:

Allocate the Payment: If the payment has been allocated, the first step is to allocate the payment. This means assigning the payment to the specific invoice it was intended for.

Create a Refund: Once the payment has been allocated, the next step is to create a refund. This will effectively reverse the payment that was made in error.

Create a New Payment for Account B: After the refund has been created, a new payment can be made for the correct account (Account B in this case). This payment should be allocated to the correct invoice on Account B).

It's important to note that these steps ensure that the payment records are accurate and reflect the correct allocation of funds. This is crucial for accurate financial reporting and for maintaining the integrity ofthe account's payment history.

References:

Use Payments to Correct Errors on Posted Refunds - Salesforce

Make a Payment on an Invoice - Salesforce

Payments and Credits - Salesforce

**NEW QUESTION # 159**

A Revenue Cloud Consultant needs to add clauses to a Master Subscription Agreement (MSA) document template. The consultant already has the DocGen Designer and Clause Designer User permission sets assigned.

Which additional permission set assignment does the consultant need to begin building this document template?

- A. OmniStudio Admin
- B. Obligation Assignee
- C. Microsoft 365 Word Designer

**Answer: C**

**NEW QUESTION # 160**

How does Hold Billing work?

- A. It Prevents invoice document generation and stops email notifications from going out to the customer.
- B. The Hold Billing field is set to "yes" until the order is activated. Upon order activation the field will be automatically set to "no".
- C. It suspends invoicing for that order product until the field is set to "no", Invoices lines will be created to account for the time when hold billing was set to "yes"
- D. It suspends invoicing for that order product until the field is set to "no", Invoices lines will be created only for invoices after hold billing was set to "yes".

**Answer: C**

Explanation:

Hold Billing is a feature of Salesforce Revenue Cloud that allows businesses to control when an order product is invoiced, based on certain criteria or events. By setting the Hold Billing field to Yes on an order product, the billing process is paused for that order product and all its usage summaries. This means that no invoice lines or invoice documents are generated for the order product until the hold is released. The hold can be released by setting the Hold Billing field to No or null, either manually or automatically through a workflow or trigger. When the hold is released, Salesforce Billing will create an invoice as soon as possible, and include all the invoice lines that were accumulated during the hold period. This ensures that the customer is billed for the full amount of the order product, regardless of the hold duration. For example, if an order product has a monthly billing frequency and a hold billing period of two months, the first invoice after the hold will include three invoice lines: one for the current month and two for the previous months when the hold was active. Reference:

[https://help.salesforce.com/s/articleView?id=sf.billing\\_hold\\_billing.htm&language=en\\_US&type=5](https://help.salesforce.com/s/articleView?id=sf.billing_hold_billing.htm&language=en_US&type=5)

<https://trailhead.salesforce.com/users/officialblaze/trailmixes/revenue-cloud-get-started-with-billing>

**NEW QUESTION # 161**

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