

Marvelous Sales-Cloud-Consultant Exam Tips–Pass Sales-Cloud-Consultant First Attempt



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Preparation from reliable material is essential to get success in the real Salesforce Certified Sales Cloud Consultant (Sales-Cloud-Consultant) exam. One of the most crucial aspects of test preparation is relying on Salesforce Certified Sales Cloud Consultant (Sales-Cloud-Consultant) exam dumps. The authenticity of Salesforce Certified Sales Cloud Consultant (Sales-Cloud-Consultant) exam questions material plays a huge role in achieving a passing score. In the case of choosing, Salesforce Certified Sales Cloud Consultant (Sales-Cloud-Consultant) exam dumps outdated material, and one fails and loses resources. PracticeDump is committed to providing real Sales-Cloud-Consultant Questions, ensuring that applicants get success in a short time.

Salesforce Sales Cloud Consultant Certification Exam is an excellent way for professionals to demonstrate their expertise in the implementation and management of Sales Cloud solutions using the Salesforce platform. With this certification, professionals can enhance their career opportunities and demonstrate their value to their organization by delivering effective and efficient sales solutions.

Salesforce Sales-Cloud-Consultant exam is a certification exam that is designed for professionals who want to demonstrate their expertise in the Salesforce Sales Cloud platform. Sales-Cloud-Consultant exam is intended for those who have experience in sales, marketing, and customer service, and who want to prove their knowledge in using Salesforce to manage customer relationships and drive sales growth.

Salesforce is a cloud-based customer relationship management (CRM) software that is widely used by businesses of all sizes. Salesforce offers a range of solutions for different business areas, such as sales, marketing, and customer service. The Salesforce Sales Cloud is specifically designed for sales teams to manage their customer interactions and close deals more efficiently. The Salesforce Sales-Cloud-Consultant Certification Exam is designed for professionals who want to demonstrate their expertise in implementing and configuring the Sales Cloud.

>> Sales-Cloud-Consultant Exam Tips <<

Salesforce Sales-Cloud-Consultant Exam Tips: Salesforce Certified Sales Cloud Consultant & Certification Success Guaranteed, Easy Way of Training

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Salesforce Certified Sales Cloud Consultant Sample Questions (Q165-Q170):

NEW QUESTION # 165

The native mass email functionality is not recommended for marketing.

- A. False
- **B. True**

Answer: B

NEW QUESTION # 166

Used Books R Us sells books at its local store, online via its website, online via Amazon, and through a larger, well-known book company called We Sell Books. Which Sales strategy does this company user?

- A. Direct sales
- B. Sales channel
- **C. A hybrid of direct sales and sales channel**

Answer: C

NEW QUESTION # 167

Northern Trail Outfitters wants to link contacts with more than one account. What should be recommended if a contact is an employee in one account, and on the boards of three additional accounts?

- A. Associate the contact to other account using a custom lookup field.
- **B. Enable contacts to multiple accounts feature**
- C. Clone the contact record and add to the second account.
- D. Add the contacts to the partner related list on the second Account.

Answer: B

NEW QUESTION # 168

The sales management team of Universal Containers has noticed that opportunities are taking longer to close. Historically, it has taken 30 days for a new opportunity to be moved to closed/won. Recently, this time period has increased to 45 days. What analytics tool can the sales management team leverage to help determine the cause? Choose 2 answers

- **A. Dashboard of opportunity stage duration**
- B. Report on campaign return on investment (ROI)
- **C. Report on the discount approval time for quotes**
- D. Dashboard of Month-over-month trend of lead conversions

Answer: A,C

NEW QUESTION # 169

Cloud Kicks has hired a consultant to help with its quoting process. The consultant has determined that some quote custom fields should be viewed from the Opportunity.

What should a consultant consider when implementing the custom fields?

- **A. Related Opportunity Line Items remain when a synched Quote Line Item is deleted.**
- B. Only standard fields on the Quote object sync to the Opportunity.
- C. Opportunity fields are inaccessible when configuring a Quote Template.
- D. Related Quote Items on all Quotes are impacted when an Opportunity Line Item is deleted.

Answer: A

Explanation:

When a quote is synched with an opportunity, any changes made to the quote line items are reflected in the opportunity line items, and vice versa. However, if a synched quote line item is deleted, the related opportunity line item remains unchanged. This means that the

consultant should consider how to handle the discrepancy between the quote and the opportunity when implementing the custom fields.

NEW QUESTION # 170

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