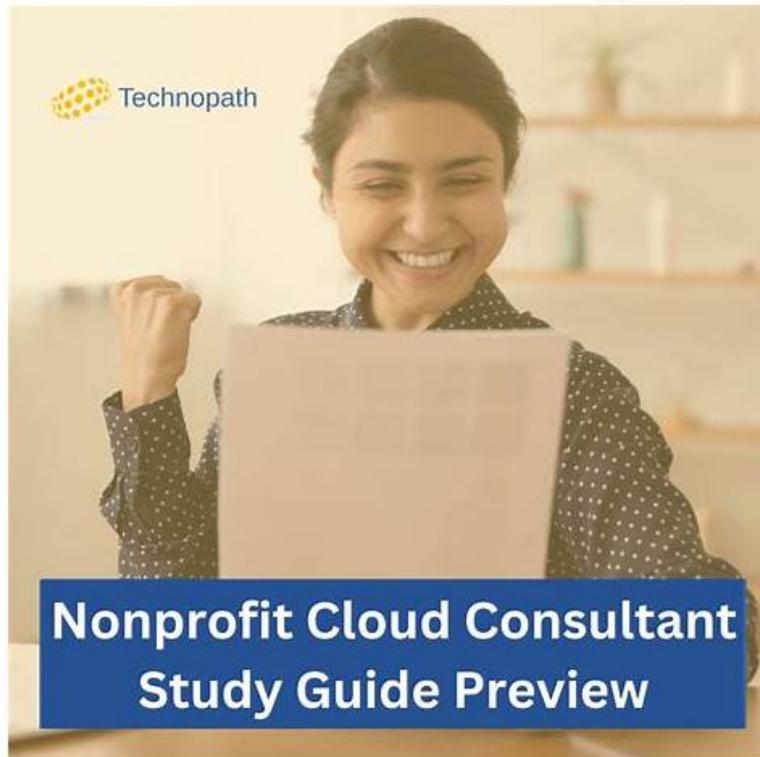# Nonprofit-Cloud-Consultant Book Free, Nonprofit-Cloud-Consultant Valid Exam Tips

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Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q122-Q127):

NEW QUESTION # 122
Which one do you like?

- A. Option 1
- B. Option 3
- C. Option 2
- D. Option 4

Answer: A

NEW QUESTION # 123
A nonprofit organization wants to add any donor who gives to its Capital Fund to the Capital Campaign. Which two steps should be taken to accomplish this?

- A. Upload a list of all donors as Campaign Members using the Data Import Wizard
- B. Populate the Primary Campaign Source field on the Opportunity record
- C. Create a trigger that automatically adds any donor as a Campaign Member
- D. Enable the Automatic Campaign Member Management in NPSP settings

Answer: B,D

NEW QUESTION # 124
A large nonprofit organization is a social enterprise that functions in many ways like a for-profit corporation. The organization does mot accept individual donations, but mostly engages with corporations, sponsors, and vendors by selling its own products to further its mission. The organization needs to manage Leads and track its Opportunity pipeline. Which account model should the consultant recommend?

- A. Administrative Account Model in HEDA
- B. Individual "Bucket" Account Model in NPSP
- C. Household Account Model in NPSP
- D. Salesforce Account Model without NPSP
- E. Household Account Model without NPSP

Answer: C

NEW QUESTION # 125
A nonprofit organization had enabled Person Accounts in its org and now wants to install NPSP. The nonprofit organization wants to completely remove all Person Account features. What should the nonprofit organization consider?

- A. Create a case in Salesforce to completely remove the Person Account record type
- B. Use the NPSP Conversion Utility Tool
- C. Apply for a new Salesforce organization and request a license transfer
- D. Ensure the Person Account record type is selected as the Household record type in NPSP Settings

Answer: C

Explanation:
If a nonprofit organization has enabled Person Accounts in its Salesforce org and now wants to install NPSP while completely removing all Person Account features, the best approach is to apply for a new Salesforce organization and request a license transfer. Here's why and how to do it:

Apply for a New Salesforce Organization:

Create a new Salesforce instance without enabling Person Accounts.

This approach avoids the complexities and potential issues of removing Person Accounts from an existing instance.

Request a License Transfer:

Contact Salesforce support to request a transfer of licenses from the old org to the new one.

Provide the necessary details and justification for the transfer.

Install NPSP in the New Org:

Install the Nonprofit Success Pack (NPSP) in the new Salesforce org.

Follow the standard installation and post-installation steps to set up NPSP properly.

Migrate Data:

Plan and execute a data migration from the old org to the new org.

Use data import tools like Data Loader to transfer Contacts, Accounts, Opportunities, and other relevant data.

Ensure data integrity and mapping during the migration process.

By creating a new org and transferring the licenses, the organization can start fresh without the complexities of removing Person Accounts and ensure a smooth transition to using NPSP.

Reference:

"Salesforce Nonprofit Success Pack Installation" from Salesforce Help: NPSP Installation

"Managing Person Accounts" from Salesforce Help: Person Accounts

NEW QUESTION # 126

A consultant is about to begin a data project with a nonprofit to clean up Opportunity data.

Which opportunity data situation requires a consultant to temporarily disable NPSP Triggers for performance reasons?

- A. Uploading 600,000 new Organization Accounts without addresses
- B. Uploading 100,000 new Task records
- C. Uploading 400,000 new records to a custom object
- D. Uploading 1 million new Contact records

Answer: D

Explanation:

When a consultant is about to begin a data project with a nonprofit to clean up Opportunity data and needs to temporarily disable NPSP Triggers for performance reasons, it is typically necessary when uploading a large volume of records, such as 1 million new Contact records.

Steps:

Log in to Salesforce: Access the Salesforce org with NPSP installed.

Navigate to NPSP Settings: Go to the App Launcher, search for "NPSP Settings", and select it.

Disable Triggers:

In the NPSP Settings, expand "Bulk Data Processes" and then "TDTM".

Find the specific triggers related to the data being uploaded.

Disable the relevant triggers by unchecking the "Active" checkbox.

Save the changes.

Perform Data Upload:

Use a data loader or similar tool to upload the 1 million Contact records.

Ensure data integrity and verify successful upload.

Re-enable Triggers:

After the data upload is complete, go back to the NPSP Settings.

Re-enable the previously disabled triggers by checking the "Active" checkbox.

Save the changes.

Verify and Test: Confirm that the triggers are working correctly and that the data has been uploaded properly.

Reference:

CertGod Nonprofit Cloud Consultant Guide

NEW QUESTION # 127

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