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Scrum PSPO-II Professional Scrum Product Owner II 2

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The PSPO-II certification exam is designed to assess the candidate's ability to apply the Scrum framework to real-world scenarios and challenges. PSPO-II exam covers a range of topics, including product vision, product backlog management, stakeholder management, and product value optimization. It also evaluates the candidate's ability to work with customers, users, and stakeholders to create valuable products that meet their needs.

Scrum Professional Scrum Product Owner II Sample Questions (Q82-Q87):

NEW QUESTION # 82
Every product needs a _____ (choose the best answer)

- A. System Requirement Specification (SRS)
- B. A project management plan includes time, scope and budget.
- C. Product Owner
- D. All of the above
- E. Deadline

Answer: C

NEW QUESTION # 83
Dereck is new to the Product Owner role and is asking you for advice on what he should be doing to be an effective Product Owner.
Which of the following would be the most appropriate advice to give him? (choose the best answer)

- A. None of the above.
- B. Ensure that all of the stakeholder needs are met.
- C. Be the only point of contact for all stakeholders.
- D. Have an understanding of all items in the Product Backlog to the level needed to maximize the flow of value.
- E. Maximize the productivity of the team.
- F. All of the above.

Answer: D

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Scrum Professional Scrum Product Owner II Sample Questions (Q81-Q86):

NEW QUESTION # 81

When there are multiple Scrum Teams working on the same product, each team should demonstrate its individual Increment in a separate branch of the code.

- A. True
- B. False

Answer: B

NEW QUESTION # 82

As a Product Owner, who can you invite to the Sprint Review? (choose the best answer)

- A. Your product's investors/sponsors.
- B. Your end users.
- C. Your clients/customers
- D. Your internal stakeholders
- E. All of the above.

Answer: E

NEW QUESTION # 83

Your executive leadership team believes that your product can achieve higher market share.

. The Sales Leader is pressuring you to reduce the price of the product to attract more customers.

. The Director of Finance is concerned that reducing the price will merely reduce the product's profitability.

What sources of information should you consider when deciding whether to drop the price as the Sales Leader is suggesting? (choose the best four answers)

- A. Channel sales strategy.
- B. Market share.
- C. Unmet customer needs.
- D. Company earnings targets.
- E. Customer satisfaction.
- F. Competitor pricing.

Answer: B,C,E,F

Explanation:

The Product Owner is accountable for maximizing the value of the product resulting from the work of the Scrum Team. They are also accountable for effective Product Backlog management, which includes ordering the Product Backlog items to best achieve goals and missions¹. The Product Owner should consider various sources of information to make informed decisions about the product, such as customer feedback, market trends, stakeholder input, and data analysis².

When deciding whether to drop the price of the product, the Product Owner should consider the following sources of information:

Customer satisfaction: The Product Owner should measure and monitor how satisfied the customers are with the product, and how likely they are to recommend it to others. Customer satisfaction is a key indicator of product value and quality, and it can also influence customer retention and loyalty. The Product Owner should use various methods to collect customer feedback, such as surveys, interviews, reviews, ratings, and net promoter score²³.

Market share: The Product Owner should track and compare the product's market share with its competitors and potential customers. Market share is the percentage of the total market that is captured by the product, and it reflects the product's popularity and demand. The Product Owner should use market research, sales data, and industry reports to analyze the market share and identify opportunities and threats²⁴.

Unmet customer needs: The Product Owner should identify and prioritize the customer needs that are not yet met by the product or

its competitors. Unmet customer needs are the gaps or problems that the customers face, and that the product can solve or address. The Product Owner should use techniques such as user stories, personas, value proposition canvas, and jobs to be done to discover and validate the unmet customer needs²⁵.

Competitor pricing: The Product Owner should benchmark and compare the product's pricing with its competitors and alternatives. Competitor pricing is the amount of money that the customers have to pay to acquire or use a similar or substitute product. The Product Owner should use competitive analysis, price elasticity, and value-based pricing to determine the optimal pricing strategy for the product².

The other option, company earnings targets, is not a relevant source of information for the Product Owner, as it does not reflect the value or the demand of the product. The Product Owner should focus on delivering value to the customers and the stakeholders, rather than meeting arbitrary financial goals. The company earnings targets may also change over time, and they may not align with the product vision or the market reality².

References: 1: Scrum Guide 2: Managing Products with Agility 3: Customer Feedback 4: Market Share 5: Unmet Customer Needs : [Competitor Pricing] : [Company Earnings Targets]

NEW QUESTION # 84

You cannot get your stakeholders to agree on which features might provide the most value. How should you resolve this disagreement? (choose the best answer)

- A. Find someone who has higher authority than the stakeholders to make a decision.
- B. All of the above.
- **C. Deliver a small part of a feature to customers and gather insights.**
- D. Organize an activity where stakeholders can vote and "buy a feature".

Answer: C

NEW QUESTION # 85

What things might a Product Owner focus on to ensure the product is useful and delivers value?(Choose all that apply)

- **A. How much of the functionality of the product is being utilized.**
- **B. How swiftly and easily the product can be consumed and used by the customers.**
- **C. Direct customer feedback.**
- D. Minimizing changes to project scope.
- E. The size of the product in "lines of code".

Answer: A,B,C

Explanation:

Comprehensive and Detailed In-Depth Explanation:

A Product Owner's primary responsibility is to maximize the value of the product by ensuring that it is useful, relevant, and meets customer needs. The correct focus areas include usability, functionality, and customer feedback.

Analysis of Answer Choices:

- * A. How swiftly and easily the product can be consumed and used by customers. (Correct)
- * Usable, accessible product enhances customer satisfaction and adoption.
- * Ease of use is a key factor in delivering value.
- * B. The size of the product in "lines of code". (Incorrect)
- * Code volume does not determine value. More lines of code may indicate inefficiency, not quality.
- * The focus should be on delivering meaningful functionality, not measuring size.
- * C. How much of the functionality of the product is being utilized. (Correct)
- * Tracking feature usage helps determine which functionalities provide real value.
- * Low usage may indicate unnecessary features or poor usability, guiding future improvements.
- * D. Direct customer feedback. (Correct)
- * Customer feedback is crucial for validating assumptions and guiding product development.
- * Frequent interaction with customers helps ensure the product meets real needs.
- * E. Minimizing changes to project scope. (Incorrect)
- * Agility requires adaptability. Changes to scope are often necessary to meet evolving market demands.
- * A Product Owner should welcome changes if they enhance product value.

Key Scrum Guide Principles Supporting These Answers:

- * "The Product Owner is accountable for maximizing the value of the product resulting from the work of the Scrum Team."
- * "The Product Backlog is a dynamic artifact that evolves as the product and its environment change."

* "Empirical process control relies on regular customer feedback to inspect and adapt." Conclusion:
A Product Owner should focus on usability, functionality usage, and customer feedback to ensure the product is valuable and useful. Minimizing scope changes or measuring code size are not valid strategies in Agile product development.

NEW QUESTION # 86

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