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通過Manufacturing-Cloud-Professional考試認證，如同通過其他世界知名認證，得到國際的承認及接受，Manufacturing-Cloud-Professional考試認證也有其廣泛的IT認證，世界各地的人們都喜歡選擇Manufacturing-Cloud-Professional考試認證，使自己的職業生涯更加強化與成功，在Fast2test，你可以選擇適合你學習能力的產品。

Salesforce Manufacturing-Cloud-Professional認證考試專為有興趣驗證其實施和管理Salesforce Manufacturing Cloud的專業知識的專業人員而設計。該認證針對的是對製造業有深入了解的個人，並希望通過Salesforce提高他們在管理製造運營方面的技能。

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Salesforce Manufacturing-Cloud-Professional: Manufacturing Cloud Accredited Professional考試是為那些想展示其在使用 Manufacturing Cloud解決方案方面專業知識的專業人士設計的。該考試適用於從事製造業務的個人，包括銷售代表、客戶經理和運營經理。考試測試他們對Manufacturing Cloud解決方案的了解，包括其能力、功能和最佳實踐。

最新的 Accredited Professional Manufacturing-Cloud-Professional 免費考試真題 (Q20-Q25):

問題 #20

Universal Containers is using Sales Agreements and does not want to bring actual orders data into Salesforce. However, they want to use the actual orders data to analyze the effectiveness of their sales agreements. Which Actuals Calculation option in the Sales Agreement Setup must be selected?

- A. Manually using Actual Orders API
- B. Manually using API upload
- C. Automatically from direct orders.
- D. Automatically from orders through contracts

答案： A

解題說明：

Explanation

you do not want to bring actual orders data into Salesforce, you can use the Actual Orders API to manually calculate the actual quantities for sales agreements. This option allows you to use external data sources to update the actuals in Salesforce without creating orders or contracts. You can also use the Actual Orders API to refresh the actuals calculations for sales agreements for current and future periods¹. References: ¹: Refresh Actuals Calculation Action | Manufacturing Cloud Developer Guide | Salesforce Developers²

問題 #21

Universal container wants to stream line the way they collaborate on sales agreement with their channel partners which is the recommended option

- A. Leverage the salesforce site manufacturing cloud template to set up a secure site for collaboration
- B. Leverage my domain to set up a secure site for collaboration
- C. Leverage Heroku for Manufacturing cloud to set up a secure site for collaboration
- D. Leverage the manufacturing experience cloud template to set up a secure site for collaboration

答案： D

問題 #22

Which three permission set are available with Manufacturing Cloud?

- A. Manufacturing Account Manager Target
- B. Manufacturing Price Book
- C. Manufacturing Sales Orders
- D. Manufacturing Sales Agreements
- E. Manufacturing Account Forecast

答案： A,D,E

解題說明：

Manufacturing Cloud provides three permission sets related to Sales Agreements, Account Forecasting, and Account Manager Targets. These permission sets give users access to the features and data models that are specific to the manufacturing industry. The permission sets are:

* Manufacturing Account Forecast: This permission set lets users track account forecasts for quantity and revenue metrics of products. Users can view and edit the Account Product Forecast and Account Product Period Forecast objects, as well as the related objects such as Account, Product, and Sales Agreement.

* Manufacturing Sales Agreements: This permission set gives users access to sales agreements that work with orders, contracts, and more. Users can view and edit the Sales Agreement and Sales Agreement Line Item objects, as well as the related objects such as Account, Product, and Order.

* Manufacturing Account Manager Target: This permission set gives users access to Account Manager Target features that include creating, assigning, and distributing targets. Users can view and edit the Account Manager Target and Account Manager Target Line Item objects, as well as the related objects such as Account, Product, and Sales Agreement.

References: Assign the Manufacturing Permission Sets to Users, Set Up Users and Permissions for Manufacturing Cloud

問題 #23

Customer service reps would like to set up end-to-end service processes to manage the entire service operation lifecycle. Which tool should the consultant use to set up these processes?

- A. Service Process Studio.
- B. Manufacturing Cloud Studio
- C. Service Automation Studio

答案： A

問題 #24

Which three permission set are available with Manufacturing Cloud?

- A. Manufacturing Account Manager Target
- B. Manufacturing Price Book
- C. Manufacturing Sales Orders
- D. Manufacturing Sales Agreements
- E. Manufacturing Account Forecast

答案： A,D,E

解題說明：

Manufacturing Cloud provides three permission sets related to Sales Agreements, Account Forecasting, and Account Manager Targets. These permission sets give users access to the features and data models that are specific to the manufacturing industry. The permission sets are:

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Manufacturing Account Manager Target: This permission set gives users access to Account Manager Target features that include creating, assigning, and distributing targets. Users can view and edit the Account Manager Target and Account Manager Target Line Item objects, as well as the related objects such as Account, Product, and Sales Agreement.

Assign the Manufacturing Permission Sets to Users, Set Up Users and Permissions for Manufacturing Cloud

問題 #25

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