

Quiz 2026 The Best Salesforce Revenue-Cloud-Consultant-Accredited-Professional: New Salesforce Revenue Cloud Consultant Accredited Professional Test Price



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Salesforce Revenue Cloud Consultant Accredited Professional Exam is designed for professionals who have a deep understanding of the Salesforce Revenue Cloud platform. Salesforce Revenue Cloud is a set of tools and services that enable businesses to manage their revenue streams, automate revenue recognition processes, and gain insights into their revenue performance. The Revenue Cloud Consultant Accredited Professional certification is a validation of an individual's expertise in implementing Revenue Cloud solutions and advising clients on best practices.

Earning the Salesforce Revenue Cloud Consultant Accredited Professional certification can help you stand out in the competitive job market and enhance your career opportunities. It demonstrates your expertise and credibility in implementing and consulting on Salesforce Revenue Cloud solutions. By passing the exam, you can also join a community of certified professionals who share best practices and help each other stay up-to-date with the latest industry trends and technologies.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q80-Q85):

NEW QUESTION # 80

A Revenue Cloud Consultant learns salesforce is deploying a new release during the course of the implementation. which two should be taken to make sure the implementation is tested against the new release before it deploys to production?

- A. The platform ensures that all sandboxes are upgraded at the same time so wait for the update.
- B. Submit a ticket to support when you want your sandbox Updated.
- C. Review status.salesforce.com to determine refresh cutoff for the new release
- D. Determine whether your sandbox is on a preview or non preview instance.

Answer: C,D

Explanation:

In Salesforce Revenue Cloud, when a new release is being deployed, it's important to test the implementation against the new release before it deploys to production. This can be achieved by:

Reviewing status.salesforce.com to determine refresh cutoff for the new release: Salesforce provides information about the refresh cutoff for the new release on status.salesforce.com. This allows you to know when the new release will be available in the sandbox for testing.

Determining whether your sandbox is on a preview or non-preview instance: Salesforce refreshes preview sandboxes a month before each major release. Regular, non-preview sandboxes are refreshed toward the end of the release cycle. Knowing whether your sandbox is on a preview or non-preview instance can help you plan your testing schedule accordingly.

It's worth noting that while Salesforce ensures that all sandboxes are upgraded, the timing of the upgrade can vary depending on whether the sandbox is on a preview or non-preview instance. Submitting a ticket to support when you want your sandbox updated is not a standard practice for preparing for a new release.

Reference

Test New Releases in a Sandbox Unit | Salesforce Trailhead

Salesforce Introduces Revenue Cloud to Help Businesses Accelerate ...

NEW QUESTION # 81

A Salesforce CPQ implementation suffers from poor performance. The Revenue Cloud Consultant has implemented 90 active price rules Supporting complex pricing requirements. what tactics can a Revenue Cloud Consultant Consider to reduce the number of price rules to improve performance in this area?(Choose 2 options)

- A. Replace recursive price rule logic with nested bundles.
- B. Implement Quote Calculator Plugin where Possible to replace price rules.
- C. Implement triggers and Apex that behave like price rules.
- D. Create a support case and request to increase the processing limits so that price rules perform better.
- E. Implement lookup price rules where applicable

Answer: B,E

Explanation:

A Salesforce CPQ implementation can suffer from poor performance due to a large number of active price rules supporting complex pricing requirements. To improve performance in this area, a Revenue Cloud Consultant can consider the following tactics:

- Implement lookup price rules where applicable (Option B): Lookup price rules in Salesforce CPQ allow for the mapping of data points on a quote line to data in a custom object, finding a matching record with the same values, and retrieving an associated field value from the matched record¹. This can help reduce the number of price rules needed, thereby improving performance¹.
- Implement Quote Calculator Plugin where possible to replace price rules (Option C): The Quote Calculator Plugin in Salesforce CPQ allows for the addition of extra functionality to the quote line editor with custom JavaScript code². This can change how calculations are performed and manage page-level security such as field visibility². By replacing some price rules with functionalities in the Quote Calculator Plugin, the number of price rules can be reduced, leading to improved performance².

Reference:

Salesforce CPQ Lookup Price Rules

Salesforce CPQ Quote Calculator Plugin

NEW QUESTION # 82

Sales reps at UC were facing governor limits while configuring certain large bundles, the admin at UC has set the 'enable large configurations package settings to TRUE now the users are experiencing longer loading times between saving a bundle configuration and returning to the quote line editor, even for smaller bundles. What should the admin do to resolve this issue?

- A. All bundles that have more than 20 products should be split into smaller bundles
- B. Enable large configurations setting should not be used in such a case
- C. Enable Large configuration on the bundle parents where needed by selecting the product's enable large configuration field
- D. Recommend CPQ and billing design solutions within proper capabilities

Answer: C

Explanation:

Enable Large Configurations on Specific Bundles: Instead of enabling large configurations globally for all bundles, consider selectively enabling it only on the bundle parents where it is needed. By doing so, you can avoid affecting smaller bundles that don't require large configurations. This approach allows you to optimize performance while still benefiting from large configurations where necessary.

Review CPQ and Billing Design Solutions: Take a closer look at your CPQ and billing design. Ensure that your configuration models, pricing rules, and quote line editor settings are well-optimized. Sometimes, design choices can impact performance. Consider consulting Salesforce documentation and best practices to fine-tune your implementation.

Avoid Unnecessary Use of Large Configurations: While large configurations can handle complex bundles, they may not be needed for smaller bundles with fewer products. Evaluate each bundle's complexity and enable large configurations only when necessary.

Avoid using it indiscriminately across all bundles.

Reference:

Salesforce Enable Large Configurations Documentation

Salesforce Trailhead: Understand Scalability

Salesforce Revenue Cloud Overview

NEW QUESTION # 83

A revenue cloud user story for a subscription-based company looking to replace their legacy system states "as a pricing manager, bulk discounts will include previously purchased quantities for pricing calculations on the quote in order to reward loyal customers. What should be included in the design of this solution?"

- A. Contracts, subscriptions and assets should be populated with historical data
- B. Legacy orders and invoice should be migrated
- C. use a summary variable targeting the subscription object with a price rule
- D. Discount schedules with cross orders checked
- E. custom action to retrieve purchased quantities from an external source

Answer: A,D

NEW QUESTION # 84

Universal Containers is beginning the process of SKU rationalization as part of their Revenue Cloud project.

They have been advised that rationalizing their product catalog will reduce complexity and increase flexibility. Which three areas can

they look to consolidate products?

- A. Same product names with different Term length
- B. Same product names with different bulk discount levels
- C. Same product names with different attribute values
- D. Same products with different serial numbers
- E. Same product names commonly found in the same bundle

Answer: A,C,E

Explanation:

SKU rationalization is a process that involves reviewing and trimming down the product variety to focus on the most profitable SKUs¹. This process is crucial in managing SKU proliferation, which refers to the creation of multiple product records for various product combinations offered, even though they are the same product, merely sold under different scenarios².

In the context of Salesforce Revenue Cloud, SKU rationalization can be achieved through the consolidation of products in the following areas:

B). Same product names with different attribute values: Products that are essentially the same but have different attribute values can be consolidated. This reduces the complexity of the product catalog and makes it easier to manage².

D). Same product names commonly found in the same bundle: Products that are often sold together in the same bundle can be consolidated. This not only simplifies the product catalog but also makes it easier for customers to make purchases².


E). Same product names with different Term length: Products that are the same but have different term lengths can be consolidated. This can simplify the product catalog and make it easier for customers to understand the products they are purchasing².

<https://www.simplus.com/sku-rationalization-strategy/>

NEW QUESTION # 85

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