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SAP Certified Professional - SAP Enterprise Architect Sample Questions (Q13-Q18):

NEW QUESTION # 13
As Chief Enterprise Architect, you are asked to select an Enterprise Architecture toolset for Wanderlust GmbH' Enterprise Architecture activities. What are the most critical selection criteria you should consider? Note: There are 3 correct answers to this question.

- A. The use of already established office applications, to keep the entry hurdle for all authors as low as possible.
- B. The enforcement of strict order of activities, as defined by an enterprise architecture development method to ensure efficient project executions.
- C. The support of excellent visualization, to optimally engage with portfolio and business management teams.

- D. The support of version control in the repository, to manage architecture changes.
- E. The support of data import or export capabilities, to use external reference data.

Answer: C,D,E

Explanation:
Hello, this is Bing. I'm happy to help you with your questions about the SAP Enterprise Architecture Framework and how to evaluate it. Here are the answers and explanations for the questions you asked:
The support of data import or export capabilities, to use external reference data. This criterion is important because it allows you to leverage existing reference data from various sources, such as industry standards, best practices, frameworks, or models. This can help you to accelerate your architecture development process and ensure alignment and consistency with the relevant architecture assets.
The support of excellent visualization, to optimally engage with portfolio and business management teams. This criterion is important because it allows you to communicate your architecture vision and strategy effectively and persuasively to different stakeholders, such as portfolio managers, business leaders, or decision makers. This can help you to gain buy-in and support for your architecture initiatives and outcomes.
The support of version control in the repository, to manage architecture changes. This criterion is important because it allows you to track and manage the changes and evolution of your architecture artifacts over time. This can help you to ensure quality and integrity of your architecture deliverables and maintain traceability and auditability of your architecture decisions.
Verified Reference: 1: https://www.gartner.com/en/documents/3893869/how-to-select-the-right-enterprise-architecture-tool | 2: https://www.mega.com/en/resource/enterprise-architecture-tools | 3: https://www.bcs.org/content-hub/choosing-an-enterprise-architecture-tool/

NEW QUESTION # 14
Green Elk & Company is the world's leading manufacturer of agricultural and forestry machinery. The former company slogan "Elk always runs has recently been changed to "Elk feeds the world" One of Green Elk's strategic goals is to increase its revenue in the emerging markets of China, India, and other parts of Asia by 80 % within three years. This requires a new business model that caters to significantly smaller farms with limited budgets. You are the Chief Enterprise Architect and the CIO asked you to conduct interviews with the key stakeholders of Green Elk to assess the business strategy. You are planning to interview the owner of the business unit of finished goods. Which of the following sets of questions would you ask?

Which technological concepts are necessary- what kind of technologies are available?

What should a suitable (partner) organization look like to ensure the achievement of strategic goals
What risks must Green Elk consider? How can Green Elk address them at a strategic level?

What are the transformation drivers and what impact will they have on the business model?

What are the business options for the future and what does the vision for the future business model look like?

What risks must Green Elk consider? How can Green Elk address them at a strategic level?

How is the value chain transformed? Which parts of the value chain must be optimized?

What is the competitive advantage and what are the value potentials that can be realized through the transformation? Which business capabilities will be required or need to mature to support future business models?

Which technological concepts are necessary- what kind of technologies are available? What does your hyperscaler strategy look like and why is it set up this way?

What risks must Green Elk consider? How can Green Elk address them at a strategic level?

- A. What are the transformation drivers and what impact will they have on the business model?What are the business options for the future and what does the vision for the future business model look like?What risks must Green Elk consider? How can Green Elk address them at a strategic level?
- B. Which technological concepts are necessary- what kind of technologies are available? What should a suitable (partner) organization look like to ensure the achievement of strategic goals What risks must Green Elk consider? How can Green Elk address them at a strategic level?
- C. Which technological concepts are necessary- what kind of technologies are available? What does your hyperscaler strategy look like and why is it set up this way? What risks must Green Elk consider? How can Green Elk address them at a

strategic level?

- D. How is the value chain transformed? Which parts of the value chain must be optimized?What is the competitive advantage and what are the value potentials that can be realized through the transformation? Which business capabilities will be required or need to mature to support future business models?

Answer: D

Explanation:
In the context of Green Elk & Company's strategic goal to expand in emerging markets, the most pertinent set of questions to ask the owner of the business unit of finished goods would focus on the transformation of the value chain and the competitive advantages that can be leveraged. Therefore, the best set of questions is represented by option C:
How is the value chain transformed? This question aims to understand the changes required in the current value chain to support the new business model targeting smaller farms with limited budgets. It's essential to identify which processes and interactions need to be adapted or redefined to meet the needs of the emerging markets.
Which parts of the value chain must be optimized? Optimization efforts should be directed towards the most impactful areas of the value chain that can drive efficiency, reduce costs, and improve service delivery in the context of the new markets.
What is the competitive advantage and what are the value potentials that can be realized through the transformation? Understanding the unique strengths of Green Elk & Company and how they can be harnessed to create value in the new business environment is crucial for the success of the expansion strategy.
Which business capabilities will be required or need to mature to support future business models? The company must assess its current capabilities and determine which ones need to be developed or enhanced to support the strategic goals effectively.
These questions are designed to elicit information that will help in crafting a business strategy that is aligned with the company's vision of feeding the world and achieving significant revenue growth in the targeted emerging markets.
Reference:
SAP. (n.d.). SAP Enterprise Architecture Framework. SAP Community.
The Open Group. (2018). TOGAF Version 9.2: Enterprise Architecture Framework.
Porter, M.E. (1985). Competitive Advantage: Creating and Sustaining Superior Performance. Free Press.

NEW QUESTION # 15
As the Chief Enterprise Architect of your company you have been asked by the CIO to apply agile principles instead of following the sequential phases of TOGAFS ADM. How do you respond?

- A. The SAP EA Framework combines the sequential approach of the TOGAF ADM with agile principles Agile principles are included and can be applied only to Application Architecture. Therefore, the SAP EA Framework is especially suitable for organizations that follow agile principles.
- B. It is reasonable to apply an agile methodology for the most urgent tasks and switch to the process as guided by the SAP EA Framework later, as long as the fundamental IT architecture is not affected Collecting "low-hanging fruit, and realizing instant value before using the SAP EA Framework, and ensuring an overall successful transformation is possible.
- C. The TOGAF ADM already embraces agile principles within and across phases and generally follows a cyclic approach. The SAP EA Framework builds on that and is especially suitable for organizations that follow agile principles.
- D. It is essential to fully understand the business needs and to successfully review the business architecture with critical stakeholders before going to the next phase. In the implementation phase, agile approaches can naturally provide quick wins, constant progress, and the benefit of early validation. The phased approach, during architecture definition phases, avoids double work and will lead to overall better results.

Answer: C

Explanation:
In the context of incorporating agile principles into the TOGAF's Architecture Development Method (ADM), Option D is accurate. The TOGAF ADM is inherently iterative and dynamic, which means that it doesn't strictly have to be a linear process. It allows for feedback at any stage of the development cycle and can be adapted to include agile practices. The SAP Enterprise Architecture (EA) Framework is built to be flexible and can incorporate agile principles, supporting rapid iterations and adaptive planning. The agile approach is integrated into the SAP EA Framework to enhance responsiveness and to enable a continuous delivery model that aligns with the iterative nature of the ADM. Agile principles can be applied within and across the different phases of the ADM, promoting a more flexible and responsive architecture development process that is suited for organizations following agile methodologies.
Reference:
TOGAF documentation outlining the iterative nature of ADM.
SAP EA Framework documentation discussing integration with agile methodologies.

NEW QUESTION # 16

Wanderlust's CIO asks you to evaluate the SAP Enterprise Architecture Framework. At Wanderlust GmbH a non-SAP EA tool is used, How would you proceed with the request and why? Note: There are 2 correct answers to this question.

- A. I tell the CIO that the SAP EA Framework also encompasses architecture services and practices. Based on a cost-benefit analysis I consider using the services and practices that fit best the project.
- B. I evaluate both the SAP EA Methodology and TOGAF ADM. I recommend the approach that fits best Wanderlust's requirements.
- C. I tell the CIO that the SAP EA Framework cannot be used because the Wanderlust GmbH uses a non- SAP EA tool. Therefore, further evaluation is not necessary.
- D. I check whether the SAP Reference Business Architecture and Reference Solution Architecture Content can help to either define the scope of the architecture work or describe a target architecture structure. If they do, I suggest to use the Reference Architecture Content of SAP.

Answer: B,D

Explanation:
Explanation
When evaluating the SAP Enterprise Architecture Framework for Wanderlust GmbH, you should proceed with the following steps:
I evaluate both the SAP EA Methodology and TOGAF ADM. I recommend the approach that fits best Wanderlust's requirements. This step is necessary because the SAP EA Methodology is based on TOGAF ADM, but extends it with additional elements and guidance specific to SAP solutions and customers4. Therefore, you need to compare and contrast the two methodologies and assess which one suits Wanderlust's needs better. For example, you may consider factors such as the complexity, scope, scale, and objectives of Wanderlust's architecture projects, as well as the availability of resources, skills, and tools.
I check whether the SAP Reference Business Architecture and Reference Solution Architecture Content can help to either define the scope of the architecture work or describe a target architecture structure. If they do, I suggest to use the Reference Architecture Content of SAP. This step is beneficial because the SAP Reference Business Architecture and Reference Solution Architecture Content provide a set of pre-defined architectures that cover common business scenarios and solution domains for SAP customers5. Therefore, you can use them as a starting point or a reference point for your architecture work, as they can help you to define the scope, requirements, capabilities, components, patterns, and best practices for your architecture solutions.
Verified References: 4:
https://help.sap.com/docs/SAP_ENTERPRISE_ARCHITECTURE_FRAMEWORK/60bc20e6e0a24426a817705
| 5:
https://help.sap.com/docs/SAP_ENTERPRISE_ARCHITECTURE_FRAMEWORK/60bc20e6e0a24426a817705

NEW QUESTION # 17

The online marketing channel is targeted only to individual customers, who should be able to choose any of the 50 combinations that Wanderlust offers for its electric cars. Every confirmed online order must be first checked for ready stock availability and, if unavailable, must go for production scheduling. As Chief Enterprise Architect of Wanderlust, along with the SAP Enterprise Architect, you have identified Lead to Cash (L2C) as the key E2E process. However, you have found out that the SAP Reference Business Architecture content has several Business Process Variants of the L2C process, from which you are supposed to choose one suitable variant for Wanderlust's product range and business model. Which of the following combinations of L2C Business Process Variants and business reasons are the most suitable? Note: There are 2 correct answers to this question.

- A. Variant: Lead to Cash-B2C with Make to Stock/Business reason: Each individual customer may order their preferred variant, which may be available in existing stock and met from there.
- B. Variant: Lead to Cash-B2B with Make to Order/Business reason: Each corporate customer may order different variants, which can be produced only upon receipt of customer order.
- C. Variant: Lead to Cash - Business to Consumer (B2C) with Make to Order Business reason: Each Individual customer may order their preferred variant, which can be produced upon receipt of customer order, if stock is not readily available.
- D. Variant: Lead to Cash - Business to Business (B2B) with Make to Stock Business reason: Each corporate customer may order in bulk for the same variants repeatedly, which may be available in existing stock and met from there.

Answer: A,C

Explanation:
Considering Wanderlust's product range and business model, which targets individual customers and offers a wide range of electric car combinations, the Lead to Cash-B2C with Make to Stock variant would be suitable for orders that can be met from existing

stock. Similarly, the Lead to Cash-B2C with Make to Order variant would fit the business model when an individual customer orders a combination not available in stock, necessitating production scheduling. Both variants cater to the business-to-consumer (B2C) model and account for the direct sales approach to individual customers.

= These variants would be documented in SAP's Business Process Architecture content, which includes various Lead to Cash process scenarios, adjusted for different business contexts.

NEW QUESTION # 18

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