

NP-Con-101無料ダウンロード、NP-Con-101試験攻略



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Salesforce NP-Con-101 Exam Syllabus Topics:

Section	Weight	Objectives
Reporting and Analytics	5%	- NPSP-specific reports and dashboards
		1. LYBUNT, SYBUNT, and giving reports 2. Household and donor analytics
Fundraising and Donation Management	22%	- Donation and payment processing
		1. Payment gateway integration 2. One-time and recurring donations 3. Soft credits and matching gifts
Nonprofit Success Pack Overview and Architecture	15%	- Gift management and acknowledgement
		1. Receipting and acknowledgement processes 2. Donation lifecycle tracking
		- NPSP core components and data model
		1. NPSP object structure and relationships 2. Household and account models 3. Contact relationships and affiliations
		- NPSP settings and configuration framework
		1. Global settings and customizations 2. Package configuration options

		- Deployment and change management • 1. Testing and deployment strategies • 2. Governance and maintenance best practices
Solution Design and Implementation	20%	- Requirements gathering and solution design • 1. Declarative vs custom development • 2. Aligning NPSP features with nonprofit needs - Data import and export • 1. Bulk data operations • 2. NPSP Data Import Tool vs Data Loader
Data Management and Quality	15%	- Duplicate management and data cleaning • 1. Matching rules and deduplication • 2. Data validation and governance - Program Management Module (PMM) • 1. Participant tracking and outcomes • 2. Programs, engagements, and services
Program and Service Delivery	18%	- Case management and client services • 1. Nonprofit Cloud Case Management integration • 2. Service delivery tracking

>> NP-Con-101無料ダウンロード <<

実際のNP-Con-101無料ダウンロード試験-試験の準備方法-更新するNP-Con-101試験攻略

今の社会では、高い効率の仕方を慣れています。あなたはSalesforceのNP-Con-101資格認定のために、他人より多くの時間がかかるんですか？ MogiExamのNP-Con-101問題集を紹介させてください。NP-Con-101は専門家たちが長年の経験で研究分析した勉強資料です。受験生のあなたを助けて時間とお金を節約したり、NP-Con-101試験に速く合格すると保証します。

Salesforce Certified Nonprofit Success Pack Consultant 認定 NP-Con-101 試験問題 (Q256-Q261):

質問 # 256

A nonprofit created a custom Opportunity Name for all In-kind gifts.
Which two considerations should the consultant discuss with the nonprofit?
Choose 2 answers

- A. The nonprofit should change existing Opportunities to the new naming convention through an upsert.
- B. The nonprofit should change existing Opportunities to the new naming convention by running the Refresh All Opportunity Names utility.
- C. The Opportunity Name Format will only be applied to new Opportunities of the matching record type,
- D. Click the Refresh Name button on one Opportunity record to update all relevant Opportunities.

正解: B、C

解説:

When a nonprofit creates a custom Opportunity Name for all in-kind gifts, it is important to understand how this change impacts existing and new Opportunity records. The Refresh All Opportunity Names utility can be used to update the names of existing

Opportunities to match the new naming convention. Additionally, the custom Opportunity Name Format will only apply to new Opportunities that match the specified record type.

Steps:

Update the Opportunity Name Format settings to reflect the new naming convention for in-kind gifts.

Use the Refresh All Opportunity Names utility to apply the new naming convention to existing Opportunities. This ensures consistency across all records.

Inform users that the new naming convention will only be automatically applied to new Opportunities created with the matching record type going forward.

Monitor the changes and verify that the updated names meet the nonprofit's requirements.

CertGod Nonprofit Cloud Consultant Guide: Provides guidance on updating Opportunity names and using utilities for bulk updates.

Salesforce Documentation on Opportunity Name Formats: Details the steps for configuring and applying custom naming conventions.

質問 # 257

A nonprofit organization has been using Salesforce without NPSP. The organization is now interested in the NPSP functionality and wants the consultant to recommend if NPSP should be used in the same Salesforce environment or if they should start over in a new environment.

Which tool should the consultant use to help evaluate and recommend the best course of action?

- A. Salesforce Optimizer
- B. Setup Audit Trail
- C. Lightning Experience Migration Assistant
- D. NPSP Health Check

正解: A

解説:

A <https://www.freecram.com/question/Salesforce.Nonprofit-Cloud-Consultant.v2021-01-10.q37/a-nonprofit-organization-has-been-using-salesforce-without-npsp-the-organization-is-now-interested-in> ((see in comments)) To evaluate and recommend whether to use NPSP in the same Salesforce environment or start over in a new environment, the consultant should use Salesforce Optimizer. Salesforce Optimizer provides a comprehensive report that evaluates the current Salesforce org and identifies areas for improvement and optimization.

Log in to Salesforce: Access the Salesforce org.

Navigate to Salesforce Optimizer: Go to Setup, search for "Optimizer", and select "Salesforce Optimizer".

Run Salesforce Optimizer:

Click "Run Optimizer".

Wait for the evaluation to complete. Salesforce Optimizer will generate a detailed report.

Review the Report:

Analyze the report to understand the current state of the Salesforce environment.

Look for insights related to customizations, data quality, and system usage.

Make a Recommendation:

Based on the findings, determine if the existing environment is suitable for implementing NPSP.

If significant issues or customizations are found, consider starting over in a new environment.

Using Salesforce Optimizer helps ensure an informed decision based on the health and suitability of the current Salesforce environment.

質問 # 258

A consultant set up and successfully tested an integration between the source system and a sandbox environment of Salesforce.

When the integration was switched to the production environment of Salesforce, the consultant encountered API call limit errors.

What is the likely explanation for this?

- A. The triggers associated with NPSP were disabled in the sandbox environment.
- B. The incorrect sandbox environment was used for testing.
- C. The API call limits were different for sandbox and production environments.
- D. Testing of the integration in the sandbox environment was insufficient.

正解: C

解説:

When the consultant encounters API call limit errors after switching the integration from a sandbox to a production environment, the likely explanation is:

Different API Call Limits for Sandbox and Production Environments:

Salesforce environments have different API call limits based on the type of environment and the organization's Salesforce edition. Sandbox environments often have higher API call limits for testing purposes, while production environments have stricter limits to ensure performance and reliability.

質問 # 259

What does a consultant need to enable and deploy before using Advanced Mapping in NPSP?

- **A. My Domain**
- B. Customizable Rollups
- C. Delegated Administration
- D. Custom triggers

正解: A

解説:

Before using Advanced Mapping in NPSP, it is necessary to enable and deploy My Domain. My Domain is a prerequisite for using several Salesforce features, including Advanced Mapping, as it allows you to customize your Salesforce org's URL, and it enhances security by creating a unique subdomain for your Salesforce org.

Steps to Enable My Domain:

Navigate to Setup:

Go to Setup -> My Domain.

Register My Domain:

Enter your preferred domain name and check its availability.

Register the domain and wait for the confirmation email.

Deploy My Domain:

After registration, deploy the domain to users and ensure it is active.

Salesforce Nonprofit Success Pack Documentation

Salesforce Help: My Domain

<https://www.craftsmantech.com/2019/11/14/np-sp-data-import-advanced-mapping/>

質問 # 260

A nonprofit wants to send an event cancellation notice to 150 Salesforce contacts without a separate email service provider. It wants to manage bounces, resend the notice as needed, and view the send history on the Contact record.

Which option should a consultant recommend to meet the requirements?

- **A. Send List Email**
- B. Pardot
- C. Salesforce Engage
- D. Journeys

正解: A

解説:

<https://powerofus.force.com/s/article/SFDO-BP-Pardot-Basics-for-Nonprofit-and-Education> The "Send List Email" feature in Salesforce is ideal for sending emails to multiple contacts directly from Salesforce without needing a separate email service provider. It also allows managing bounces, resending emails, and tracking email history on Contact records.

Send List Email Overview:

This feature enables users to send emails to a list of contacts, leads, or campaign members directly from Salesforce.

It supports email templates and provides tracking capabilities.

Steps to Use Send List Email:

Step 1: Navigate to the Contacts or Leads tab.

Step 2: Create a list view that includes the contacts you want to email.

Step 3: Select the "Send List Email" button.

Step 4: Choose an email template, compose the email, and send it.

Managing Bounces and Send History:

Bounces: Salesforce tracks email bounces, and you can view bounce details on the individual contact records.

Send History: The history of sent emails, including opens and clicks, is tracked and visible on the Contact records.

Benefits:

Integrated Solution: No need for external email service providers.

Efficiency: Quickly send emails to multiple recipients and manage communications directly within Salesforce.

Tracking: Monitor email performance and follow up as needed.

CertGod Nonprofit Cloud Consultant study guide: "Send List Email".

質問 # 261

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