

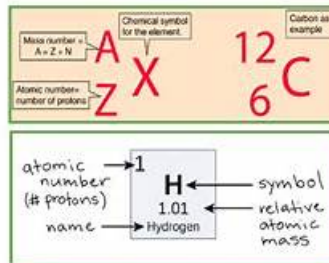
Official ED-Con-101 Study Guide, ED-Con-101 Reliable Test Sample

Chem 101 - Exam 1 - Study Guide

Chapter 1

You should be able to:

- Identify the key steps in the Scientific Method.
 - > Step 1: Make observations.
 - > Step 2: Formulate a hypothesis.
 - > Step 3: Test the hypothesis through experimentation.
 - > Step 4: Accept or modify the hypothesis. (develop a model)
 - > Step 5: Develop into a law and/or a theory. (conduct further experiments)
- Explain the difference between an atom and an element.
 - > **Atom:** is the smallest component of an element, containing neutrons, protons and electrons, and makes up everything around us.
 - > **Element:** is a substance in which all of the atoms have the same atomic (proton) number. It is also defined as a substance which cannot be broken down by chemical means
- Describe the subatomic particles (protons, neutrons and electrons) and their location in the nuclear model of the atom.
 - > **Electron:** A negatively charged subatomic particle found outside the nucleus of all atoms.
 - > **Neutrons:** An electrically neutral with a mass & diameter slightly greater than that of a proton located in the nucleus.
 - > **Proton:** A positively charged particle in the nucleus of an atom.
- Identify an element by its atomic number and chemical symbol.



- Write the full atomic symbol for any neutral atom or ion.

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Salesforce Certified Education Cloud Consultant Sample Questions (Q33-Q38):

NEW QUESTION # 33

The Director of Advising wants to understand what students say are the most common reasons for scheduling advising appointments. What should the consultant include in a report to meet the requirement?

- A. Appointment Topic
- B. Case Reason
- C. Alert Reason

Answer: A

Explanation:

Understanding Student Advising Reasons:

The Appointment Topic field in advising appointments captures the reasons students schedule these appointments. This field provides insights into the common topics and concerns addressed during advising sessions.

Reporting on Appointment Topics:

Create a Report: Go to the Reports tab in Salesforce and create a new report based on the advising appointment object.

Add Fields: Include the Appointment Topic field to capture the reasons for the appointments.

Filter Data: Apply filters to include relevant appointment records.

Analyze Results: Use the report to analyze and summarize the most common reasons for advising appointments.

Steps to Create the Report:

Navigate to Reports: Log in to Salesforce and go to the Reports tab.

Create New Report: Select the appropriate report type for advising appointments.

Add Fields: Include the Appointment Topic field.

Run and Save Report: Run the report to view the data and save it for future reference.

Reference:

Salesforce Documentation: Creating Reports and Dashboards

NEW QUESTION # 34

The IT department is determining its integration needs between a Salesforce implementation, its Student Information System (SIS), and its housing system. All students contact information is sourced in the SIS. Students are required to report on-campus and off-campus housing mailing information into the SIS.

What is the integration direction between the systems?

- A. One-way integration with Salesforce to the housing system
- B. One-way integration with Salesforce to the SIS
- C. One-way integration with the housing system to Salesforce
- D. One-way integration with to the SIS to Salesforce

Answer: D

Explanation:

The integration direction between the systems is one-way integration from the SIS to Salesforce for the IT department that is determining its integration needs between a Salesforce implementation, its SIS, and its housing system. One-way integration is a type of integration that allows data to flow in one direction from a source system to a destination system. The SIS is the source system and Salesforce is the destination system for the contact information and the housing mailing information of the students. The IT department should set up a one-way integration from the SIS to Salesforce to ensure that the data is consistent and accurate in both systems. One-way integration with Salesforce to the housing system, one-way integration with the housing system to Salesforce, or one-way integration with Salesforce to the SIS are not correct integration directions between the systems. Reference:

https://trailhead.salesforce.com/en/content/learn/modules/api_basics/api_basics_introduction
https://www.salesforce.org/wp-content/uploads/2019/03/Education_Cloud_COE_Guide.pdf

NEW QUESTION # 35

A business school plans a phased Salesforce implementation for its MBA program, Executive Education, Career Advising, and ..

- * Executive Education data is largely managed in its own system
- * The MBA program is managed in a custom admission system that is integrated with the student information System (SIS)
- * Career Advising and Alumni Relations share systems with other university departments
- * The consultant has recommended a "crawl, walk, run" strategy

Which department should the consultant recommend for the initial "crawl" phase?

- A. Career Advising
- **B. MBA program**
- C. Executive Education

Answer: B

Explanation:

The MBA program is the best candidate for the initial "crawl" phase because it already has a custom admission system that is integrated with the SIS, which can be leveraged for Salesforce implementation. Executive Education data is largely managed in its own system, which may require more complex integration or migration. Career Advising and Alumni Relations share systems with other university departments, which may involve more stakeholders and dependencies. Reference:

<https://trailhead.salesforce.com/en/content/learn/modules/education-cloud-basics/education-cloud-implementation>

<https://trailhead.salesforce.com/en/content/learn/modules/education-cloud-basics/education-cloud-integrations>

NEW QUESTION # 36

The university Development office wants to present social media ads to constituents who demonstrate low engagement in email campaigns. The department uses Marketing Cloud Corporate Edition for Campaign management.

Which Marketing Cloud product should the consultant recommend?

- A. Interaction Studio
- B. Email Studio
- C. Social Studio
- **D. Advertising Studio**

Answer: D

Explanation:

Advertising Studio is a Marketing Cloud product that the consultant can recommend to help the Advancement office present social media ads to constituents who demonstrate low engagement in email campaigns. Advertising Studio is a product that allows users to create and manage advertising campaigns on various social media platforms, such as Facebook, Instagram, Twitter, or LinkedIn. Advertising Studio also integrates with Marketing Cloud Corporate Edition, so users can leverage their email subscriber data to target and retarget audiences with relevant ads. Social Studio, Interaction Studio, and Email Studio are not Marketing Cloud products that can help the Advancement office present social media ads to constituents who demonstrate low engagement in email campaigns.

NEW QUESTION # 37

A consultant is writing an Apex class to run when a new Contact is created in a Salesforce environment where Education Data Architecture (EDA) is in use.

What should the consultant do to ensure the code executes in the order intended?

- **A. Use Table-Driven Trigger Management (TDTM) to set the order of execution.**
- B. Go to EDA Settings to set the order of execution.
- C. Write an Apex trigger to set the order of execution.

Answer: A

Explanation:

Table-Driven Trigger Management (TDTM) is a tool to manage the code in Salesforce and control how Apex behaves⁵. TDTM allows the consultant to easily rearrange the order of things via a table in the Salesforce interface (hence, the "Table-Driven" in TDTM)⁶. With TDTM, the consultant can tell the Apex trigger: do X first, then Y, then Z, without writing any code⁶. TDTM is part of the Education Data Architecture (EDA) and can be accessed from EDA Settings⁵. Reference:

5: Table-Driven Trigger Management (TDTM) Overview - Salesforce7

6: Table-Driven Trigger Management and Why it Matters8

NEW QUESTION # 38

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